

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	<b>TV Wall Mounts "As Needed" Basis</b>		<b>Number of Vendors Notified</b>	<b>194</b>
<b>Bid Number</b>	<b>07-024-MK</b>		<b>Number of Bids Distributed</b>	<b>56</b>
<b>Date Solicited</b>	<b>07/26/2006</b>		<b>Number of Vendors Bidding</b>	<b>25</b>
<b>Date Opened</b>	<b>08/23/2006</b>		<b>Number of Formal "No Bid" Responses</b>	<b>0</b>
<b>Date Board Presentation</b>	<b>09/19/2006</b>		<b>Funding Source</b>	<b>110 General Funds</b>
<b>Total Savings</b>	<b>\$6,760.00</b>		<b>Grand Total of Bid</b>	<b>\$25,000.00</b>

**Recommendation:** Recommend acceptance of bids as noted on the attached tabulation sheet.

**Term of Contract:** This is a one-year contract. The first year of the contract will commence on October 17, 2006 and continue through October 16, 2007.

**Notations and Exceptions:**

This bid is for TV Wall Mounts to be utilized by the District and will be purchased on as an "as needed" basis.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:**

Roger Kaminski, Supervisor of DIMC

**Bids Prepared By:**

Mina Kaeding, CPPB, Buyer

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 23, 2006 @ 2:30 PM</b>		A-1 Audio Visual, Inc.	Abolins	AFP Industries, Inc.	Audio Visual Innovations, Inc.
<b>TITLE: TV Wall Mounts</b>		41 Pine St., Unit #15	2811 South 12th St.	PO Box 43-0747	6313 Benjamin Rd., Suite 110
<b>BID #: 07-024-MK</b>		Rockaway, NJ 07866	Tacoma, WA 38405	South Miami, FL 33243	Tampa, FL 33634
		Dan Y. Malchi	David H. Senner	Vivian C. Castellanos	Cindy Turner
		1-800-219-2663	253-272-9898	305-663-8300	813-884-7168
		973-664-1488	800-562-9090	305-665-1800	813-882-9508
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts 25" to 27" TV's	\$111.54	\$70.65	\$65.48	\$75.61
	For Bretford TVP27-BK or equal				
	Manufacturer	Bretford	Bretford	Bretford	Bretford
	Model #	TVPW27-BK	TVPW27-BK	TVP27-BK	TVP27-BK
	ALTERNATE				
<b>WM-02</b>	Wall/Platform TV Mounts 25" to 27" TV's	\$95.10	\$65.35	\$65.88	\$75.40
	For Peerless LWB375T or equal				
	Manufacturer	Peerless	Peerless	Peerless	Peerless
	Model #	LWB375T	LWB375T	LWB375T	LWB375T
	ALTERNATE				
<b>WM-03</b>	Wall/Platform TV Mounts 25" to 27" TV's	\$84.00	\$53.48	\$53.88	\$59.68
	For Peerless LWB530T or equal				
	Manufacturer	Peerless	Peerless	Peerless	Peerless
	Model #	LWB530T	LWB530T	LWB530T	LWB530T
	ALTERNATE				
<b>WM-04</b>	VCR Mount For Spec'd Wall Mounts	\$66.36	\$36.50	\$33.98	\$43.15
	For Bretford VCR4-BK or equal				
	Manufacturer	Bretford	Bretford	Bretford	Bretford
	Model #	VCR4-BK	VCR4-BK	VCR4-BK	VCR4-BK
	ALTERNATE				
<b>WM-05</b>	VCR Mount For Spec'd Wall Mounts	\$49.00	\$32.75	\$33.18	\$38.72
	For Peerless VPM40S or equal				
	Manufacturer	Peerless	Peerless	Peerless	Peerless
	Model #	VPM40S	VPM40S	VPM40S	VPM40S
