

District School Board of Pasco County

Bid Recommendation

Bid Title	ITV Equipment and Supplies		Number of Vendors Notified	334
Bid Number	08-080-SN		Number of Proposals Distributed	107
Date Solicited	October 31, 2007		Number of Vendors Bidding	23
Date Opened	November 27, 2007		Number of Formal "No Bid" Responses	1
Date Board Presentation	February 5, 2008		Funding Source	Capital, General, or Internal
Total Savings	\$48,300.00		Grand Total of Proposal	\$300,000.00

Recommendation: Recommend acceptance of bids as noted on the attached tabulation sheets for ITV Equipment and Supplies. Section One (1) awards are based on the lowest and best, responsive, responsible bid per item meeting written specifications. Section Two (2) awards are based on the highest average discount offered from the manufacturers pricers by group. Pricers may be updated one time (no sooner than six months from date of award) during the contract period. Total savings include both Section One (1) and Section Two (2) discounts.

Term of Contract: This bid is for various ITV Equipment and supplies which will be purchased for various schools and departments throughout the District. The contract is for one year and will begin on February 5, 2008 and continue through December 18, 2008. Items will be purchased on an "as-needed" basis.

Notations and Exceptions:

IT-03 Screen Mounting Brackets-Recommend rejection of low bid from BES Industries Inc. and B&H Photo Video as the bids do not meet written specifications for an adjustable length. Recommend acceptance of bid from Schoolhouse Products as lowest and best, responsive, responsible bid meeting written specifications.

IT-13 Cassette Tape/Recorder-Recommend rejection of low bid from Valiant IMC as the bid does not meet written specifications for battery power operation as well as AC electric requirement. Recommend rejection of next low bids from Camcor and B&H Photo Video as the bids do not meet written specifications requiring a minimum of Ten (10) watts power output. Recommend acceptance of bid from Smiley's Audio-Visual Inc. as lowest and best, responsive, responsible bid meeting written specifications.

IT-15 Headphones-Mono-Recommend rejection of low bid from Nicolas P. Pipino Association as the bid does not meet written specifications for a field replaceable cord. Recommend acceptance of bid from Pyramid School Products as lowest and best, responsive, responsible bid meeting written specifications.

Notations and Exceptions, continued:

IT-17 Overhead Projector-Recommend rejection of low bid from Valiant IMC as the bid does not meet written specifications requiring 2500 lumens. Recommend acceptance of bid from VSA Inc. as lowest and best, responsive, responsible bid meeting written specifications.

IT-21 Overhead Projector Carts-Recommend rejection of low bid from B&H Photo Video and Camcor as the bid does not meet written specifications for positioning the projector on the cart. The model bid reduces the workspace available for teachers. Recommend acceptance of bid from Smiley's Audio-Visual Inc. as lowest and best, responsive, responsible bid meeting written specifications.

Section 2 Group F-Recommend rejection of all bids as award formula is not in the best financial interest of the District. Specifications will be revised and re-solicited with Group G.

Section 2 Group G - Bids were not received for the Promethean Interactive Whiteboard Line. This group will be re-solicited with Group F.

All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Roger Kaminski, Supervisor of District Instructional Media Technology Center

