



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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February 7, 2007

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Fifth Year Renewal of Five-Year Contract
Bid 03-098, Telecommunication Product – Telecom/Information Services
Department, Graybar Electric

On February 21, 2006, official action (attached) was taken to award the above-referenced bid to Graybar Electric. This bid is a five-year contract, renewable annually based upon the mutual consent of both parties. The fourth year of the agreement will expire on March 4, 2007.

Considering services have been satisfactory, Kathy Duffield, Account Representative for Graybar, was contacted to verify Graybar's willingness to enter into the fifth year of the agreement. As such, Graybar has agreed, in writing (attached), to do so.

It is therefore my recommendation to enter into the fifth year of the agreement with Graybar Electric. The contract period will cover March 5, 2007 – March 4, 2008. The Telecommunications Department estimates the expenditures under the contract to be the same as last year, \$2,470,656. Should you have any questions regarding this matter please feel free to contact Chris Jackson, Supervisor of Network Services, or me at your earliest convenience.

KDG/az

Attachments