



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 29, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: One Year Extension of Three-Year Contract
Bid #05-077-SS
Health Supplies – Catalog Discount

On January 18, 2005 official action (attached) was taken to award the above-referenced bid to Henry Schein, Inc. and School Health Corporation. This is a three-year contract newable annually with the option to extend the bid for up to one additional year. This bid will be used on an “as needed” basis and is utilized by various school and departments. The third year of the agreement will expire on February 5, 2008.

Considering services have been satisfactory, Henry Schein, Inc. and School Health Corporation were contacted to verify their willingness to enter an additional one-year period of the agreement as allowed and both have agreed to do so – see attached.

At this time it is my recommendation to enter into one additional year of the agreement as allowed under the general terms and conditions of the bid. This year will commence on February 6, 2008 and expire on February 5, 2009.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/vs

Attachments (12)



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November 1, 2006

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Third Year Renewal of Three-Year Contract
Bid #05-077-SS
Health Supplies- "Catalog Discount"

On January 18, 2005 official action (attached) was taken to award the above-referenced bid to Henry Schein, Inc. and School Health Corporation. This is a three-year contract renewable annually based upon mutual consent of both parties on an "as needed basis." The second year of the agreement will expire on February 5, 2007.

At this time, it is my recommendation to enter into the third year of the agreement. Joanne Viggiano, Bid Administrator, Henry Schein, Inc., and Carole Amidei, Account Representative, School Health Corporation, have agreed in writing to enter into the third year of the contract (see attached). The third year of the contract will cover the period of February 6, 2007 through February 5, 2008.

Should you have any questions regarding this matter, or if I can be of further assistance, please contact me at your earliest convenience.

KDG/mk

Attachments (9)

DATE/TIME: November 29, 2006 09:56:00



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October 12, 2005

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 05-077-SS Health Supplies – “Catalog Discount”
Henry Schein and School Health Corporation

On January 18, 2005, the above-referenced bid was awarded to Henry Schein and School Health Corporation for health supplies. This is a three-year contract renewable annually by mutual consent of all parties on an “as needed” basis. The first year of the agreement will expire on February 5, 2006.

Considering services have been satisfactory, Henry Schein and School Health Corporation were contacted to verify their willingness to enter the second-year of the agreement. They have agreed to do so- see attached.

At this time it is my recommendation to enter into the second year of the agreement which will commence on February 6, 2006 and expire on February 5, 2007.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/sw

Attachments (6)

District School Board of Pasco County

Bid Recommendation

Bid Title	Health Supplies "Catalog Discount"		Number of Vendors Notified	373
Bid Number	05-077-SS		Number of Bids Distributed	39
Date Solicited	11/05/2004		Number of Vendors Responding	12
Date Opened	12/2/2004		Number of Vendors Not Bidding	2
Date Board Presentation	01/18/2005		Number of Vendors Bidding	10
Total Savings	\$1,250.00		Grand Total of Bid	Estimated \$25,000 Per Year

Recommendation: Recommend acceptance of bids as noted on the attached tabulation sheet.

Term of Contract: This is the first year of a three-year contract, renewable annually by mutual agreement of all parties for math equipment and supplies. The first year of the contract will commence on February 6, 2005 and expire on February 5, 2006.

Notations and Exceptions: This was designed as a multi-awarded bid to a maximum of three vendors for general health supplies on an "As Needed" basis. Estimated annual expenditures for this contract are \$25,000.

Discounts will remain the same throughout the contract period; however, vendors may update catalogs on a semi-annual basis.

Bids were awarded on a weighted point system: Discount/Net Costs (9 pts.); Inventory (4 pts.); Location (3 pts.); and Past Service (2 pts.). Bids from Capital Microscopes Services, Kentron Health Care, Laerdal, Safety Products, School Specialty, W. W. Grainger, Ward's Natural Science and Zoll could not be considered as vendors did not have sufficient types of supplies listed in their catalogs to meet the District's requirements.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Sherry Wooten, Buyer Assistant

Bids Prepared By:

Sharon Shirmohammad, CPPB, Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 2, 2004 @ 2:30 P.M.		Capital Microscope Service	Henry Schein	Kentron Health Care	Laerdal Medical Corp.
TITLE: Health Supplies & Equipment "Catalog Discount		P.O. Box 462	135 Duryea Raod	P.O. Box 120	167 Myers Corners Rd
BID #: 05-077-SS		Marietta, GA 30061	Melville, NY 11747	Springfield, TN 37172	Wappingers Falls, NY 12590
		800-377-4289	800-972-2611	615-384-0573	845-297-7770
ITEM #	QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
		% Discount for Supplies	2%	15%	40%
		% Discount for Equipment	2%	8%	40%
		Catalog Name	Capital Microscope Service	Henry Schein	5% for Educations Material Laerdal
		Exclusions		Ice machines, Furniture etc. \$9.00 service fee for orders under \$100. Freight charges will apply for all equipment. See bid for add. Deviations	See Bid Documents
		Total Points		46.5	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 2, 2004 @ 2:30 P.M.		Safety Products, Inc.	School Health Corp.	School Specialty	W.W. Grainger, Inc.
TITLE: Health Supplies & Equipment "Catalog Discount		3517 Craftsman Blvd.	865 Muirfield Drive	100 Paragon Parkway	1820 Tampa East Blvd.
BID #: 05-077-SS		Lakeland, FL 33803	Hanover Park, IL 60133	Mansfield, OH 44903	Tampa, FL 33619
		800-336-6860	800-323-1305	888-388-3224	813-622-7223
ITEM #	QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
		% Discount for Supplies	10%	10%	25%
		% Discount for Equipment	15%	0%	12%
		Catalog Name	Safety Products, Inc.	School Nurse Catalog	CD Rom Catalog #395
				Sports Health	
		Exclusions		See Bid Documents	Free freight over \$50.
					\$5.95 charge under \$50.
					Items w/"N" suffix will be
					pre-paid and added
		Total Points		78	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 2, 2004 @ 2:30 P.M.			Wards' Natural Science	Zoll Medical Corporation
TITLE: Health Supplies & Equipment "Catalog Discount			P.O. Box 92912	269 Mill Road
BID #: 05-077-SS			Rochester, NY 14692	Chelmsford, MA 01824
			800-962-2660	800-348-9011
ITEM #	QTY.	DESCRIPTION	TOTAL PRICE	TOTAL PRICE
		% Discount for Supplies	10%	22%
		% Discount for Equipment	10%	22%
		Catalog Name	Wards' Biology	
			Ward's Geology	
			Ward's Middle School	
		Exclusions	See bid documents	
		Total Points		