Bids Prepared By: Stephanie Noble, Buyer

Reviewed and Authorized By: Kendra Goodman, CPPB, Purchasing Agent

Date/Time: January 30, 2008 09:53:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-01	Screen-Portable Tripod (Bretford Series #300)						
A.	60 X 60	\$62.98	NB		\$63.21	\$65.90	
	Manufacturer	Bretford			Bretford	Bretford	
	Model	3760 MKE			37060MKE	3760 MKE	
	Deliver Date (aro)	20-30			10-14	7-10	
	Alternate			\$59.88	\$120.36		\$59.00
	Manufacturer			Vutec	Draper Diplomat		Buhl
	Model			EVTR6060	QDIPLOMAT		TPS-T60
				30			3-30
B.	70 X 70	\$65.28	NB		\$65.51	\$68.20	
	Manufacturer	Bretford			Bretford	Bretford	
	Model	3770 MKE			3770MKE	3770MKE	
	Deliver Date (aro)	20-30			10-14	7-10	
	Alternate			\$65.88	\$125.59		\$66.46
	Manufacturer			Vutec	Draper Diplomat		Buhl
	Model			EVTR7070	QDIPLOMAT		TPS-T70
				30			3-30
	AVERAGE TOTAL PRICE	\$64.13	NB	\$62.88	\$64.36	\$67.05	\$62.73
IT-02	Screen-Wall or Ceiling Mount (Bretford Series #65)						
A.	60 X 60	\$40.68	NB		\$40.83		
	Manufacturer	Bretford			Bretford		
	Model	6560M			6560M		
	Deliver Date (aro)	20-30			10-14		
	Alternate			\$48.88	\$46.30	\$36.50	\$39.61
	Manufacturer			Vutec	Draper Star	Draper	Buhl
	Model			EVMW6060	209002	209002	WS-W60
				30		7-10	3-30

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-01	Screen-Portable Tripod (Bretford Series #300)						
A.	60 X 60	NB			NB	\$89.90	\$124.65
	Manufacturer					Bretford	Bretford
	Model					3760 MKE	300
	Deliver Date (aro)					7-31	30-45
	Alternate		\$126.75	\$58.00			
	Manufacturer		Draper	Vutec			
	Model		Diplomat	EVTR-6060			
			14	30			
B.	70 X 70	NB			NB	\$94.80	\$188.55
	Manufacturer					Bretford	Bretford
	Model					3770MKE	300
	Deliver Date (aro)					7-31	30-45
	Alternate		\$131.61	\$63.00			
	Manufacturer		Draper	Vutec			
	Model		Diplomat	EVTR-7070			
			14	30			
	AVERAGE TOTAL PRICE	NB	\$129.18	\$60.50	NB	\$92.35	\$156.60
IT-02	Screen-Wall or Ceiling Mount (Bretford Series #65)						
A.	60 X 60	NB			NB	\$50.50	\$87.07
	Manufacturer					Bretford	Bretford
	Model					6560M	65
	Deliver Date (aro)					7-31	30-45
	Alternate		\$47.94	\$48.00			
	Manufacturer		Draper	Vutec			
	Model		Star	EVUW-6060			
			14	30			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-01	Screen-Portable Tripod (Bretford Series #300)						
A.	60 X 60	\$65.61	\$98.50	\$63.89	\$68.58	\$63.70	\$58.40
	Manufacturer	Bretford	Bretford	Bretford	Bretford	Bretford	Bretford
	Model	3760MKE	3760 MKE	3760MKE	3760 MKE	3760MKE	3760MKE
	Deliver Date (aro)	5	10	14-21	3-4 Weeks	40-50	15-30
	Alternate						
	Manufacturer						
	Model						
B.	70 X 70	\$68.00	\$150.00	\$66.05	\$71.08	\$65.00	\$60.60
	Manufacturer	Bretford	Bretford	Bretford	Bretford	Bretford	Bretford
	Model	3770MKE	3770 MKE	3770MKE	3770 MKE	3770MKE	3770MKE
	Deliver Date (aro)	5	10	14-21	3-4 Weeks	40-50	15-30
	Alternate						
	Manufacturer						
	Model						
	AVERAGE TOTAL PRICE	\$66.81	\$124.25	\$64.97	\$69.83	\$64.35	\$59.50
IT-02	Screen-Wall or Ceiling Mount (Bretford Series #65)						
A.	60 X 60	\$42.33	\$68.80	\$41.15	\$44.25	\$40.20	\$38.45
	Manufacturer	Bretford	Bretford	Bretford	Bretford	Bretford	Bretford
	Model	6560M	6560M	6560M	6560M	6560M	6560M
	Deliver Date (aro)	5	10	14-21	3-4 Weeks	40-50	15-30
	Alternate						
	Manufacturer						
	Model						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-01	Screen-Portable Tripod (Bretford Series #300)				
A.	60 X 60	\$65.84	\$64.98	\$64.31	
	Manufacturer	Bretford	Bretford	Bretford	
	Model	3760MKE	3760MKE	3760MKE	
	Deliver Date (aro)	30	30	21	
	Alternate				\$54.00
	Manufacturer				Buhl
	Model				TPS-T60
					10-15
B.	70 X 70	\$68.19	\$67.33	\$67.31	
	Manufacturer	Bretford	Bretford	Bretford	
	Model	3770MKE	3770MKE	3770MKE	
	Deliver Date (aro)	30	30	21	
	Alternate				\$64.00
	Manufacturer				Buhl
	Model				TPS-T70
					10-15
	AVERAGE TOTAL PRICE	\$67.02	\$66.16	\$65.81	\$59.00
IT-02	Screen-Wall or Ceiling Mount (Bretford Series #65)				
A.	60 X 60		\$41.91	\$41.66	
	Manufacturer		Bretford	Bretford	
	Model		6560M	6560M	
	Deliver Date (aro)		30	21	
	Alternate	\$44.13			\$37.51
	Manufacturer	Draper			Buhl
	Model	209002			WS-W60
		30			10-15

