



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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May 14, 2007

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

SUBJECT: **CrossPointe Software Maintenance Agreement
2007-08 Fiscal Year Renewal of Contract**

Attached please find a memo from Tom Learn, Supervisor of Computer Services, and a renewal letter from CrossPointe for on-going software maintenance on all of the TERMS modules that are required for District operations. The TERMS modules include Facilities Management, Financial Information, Human Resource Management and Student Information.

As you may remember, this software was originally purchased through Educational Data Resources. After numerous legal proceedings in 2004, CrossPointe LLC was issued favorable opinions and now holds the copyright for the software. The original contract with CrossPointe ended on June 30, 2004, and subsequent renewals have been approved by the Board since that date.

In accordance with DOE Rule 6A-1.012(10), information technology resources may be exempt from the bid process and negotiated, when it is in the Board's best interest to do so. Considering CrossPointe is the holder of the copyright for this software, and services have been satisfactory, it is my recommendation that this agreement be renewed for the 2007-08 fiscal year.

The costs for the 2007-08 fiscal year will be \$192,000, and a purchase order will be issued after June 25, 2007 for encumbrance in the 2007-08 fiscal year. Please feel free to contact Bruce Baldwin, Director of Information Services, or me if you have any questions.

KDG/az
Attachments