



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

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April 9, 2007

## **MEMORANDUM**

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Permission to Negotiate a Three-Year Contract  
Employee Benefits Consultant, Waters Risk Management

On October 3, 2006, official action (attached) was taken to extend the existing contract with Waters Risk Management (WRM) for Employee Benefits Consulting through December 31, 2007.

The Employee Benefits Department (EBARM) is requesting permission to negotiate a new, three-year contract with WRM for these services, covering the period January 1, 2008 – December 31, 2010, renewable annually at the mutual agreement of the parties. Please see the attached documentation from Ms. Mary Tillman, Director of EBARM, for further information. The continuity of services provided by WRM as the District rebids medical and pharmacy services in 2008 for the calendar year 2009 will be an important asset for EBARM. Services from WRM have been considered satisfactory by EBARM and the Insurance Committee during prior contract years.

At this time, we are requesting permission to negotiate a new, three-year agreement with WRM. Purchasing has verified that these negotiations fall within the scope of DOE Rule 6A-1.012(11). Final terms and conditions will be brought back to the Board for approval when negotiations are complete. If you have any questions or wish to discuss this matter further, please feel free to contact Mary Tillman or me at your earliest convenience.

KDG/az  
Attachments