	ALTERNATE				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 23, 2006 @ 2:30 PM</b>		Audio Visual Solutions Corporation	Audio Visual Supply Company	BES The Preferred Source	Camcor, Inc.
<b>TITLE: TV Wall Mounts</b>		PO Box 222126	509 South Olive Ave.	809 E. Bloomingdale Ave., Suite 422	PO Box 1899
<b>BID #: 07-024-MK</b>		Hollywood, FL 33022	West Palm Beach, FL 33401	Brandon, FL 33511	Burlington, NC 27216
		Barry C. Jackson	Nicola Meza	Kevin Amabile	Will Benton
		800-903-4287	561-385-2050	877-237-2802	336-228-0251
		954-927-4287		877-237-2803	336-222-8011
<b>ITEM #</b>	<b>DESCRIPTION</b>		<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts 25" to 27" TV's	\$66.55	NO BID	<b>\$65.40</b>	\$71.78
	For Bretford TVP27-BK or equal				
	Manufacturer	Bretford		A/S	Bretford
	Model #	TVPW27-BK		A/S	TVP27-BK
	ALTERNATE				
<b>WM-02</b>	Wall/Platform TV Mounts 25" to 27" TV's	\$68.53	\$96.67	\$82.65	\$67.48
	For Peerless LWB375T or equal				
	Manufacturer	Peerless	Peerless	A/S	Peerless
	Model #	LWB375T	LWB375T	A/S	LWB375T
	ALTERNATE				
<b>WM-03</b>	Wall/Platform TV Mounts 25" to 27" TV's	\$56.05	\$79.11	\$70.70	\$55.06
	For Peerless LWB530T or equal				
	Manufacturer	Peerless	Peerless	A/S	Peerless
	Model #	LWB530T	LWB530T	A/S	LWB530T
	ALTERNATE				
<b>WM-04</b>	VCR Mount For Spec'd Wall Mounts	\$35.15	NO BID	<b>\$33.95</b>	\$36.97
	For Bretford VCR4-BK or equal				
	Manufacturer	Bretford		A/S	Bretford
	Model #	VCR4-BK		A/S	VCR4-BK
	ALTERNATE				
<b>WM-05</b>	VCR Mount For Spec'd Wall Mounts	\$33.90	\$48.33	\$37.50	\$33.99
	For Peerless VPM40S or equal				
	Manufacturer	Peerless	Peerless	A/S	Peerless
	Model #	SVPM40-S	VPM40S	A/S	VPM40S
	ALTERNATE				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 23, 2006 @ 2:30 PM</b>		CCS Presentation Systems, LLC	Clara Starks Graham & Associates	Crest AV Electronics, Inc.	Highsmith, Inc.
<b>TITLE: TV Wall Mounts</b>		7813 Citrus Island Way	208 NE 46th Terrace	1570 Main St.	W5527 State Road 106, PO Box 800
<b>BID #: 07-024-MK</b>		Orlando, FL 32822	Gainesville, FL 32641	Buffalo, NY 14209	Fort Atkinson, WI 53538-0800
		Jordan Kanter	Clara S. Graham	John Stewart	Brenda Helwig
		407-968-3492	352-727-8500	800-273-7828	800-543-2180
		407-830-4789	352-379-1459	716-885-5882	800-350-6236
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts 25" to 27" TV's For Bretford TVP27-BK or equal	NO BID	NO BID	\$78.44	\$71.00
	Manufacturer			Bretford	Bretford
	Model #			TVPW27-BK	TVPW27-BK
	ALTERNATE				
<b>WM-02</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB375T or equal	\$100.00	\$139.00	\$71.52	\$81.00
	Manufacturer	Peerless	Peerless	Peerless	Peerless
	Model #	LWB375T	LWB375T	LWB375T	LWB375T
	ALTERNATE				
<b>WM-03</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB530T or equal	\$80.00	\$99.00	\$64.89	\$61.20
	Manufacturer	Peerless	Peerless	Peerless	Peerless
	Model #	LWB530T	LWB530T	LWB530T	LWB530T
	ALTERNATE				
