



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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October 20, 2006

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Direct Negotiations 07-028-DR
Temporary Personnel Services

On September 5, 2006 we submitted a bid for Temporary Personnel Services with a notation requesting permission to negotiate with interested parties for Category IV, Licensed Practical Nurse/Professional and Health Assistant, as we only received one bid and there is a high demand for these services.

After The Board's approval to negotiate we contacted four vendors to see if they were willing to negotiate for Licensed Practical Nurse and Health Assistant's. Only two vendors, Kelly Healthcare and Maxim Healthcare, showed an interest in negotiating with the District. After meeting with Kelly Healthcare and Maxim Healthcare, only Maxim Healthcare was willing to enter into a contract with the District. Subsequently, the Purchasing Department and Maxim Health Care reached a successful agreement for Category IV, Licensed Practical Nurse at the billing rate of \$25.97 per hour and Health Assistant billing rate of \$17.07 per hour (see attached). As a result of the negotiations, it is our recommendation to approve the attached agreement with Maxim Health Care.

This will be the first year of a five-year bid that is renewable annually by written mutual consent and approval by The Board. The first year of the contract will commence November 8, 2006 and continue through September 4, 2007 to coordinate with the initial bid award. Subsequent renewals will be from September 5, 200(7) to September 4, 200(8), estimated total for this category is \$100,000.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Attachment

Date/Time: November 1, 2006 08:42:00