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BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	70 X 70	\$44.08	NB		\$44.23		\$44.99
	Manufacturer	Bretford			Bretford		Bretford
	Model	6570M			6570M		6570M
	Deliver Date (aro)	20-30			10-14		3-30
	Alternate			\$53.88	\$48.48	\$44.55	
	Manufacturer			Vutec	Draper Star	Draper	
	Model			EVMW7070	209003	209003	
				30		7-10	
	AVERAGE TOTAL PRICE	\$42.38		\$51.38	\$42.53	\$40.53	\$42.30
IT-03	Screen-Mounting Brackets						
A.	Bretford #KW-6	\$12.58	NB		\$12.75		
	Manufacturer	Bretford			Bretford		
	Model	KW-6			KW-6		
	Deliver Date (aro)	20-30			10-14		
	Alternate			\$16.49		\$9.80	\$12.40
	Manufacturer			Vutec		Draper	Da-Lite
	Model			EVWB6		227212	40932
				30		7-10	3-30
B.	Bretford #KW-18	\$24.52	NB	\$30.58	\$24.70		
	Manufacturer	Bretford		Bretford	Bretford		
	Model	KW-18		KW-18	KW-18		
	Deliver Date (aro)	20-30		30	10-14		
	Alternate				\$17.08	\$16.00	\$22.16
	Manufacturer				Draper Wall Bracket	Draper	Da-Lite
	Model				227214	227214	40933
						7-10	3-30
	AVERAGE TOTAL PRICE	\$18.55	NB	\$23.54	\$14.92	\$12.90	\$17.28

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BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	70 X 70	NB				\$55.00	\$102.73
	Manufacturer				NB	Bretford	Bretford
	Model					6570M	65
	Deliver Date (aro)					7-31	30-45
	Alternate		\$49.90	\$54.00			
	Manufacturer		Draper	Vutec			
	Model		Star 14	EVUW-7070 30			
	AVERAGE TOTAL PRICE	NB	\$48.92	\$51.00	NB	\$52.75	\$94.90
IT-03	Screen-Mounting Brackets						
A.	Bretford #KW-6	NB			NB	\$12.00	\$21.92
	Manufacturer					Bretford	Bretford
	Model					KW6	KW-6
	Deliver Date (aro)					7-31	30-45
	Alternate		\$14.65	\$16.00			
	Manufacturer		Draper	Vutec			
	Model		6" # 227214 14	EVWB6 30			
B.	Bretford #KW-18	NB		No Price Quoted	NB	\$21.00	\$38.84
	Manufacturer					Bretford	Bretford
	Model					KW18	KW-18
	Deliver Date (aro)					7-31	30-45
	Alternate		\$19.27				
	Manufacturer		Draper				
	Model		227214 14				
	AVERAGE TOTAL PRICE	NB	\$16.96	NB	NB	\$16.50	\$30.38