<b>WM-04</b>	VCR Mount For Spec'd Wall Mounts For Bretford VCR4-BK or equal	NO BID	\$124.00	\$39.85	\$34.50
	Manufacturer		Bretford	Bretford	Bretford
	Model #		VCR4-BK	VCR4-BK	VCR4-BK
	ALTERNATE				
<b>WM-05</b>	VCR Mount For Spec'd Wall Mounts For Peerless VPM40S or equal	\$50.00	\$66.00	\$36.42	\$40.60
	Manufacturer	Peerless	Peerless	Peerless	Peerless
	Model #	VPM40S	VPM40S	VPM-40S	VPM40S
	ALTERNATE				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 23, 2006 @ 2:30 PM</b>		Lee Hartman & Sons, Inc.	MDM Commercial Enterprises, Inc.	Multicom, Inc.	Northern Video Systems, Inc.
<b>TITLE: TV Wall Mounts</b>		3236 Cove Rd. NW	2320 S. 3rd St., #15	1076 Florida Central Pkwy.	3625 Cincinnati Ave.
<b>BID #: 07-024-MK</b>		Roanoke, VA 24017-2803	Jacksonville Beach, FL 32250	Longwood, FL 32750	Rocklin, CA 95765
		Lee C. Hartman, Jr.	Steven E. Austin	Ray Halter	Diane Flissigner
		540-366-3493	904-241-2340	407-331-7779	916-543-4700
		540-362-4659	904-241-3133	407-339-0204	916-543-4020
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts 25" to 27" TV's For Bretford TVP27-BK or equal	\$84.00	\$63.25	\$159.95	NO BID
	Manufacturer	Bretford	Peerless	Bretford	
	Model #	TVPW27BK	LWB375T	TVW27-BK	
	ALTERNATE				
<b>WM-02</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB375T or equal	\$99.00	\$63.25	\$102.50	\$89.00
	Manufacturer	Peerless	Peerless	Peerless	As Specified
	Model #	LWB375ST	LWB375T	LWB37ST	As Specified
	ALTERNATE				
<b>WM-03</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB530T or equal	\$86.80	<b>\$51.65</b>	\$86.25	\$75.00
	Manufacturer	Peerless	<b>Peerless</b>	Peerless	As Specified
	Model #	LWB530T	<b>LWB530T</b>	LWB530T	As Specified
	ALTERNATE				
<b>WM-04</b>	VCR Mount For Spec'd Wall Mounts For Bretford VCR4-BK or equal	\$44.50	NO BID	\$90.85	NO BID
	Manufacturer	Bretford		Bretford	
	Model #	VCR4-BK		VCR4-BK	
	ALTERNATE				
<b>WM-05</b>	VCR Mount For Spec'd Wall Mounts For Peerless VPM40S or equal	\$46.80	\$30.15	\$51.75	\$45.00
	Manufacturer	Peerless	Peerless	Peerless	As Specified
	Model #	VPM40S	VPM40S	VPM40-W	As Specified
	ALTERNATE				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 23, 2006 @ 2:30 PM</b>		OM Office Supply, Inc.	Pyramid Communications	Pyramid School Poroducts	Smiley's Audio Visual, Inc
<b>TITLE: TV Wall Mounts</b>		5007 Carlisle Pike, Suite 101	9843 18th St Suite 150	6510 North 54th St	PO Box 6925
<b>BID #: 07-024-MK</b>		Mechanicsburg, PA 17050	St. Petersburg, FL 33716	Tampa, FL 33610	Lakeland, FL 33807
		Manish Agarwal	Richard Harvey	Ken Miller	Cathy Smiley
		717-763-4216	(727) 489-0440	(813) 621-6446	(863) 667-1998
		717-763-4354	(727) 489-0773	(813) 621-7688	(863) 667-3186
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts 25" to 27" TV's For Bretford TVP27-BK or equal	\$78.00	\$168.00	\$65.60	\$69.59
	Manufacturer	Bretford	Bretford	Bretford	Bretford
	Model #	TVP27-BK	TVPW27-BK	TVPW27-BK	TVPW27-BK
	ALTERNATE				
