



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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January 12, 2007

## MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Direct Negotiations 07-083-GF  
Lubricants

On December 19, 2006 we submitted a bid for Board action for Lubricants with a notation requesting permission to negotiate with interested parties because the bid was rejected due to the motor oil brand being bid, by the only responding vendor did not meet bid specifications.

After The Board's approval to negotiate, we contacted J. H. Williams Oil Company, the only vendor submitting a response on bid #07-083-GF. Subsequently, the Purchasing Department and J. H. Williams Oil Company reached a successful agreement for various lubricants (motor oil, transmission fluid, gear lube, automotive grease and hydrostatic fluid). As a result of the negotiations, it is our recommendation to approve the attached agreement with J. H. Williams Oil Company.

This will be the first year of a three-year bid that is renewable annually by written mutual consent and approval by The Board. The first year of the contract will commence on January 25, 2007 and continue through January 24, 2008. Estimated total for this bid is \$60,000.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me.

gcf

Attachment

Date/Time: January 17, 2007 10:14:00