District School Board of Pasco CountyBid Recommendation

| Bid Title | SCHOOL BUS FOAM TRANSPORTATION DEPT. | Number of Vendors Notified | 117 |
|----------------------------|---|----------------------------------|-------------------------|
| Bid Number | 07-075-GF | Number of Bids Distributed | 10 |
| Date Solicited | 10/30/2006 | Number of Vendors Responding | 5 |
| Date Opened | 11/21/2006 | Number of Vendors Not Bidding | 5 |
| Date Board Presentation | 12/19/2006 | Number of Vendors Bidding | 5 |
| Total Savings | \$4,000.00 | Grand Total of Bid | \$40,000.00 ESTIMATE |

<u>Recommendation:</u> Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best bids meeting written specifications.

<u>Term of Contract</u>: This bid is for the Transportation Department's "as needed" purchase of school bus foam throughout the District. It is a three year bid renewable annually by mutual consent of both parties. The first year of the contract will cover the period December 20, 2006, through December 19, 2007.

<u>Notations and Exceptions:</u> Recommend acceptance of bid from Easy Way Safety Services, as lowest and best bid meeting written specifications.

Offers from the vendors listed here in are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Len Biagi, Transportation Department

Bids Prepared By: Gail Fowler, CPPB Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

DATE/TIME: December 13, 2006 09:45:00

| DATE OF | OPENING: NOVEMBER 21, 2006 2:30 PM | Bus Parts Warehouse | Easy Way Safety Services | First Class Coach & Equipment | National Bus Sales & Leasing | |
|---|------------------------------------|--|---------------------------|-------------------------------|------------------------------|-------------------------|
| BID TITLE: SCHOOL BUS FOAM - TRANSPORTATION | | 1 Thermold Drive | 10939 B. Reed Hartman Hwy | 88 E. Broad Street | 27749 FM 149 | 3310 Ruckriegel Parkway |
| BID #: 07 | 7-075-GF | Manlius, NY 13104 | Cinicinnati, OH 45242 | Winter Graden, FL 34787 | Richards, TX 77873 | Louisville, KY 40299 |
| | | | | | | |
| ITEM# | DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE |
| | 1993 Carpenter | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | NB | 21.0 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | Tria |
| | Deduct (%) for Buy Back OEM Parts | 50% | 10% | 15% | 20% | 259 |
| | | Must order in standard package size 5 seat backs/Box or 6 cushions/box | | | | |
| | 1993 Thomas | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.0 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | 259 |
| | | Must order in standard package size 5 seat backs/box or 6 cushions/box | | | | |
| | 1994 Thomas | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.0 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | | Tria |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | 259 |
| | | Must order in standard package size 5 seat backs/box or 6 cushions/box | | | | |
| | 1995 Thomas | | | | | |
| | Back Cushion | 20.00 | | 21.25 | | |
| | Seat Cushion | 15.99 | | 15.00 | | 21.0 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | 259 |
| | | Must order in standard package size 5 seat backs/box or 6 cushions/box | | | | |
| | 1996Thomas | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | | 15.00 | | 21.0 |
| | Manufacture: | Triad Fabeo | Sandusky Athol or Omnova | Triad Fabco | | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | |
| | | Must order in standard package size 5 seat backs/box or 6 cushions/box | | | | |