<b>WM-02</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB375T or equal	\$70.00	\$106.38	\$86.98	NO BID
	Manufacturer	Peerless	Peerless	Peerless	
	Model #	LWB375T	LWB-375	LWB-375T	
	ALTERNATE				
<b>WM-03</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB530T or equal	\$59.00	\$90.00	\$77.95	\$64.20
	Manufacturer	Peerless	Peerless	Peerless	Bretford
	Model #	LWB530T	LWB-530T	LWB-530T	TVPW20-BK
	ALTERNATE				
<b>WM-04</b>	VCR Mount For Spec'd Wall Mounts For Bretford VCR4-BK or equal	\$39.00	\$100.00	\$34.55	\$35.70
	Manufacturer	Bretford	Bretford	Bretford	Bretford
	Model #	VCR4-BK	VCR4-BK	VCR4-BK	VCR4-BK
	ALTERNATE				
<b>WM-05</b>	VCR Mount For Spec'd Wall Mounts For Peerless VPM40S or equal	\$39.00	\$55.00	\$39.98	NO BID
	Manufacturer	Peerless	Peerless	Peerless	
	Model #	VPM40S	VPM40-S	VPM40-S	
	ALTERNATE				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING: August 23, 2006 @ 2:30 PM</b>		TB&A Hospitia Television, Inc	Tampa Bay Intergrators, Inc	TEI Electronics, Inc	Valiant IMC	Video Marketing System, Inc
<b>TITLE: TV Wall Mounts</b>		20 Pineview Dr	13211 N Nebrasks Ave Ste E	750 West 18 Street	55 Ruta Court	240 South Main St
<b>BID #: 07-024-MK</b>		Amherst, NY 14228	Tampa, FL 33612	Hialeah, FL 33010	So. Hackensack, NJ 07606	South Hackensack, NJ 07606
		Tom Brunskole	Sharon Johnson	Mireya Muniz	D Ron Wolsken	Steven Boder
		(716) 691-0385	(813) 968-8378	(305) 888-3980	1-800-825-4268	(201) 343-9800
		1-800-288-7351	(813) 961-4946	(305) 885-4950	1-800-453-6338	(201) 343-9890
<b>ITEM #</b>	<b>DESCRIPTION</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>	<b>UNIT</b>
<b>WM-01</b>	Wall/Platform TV Mounts 25" to 27" TV's For Bretford TVP27-BK or equal	\$112.00	\$225.00	\$50.00	NO BID	\$77.10
	Manufacturer	Bretford	Bretford	Vantage Point		Bretford
	Model #	TVPW27-BK	TVPW27-BK	PTW26B		TVPW27-BK
	ALTERNATE		77.77			
<b>WM-02</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB375T or equal	<b>\$59.00</b>	\$117.97	\$50.00	\$67.66	\$69.10
	Manufacturer	<b>Peerless</b>	Peerless	Vantage Point	Peerless	Peerless
	Model #	<b>LWB-375T</b>	LWB-375T	PTW26B	LWB375T	LWB-375
	ALTERNATE					
<b>WM-03</b>	Wall/Platform TV Mounts 25" to 27" TV's For Peerless LWB530T or equal	\$48.98	\$97.77	\$40.00	\$55.35	\$58.10
	Manufacturer	Peerless	Peerless	Vantage Point	LWB530T	Peerless
	Model #	LWB-530T	LWB-530T	PTW20B		LWB-530T
	ALTERNATE		67.77			
<b>WM-04</b>	VCR Mount For Spec'd Wall Mounts For Bretford VCR4-BK or equal	\$64.50	\$129.00	\$25.00	NO BID	\$44.10
	Manufacturer	Bretford	Bretford	Vantage Point		Bretford
	Model #	VCR4-BK	VCR4-BK	PTVCRB		VCR4-BK
	ALTERNATE		\$41.77			
<b>WM-05</b>	VCR Mount For Spec'd Wall Mounts For Peerless VPM40S or equal	<b>\$29.62</b>	\$59.77	\$25.00	\$32.59	\$37.10
	Manufacturer	<b>Peerless</b>	Peerless	Vantage Point	Peerless	Peerless
	Model #	<b>VPM40-S</b>	VPM40-S	PTVCRS	VPM40S	VPM40-S
	ALTERNATE					