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BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	70 X 70	\$45.83	\$81.20	\$44.89	\$47.95	\$42.90	\$41.30
	Manufacturer	Bretford	Bretford	Bretford	Bretford	Bretford	Bretford
	Model	6570M	6570M	6570M	6570M	6570M	6570M
	Deliver Date (aro)	5	10	14-21	3-4 Weeks	40-50	15-30
	Alternate						
	Manufacturer						
	Model						
	AVERAGE TOTAL PRICE	\$44.08	\$75.00	\$43.02	\$46.10	\$41.55	\$39.88
IT-03	Screen-Mounting Brackets						
A.	Bretford #KW-6	\$9.94	\$17.35	\$12.98	\$13.73	\$8.50	\$11.99
	Manufacturer	Bretford	Bretford	Bretford	Bretford	Bretford	Bretford
	Model	KW-6	ICW-6	KW6	KW6	KW-6	KW6
	Deliver Date (aro)	5	10	14-21	3-4 Weeks	40-50	15-30
	Alternate						
	Manufacturer						
	Model						
B.	Bretford #KW-18	\$21.84	No Price Quoted	\$24.99	\$26.72	\$22.00	\$22.99
	Manufacturer	Bretford		Bretford	Bretford	Bretford	Bretford
	Model	KW-18		KW18	KW18	KW-18	KW18
	Deliver Date (aro)	5		14-21	3-4 Weeks	40-50	15-30
	Alternate						
	Manufacturer						
	Model						
	AVERAGE TOTAL PRICE	\$15.89	NB	\$18.99	\$20.23	\$15.25	\$17.49

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BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
B.	70 X 70		\$45.40	\$45.32	
	Manufacturer		Bretford	Bretford	
	Model		6570M	6570M	
	Deliver Date (aro)		30	21	
	Alternate				
	Manufacturer	\$46.56			\$40.40
	Model	Draper			Buhl
		209003			WS-W70
		30			10-15
	AVERAGE TOTAL PRICE	\$45.35	\$43.66	\$43.49	\$38.96
IT-03	Screen-Mounting Brackets				
A.	Bretford #KW-6	\$15.31	\$12.91	\$12.99	
	Manufacturer	Bretford	Bretford	Bretford	
	Model	KW-6	KW-6	KW-6	
	Deliver Date (aro)	30	30	21	
	Alternate				
	Manufacturer				\$9.00
	Model				Draper
					KE-6
B.	Bretford #KW-18	\$25.54	\$25.25	\$24.96	
	Manufacturer	Bretford	Bretford	Bretford	
	Model	KW-18	KW18	KW-18	
	Deliver Date (aro)	30	30	21	
	Alternate				\$22.00
	Manufacturer				Draper
	Model				KE-ADJ
					10-15
	AVERAGE TOTAL PRICE	\$20.43	\$19.08	\$18.98	\$15.50

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ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-04	Tripod-Light Weight-Bogen (#190 DB Tripod with #3130 HD Mini Fluid Head)	NB	NB	\$205.38	\$166.40	\$175.00	\$163.29
	Manufacturer			Bogen	Bogen/Manfrotio	Bogen	Bogen
	Model			190XBW/128RC	190XDB W/3130	190 W/3130	190XDB w/3103
	Deliver Date (aro)			30	10-14	7	3-30
IT-05	Microphone Dynamic (Uni-Directional)-Shure PG-58- XLR	NB	NB	\$47.88	\$48.81	\$33.00	\$42.88
	Manufacturer			Shure	Shure	Shure	Shure
	Model			PG58XLR	PG-58-XLR	PG-58-XLR	PG-58-XLR
	Deliver Date (aro)			30	10-14	5	3-30
	Alternate						
	Manufacturer						
	Model						
IT-06	Microphone-Omni-Directional -Shure #VP64	NB	NB	\$74.88	\$89.56	\$58.00	\$70.38
	Manufacturer			Shure	Shure	Shure	Shure
	Model			VP64	VP64	VP64	VP64
	Deliver Date (aro)			30	10-14	5	3-30
IT-07	Microphone-Wiresless VHF System						
A.	Discrete 2-Channel VHF Receiver Azden #WDR-PRO	NB	NB	\$158.88	\$175.66	\$185.00	\$156.80
	Manufacturer			Azden	Azden	Azden	Azden
	Model			WR22PRO	WDR-PRO	WDR-PRO	WR22-PRO
	Deliver Date (aro)			30	10-14	7	3-30
B.	True Diversity Dual 2-channel VHF receiver Azden WD	NB	NB	\$178.88	\$175.66	\$185.00	\$177.40
	Manufacturer			Adzen	Azden	Azden	Azden
	Model			WDR-PRO	WDR-PRO	WDR-PRO	WDR-PRO
	Deliver Date (aro)			30	10-14	7	3-30

