

District School Board of Pasco County

Bid Recommendation

RFP Title	Student Athletic Insurance		Number of Vendors Notified	190
RFP Number	07-011-DO		Number of RFPs Distributed	6
Date Solicited	May 9, 2006		Number of Vendors Proposing	5
Date Opened	May 30, 2006		Number of Formal "No Bid" Responses	0
Date Board Presentation	July 11, 2006		Funding Source	Internal Service Funds
Total Savings	\$69,730.00		Grand Total of Bid	\$126,890.00

Recommendation: Recommend acceptance of RFP per the attached tabulation. Acceptance of the highest-ranked firm, School Insurance of Florida, Option 2, will enable the Employee Benefits and Risk Management Department to issue a purchase order and begin printing informational literature for students and parents for the 2006-07 school year.

Term of Contract: This RFP is for the purchase of athletic accident/injury insurance, for provision of non-duplicating coverage for all interscholastic athletic teams. The RFP is a three-year contract, with the first year at the above-referenced cost, with two (2) yearly renewals based on the mutual consent of the parties. The first-year term will be August 1, 2006 – July 31, 2007.

Notations and Exceptions: RFP responses were independently evaluated by the Committee members noted below, with all scores being averaged and ranked highest to lowest. Per the RFP documents, proposers were permitted to submit both a proposal and an alternate for Committee review. A total of the Committee's scores reflects their recommendation that Option 2 submitted by School Insurance of Florida has the best overall value for the District.

Proposals Evaluated By:

Joan Letteney, Employee Benefits Specialist
 Kit Broadbelt, Supervisor Physical Education
 Michael Wood, Athletic Director HS

Proposal Prepared By:

Debi Oppenheim, Buyer Assistant
 Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

Date of Opening: May 30, 2006 at 2:30 pm				
Student Athletic Insurance	Bollinger, Inc.	Employers Mutual Inc.	Insurance Office of America Inc.	School Insurance of Florida
RFP 07-011-DO	101 JFK Parkway	700 Central Parkway	1855 W. SR 434	3097 Camp Rd.
BOARD MEETING JULY 11, 2006	Short Hills, NJ 07078	Stuart, FL 34994	Longwood, FL 32750	Oviedo, FL 32765
				OPTION 1
Plan design	21.667	15.000	5.000	30.000
Cost: Weighted score	33.330	26.660	19.990	6.650
Quality of claims administration	20.000	10.000	10.000	28.333
Total	74.997	51.660	34.990	64.983
1st year premium cost (as info)	\$ 138,500.00	\$ 141,556.00	\$ 148,000.00	\$ 196,620.00

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

Date of Opening: May 30, 2006 at 2:30 pm		
Student Athletic Insurance	School Insurance of Florida	Student Resources
RFP 07-011-DO	3097 Camp Rd.	805 Executive Center Drive West, Ste 220
BOARD MEETING JULY 11, 2006	Oviedo, FL 32765	St. Petersburg, FL 33702
OPTION 2		
Plan design	16.667	8.333
Cost: Weighted score	40.000	13.320
Quality of claims administration	28.333	18.333
Total	85.000	39.986
1st year premium cost (as info)	\$ 126,890.00	\$ 151,469.00