| DATE OF | F OPENING: NOVEMBER 21, 2006 2:30 PM | Bus Parts Warehouse | Easy Way Safety Services | First Class Coach & Equipment | National Bus Sales & Leasing | Ridgeway Distributors, Inc. |
|---|--------------------------------------|---|---------------------------|-------------------------------|------------------------------|-----------------------------|
| BID TITLE: SCHOOL BUS FOAM - TRANSPORTATION | | 1 Thermold Drive | 10939 B. Reed Hartman Hwy | | 27749 FM 149 | 3310 Ruckriegel Parkway |
| BID #: 0' | | Manlius, NY 13104 | Cinicinnati, OH 45242 | Winter Graden, FL 34787 | Richards, TX 77873 | Louisville, KY 40299 |
| | | , | | , | , | , |
| ITEM# | DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE |
| | 1997 Thomas | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.00 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | NB | 21.00 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | Triad |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | 25% |
| | | Must order in standard package size: 5 seat backs/box or 6 cushions/box. | | | | |
| | 1998 Crown Carpenter | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.00 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.00 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | Triad |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | |
| | • | Must order in standard package size: 5 seat backs/box or 6 cushions/box. | | | | |
| | 1999 Thomas | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.00 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.00 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | |
| | , , | Must order in standard package size: 5 seat backs/box or 6 cushions/box. | | | | |
| | 2000 Thomas | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.00 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | NB | 21.00 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | Triad |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | 25% |
| | | Must order in standard package size 5 seat backs/box or 6 cushions/box. | | | | |
| | 2001 International IC | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.00 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.00 |
| | Manufacture: | | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | Triad |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | |
| | | Must order in standard package size: 5 seat backs/box or 6 cushions/box. | | | | |
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| DATE OF | OPENING: NOVEMBER 21, 2006 2:30 PM | Bus Parts Warehouse | Easy Way Safety Services | First Class Coach & Equipment | National Bus Sales & Leasing | Ridgeway Distributors, Inc. |
|---|------------------------------------|--|---------------------------------|-------------------------------|------------------------------|-----------------------------|
| BID TITLE: SCHOOL BUS FOAM - TRANSPORTATION | | 1 Thermold Drive | 10939 B. Reed Hartman Hwy | | 27749 FM 149 | 3310 Ruckriegel Parkway |
| BID #: 07 | 7-075-GF | Manlius, NY 13104 | Cinicinnati, OH 45242 | Winter Graden, FL 34787 | Richards, TX 77873 | Louisville, KY 40299 |
| ITEM# | DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE |
| TTEMT II | 2002 International IC | CITITIECE | OTTI THEE | O'MITIGEE | enn mez | CHITTIGE |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.0 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | |
| | Deduct (%) for Buy Back OEM Parts | 25% | Sandusky Athor of Omnova 10% | 111au Faoco | 20% | |
| | Deduct (%) for Buy Back OEM Parts | | | 13% | 20% | 25% |
| | | Must order in standard package size: 5 seat backs/box or 6 cushions/box. | | | | |
| | 2004 International IC | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.0 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | |
| | Deduct (70) for Buy Buck OLM Funts | Must order in standard package size: 5 seat backs/box or 6 cushions/box | | 13/0 | 2070 | 25/ |
| | 2005 International IC | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | | 21.0 |
| | Manufacture: | Triad Fabco | | Triad Fabco | | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | |
| | | Must order in standard package size: 5 seat backs/box or 6 cushions/box. | | | | |
| | 2006 International IC | | | | | |
| | Back Cushion | 20.00 | 17.94 | 21.25 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | 9.88 | 15.00 | NB | 21.0 |
| | Manufacture: | Triad Fabco | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | 25% |
| | | Must order in standard package size. 5 seat backs/box or 6 cushions/box. | | | | |
| | 2007 International IC | | | | | |
| | Back Cushion | 20.00 | 17.94 | 24.00 | 21.61 | 24.0 |
| | Seat Cushion | 15.99 | | 15.00 | | 21.0 |
| | Manufacture: | | Sandusky Athol or Omnova | Triad Fabco | Triad Fabco | |
| | Deduct (%) for Buy Back OEM Parts | 25% | 10% | 15% | 20% | |
| | | Must order in standard package size 5 seat backs/box or 6 cushions/box | | | 2573 | |
| | | | | | | |
| | | | | | | |

| DATE OF OPENING: NOVEMBER 21, 2006 2:30 PM | | Bus Parts Warehouse | Easy Way Safety Services | First Class Coach & Equipment | National Bus Sales & Leasing | Ridgeway Distributors, Inc. |
|---|-------------|---------------------|---------------------------|-------------------------------|------------------------------|-----------------------------|
| BID TITLE: SCHOOL BUS FOAM - TRANSPORTATION | | 1 Thermold Drive | 10939 B. Reed Hartman Hwy | 88 E. Broad Street | 27749 FM 149 | 3310 Ruckriegel Parkway |
| BID #: 07-075-GF | | Manlius, NY 13104 | Cinicinnati, OH 45242 | Winter Graden, FL 34787 | Richards, TX 77873 | Louisville, KY 40299 |
| | | | | | | |
| ITEM# | DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE |
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