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BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-04	Tripod-Light Weight-Bogen (#190 DB Tripod with #3130 HD Mini Fluid Head)	NB	\$199.76	\$197.00	\$181.90	NB	NB
	Manufacturer		Bogen	Bogen	Bogen		
	Model		190XDB/128RC (3130)	190XB,3130	190DB+3130HD		
	Deliver Date (aro)		14	30	15-20		
IT-05	Microphone Dynamic (Uni-Directional)-Shure PG-58-XLR	NB	\$37.65	\$52.00	\$38.50	\$48.50	\$38.76
	Manufacturer		Shure	Shure	Shure	Shure	Shure
	Model		PG58-XLR	PG58XLR	PG58XLR	PG58XLR	PG-58-XLR
	Deliver Date (aro)		14	30	15-20	7-31	30
	Alternate						
	Manufacturer						
	Model						
IT-06	Microphone-Omni-Directional -Shure #VP64	NB	\$69.31	\$92.00	\$68.90	\$77.80	\$90.45
	Manufacturer		Shure	Shure	Shure	Shure	Shure
	Model		VP64/SMM-15	VP64&C25J	VP-64	VP64A	VP64
	Deliver Date (aro)		14	30	15-30	7-31	30
IT-07	Microphone-Wiresless VHF System	NB					
A.	Discrete 2-Channel VHF Receiver Azden #WDR-PRO		\$159.90	\$167.00	\$183.49	NB	\$175.23
	Manufacturer		Azden	Azden	Azden		Azden
	Model		WR22-PRO	WR22-PRO	WDR22-PRO		WDR-PRO
	Deliver Date (aro)		14	30	20-30		30
B.	True Diversity Dual 2-channel VHF receiver Azden WDR-PRO	NB	\$171.50	\$193.00	\$165.49	NB	\$199.80
	Manufacturer		Azden	Azden	Azden		Azden
	Model		WDR-PRO	WDR-PRO	WR22-PRO		WDR-PRO
	Deliver Date (aro)		14	30	20-30		30

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-04	Tripod-Light Weight-Bogen (#190 DB Tripod with #3130 HD Mini Fluid Head)	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
IT-05	Microphone Dynamic (Uni-Directional)-Shure PG-58- XLR	NB	NB	NB	NB	NB	\$45.00
	Manufacturer						Califone
	Model						PADM558
	Deliver Date (aro)						15-30
	Alternate						
	Manufacturer						
	Model						
IT-06	Microphone-Omni-Directional -Shure #VP64	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
IT-07	Microphone-Wiresless VHF System						
A.	Discrete 2-Channel VHF Receiver Azden #WDR-PRO	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
B.	True Diversity Dual 2-channel VHF receiver Azden WD	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-04	Tripod-Light Weight-Bogen (#190 DB Tripod with #3130 HD Mini Fluid Head)	NB	\$157.27	NB	\$197.37
	Manufacturer		Bogen		Bogen
	Model		190XDB/3130		190XB W/3130
	Deliver Date (aro)		30		10-15
IT-05	Microphone Dynamic (Uni-Directional)-Shure PG-58-XLR	\$37.78	\$36.84	\$38.74	\$35.38
	Manufacturer	Shure	Shure	Shure	Shure
	Model	PG-58-XLR	PG58XLR	PG58-XLR	PG58-XLR
	Deliver Date (aro)	30	30	14	10-15
	Alternate				
	Manufacturer				
	Model				
IT-06	Microphone-Omni-Directional -Shure #VP64	\$65.88	\$74.85	\$79.91	\$72.35
	Manufacturer	Shure	Shure	Shure	Shure
	Model	VP64	VP64/C25J-25	P64A/AT8313-25	VP64A
	Deliver Date (aro)	30	30	21	10-15
IT-07	Microphone-Wiresless VHF System				
A.	Discrete 2-Channel VHF Receiver Azden #WDR-PRO	NB	\$153.69	\$158.77	\$179.93
	Manufacturer		Azden	Azden	Azden
	Model		WR22PRO	WR22PRO	WDR-PRO
	Deliver Date (aro)		30	30	7-14
B.	True Diversity Dual 2-channel VHF receiver Azden WD	NB	\$173.99	\$177.32	\$179.93
	Manufacturer		Azden	Azden	Azden
	Model		WDRPRO	WDR-PRO	WDR-PRO
	Deliver Date (aro)		30	30	7-14

