



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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February 14, 2007

MEMORANDUM

TO: Honorable Board Members
FROM: Kendra Goodman, CPPB, Purchasing Agent
SUBJECT: Verizon Florida Agreement for Frame Relay Services

The Information Services Department is recommending that the District enter into an annual agreement with Verizon Florida for frame relay services. Currently the District purchases these services on a month-to-month basis. Frame relay services are used to support the District's LAN/WAN network operations for e-mail, Internet services, TERMS, etc.

The District's current monthly cost for these services is \$30,100. As Verizon has announced rate increases, the expected monthly cost will rise to \$41,072. By agreeing to a twelve (12)-month contract, we are able to reduce this 27% monthly increase to 9%. The monthly cost will be \$34,307. Per the attached documentation from Information Services, the District anticipates continued use of these core services, so there is no adverse risk to the District for early termination fees. Payment will continue to be made on a monthly basis.

Our Board attorney, Ms Nancy Alfonso, has reviewed and approved this contract. As the overwhelming majority of devices enabling frame relay services are considered high technology under DOE Rule 6A-1.012(10), the District is permitted to enter into this contract without bidding the services. Additionally, the services are being provided under tariff by a utility controlled by the Public Service Commission. We are requesting Board approval of the attached contract, the term of which will be April 1, 2007 – March 31, 2008. Please contact Bruce Baldwin, Director of Information Services, or me if you have any questions.

KDG/az
Attachments