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243-0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
C.	Hand-Held Microphone/Transmitter Azden WD/T-PRO	NB	NB	\$112.88	\$112.40	No Price Quoted	\$115.03
	Manufacturer			Azden	Azden		Azden
	Model			WMITPro	WMT-PRO		WM/T-PRO
	Deliver Date (aro)			30	10-14		3-30
	AVERAGE TOTAL PRICE	NB	NB	\$150.21	\$154.57	NB	\$149.74
IT-08	Microphone-Wireless UHF Receiver System						
A.	True Diversity UHF Receiver Shure PGX4	NB	NB	\$147.41	\$146.41	\$135.40	\$144.06
	Manufacturer			Shure	Shure	Shure	Shure
	Model			PGX4	PGX4	PGX4	PGX4
	Deliver Date (aro)			30	10-14	7	3-30
B	Hand-Held Microphone/Transmitter Shure PGX2/SM58	NB	NB	\$156.39	\$156.17	\$135.00	\$153.24
	Manufacturer			Shure	Shure	Shure	Shure
	Model			PGX2/SM58	PGX2/SM58	PGX2/SM58	PGX2/SM58
	Deliver Date (aro)			30	10-15	7	3-30
C.	Body-Pack/Transmitter PGX1	NB	NB	\$146.40	\$145.87	\$133.00	\$143.04
	Manufacturer			Shure	Shure	Shure	Shure
	Model			PGX1	PGX1	PGX1	PGX1
	Deliver Date (aro)			30	10-14	7	3-30
D.	Lavalier Microphone Shure WL93 Professional	NB	NB	\$74.48	\$71.31	\$50.00	\$66.60
	Manufacturer			Shure	Shure	Shure	Shure
	Model			WL93	WL93	WL93	WL93
	Deliver Date (aro)			30	10-14	7	3-30

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
C.	Hand-Held Microphone/Transmitter Azden WD/T-PRO	NB	\$115.90	\$119.00	\$111.50	NB	\$120.04
	Manufacturer		Azden	Azden	Azden		Azden
	Model		WM/T-PRO	WD/T-PRO	WDT-PRO		WD/T-PRO
	Deliver Date (aro)		14	30	20-30		30
	AVERAGE TOTAL PRICE	NB	\$149.10	\$159.67	\$153.49	NB	\$165.02
IT-08	Microphone-Wireless UHF Receiver System						
A.	True Diversity UHF Receiver Shure PGX4	NB	\$149.90	\$152.00	\$147.00	\$159.80	\$145.80
	Manufacturer		Shure	Shure	Shure	Shure	Shure
	Model		PGX4	PGX4	PGX-4	PGX4	PGX4
	Deliver Date (aro)		14	30	10-20	7-31	30
B	Hand-Held Microphone/Transmitter Shure PGX2/SM58	NB	\$157.90	\$158.00	\$156.00	\$171.25	\$198.72
	Manufacturer		Shure	Shure	Shure	Shure	Shure
	Model		PGX2/SM58	PGX2/SM58	PGX2/SM51	PGX2/SM58	PGX2/SM58
	Deliver Date (aro)		14		10-20	7-31	30
C.	Body-Pack/Transmitter PGX1	NB	\$148.90	\$147.00	\$141.00	\$159.60	\$144.72
	Manufacturer		Shure	Shure	Shure	Shure	Shure
	Model		PGX1	PGX1	PGX-1	PGX1	PGX1
	Deliver Date (aro)		14	30	10-20	7-31	30
D.	Lavalier Microphone Shure WL93 Professional	NB	\$69.12	\$72.00	\$65.00	\$73.00	\$64.92
	Manufacturer		Shure	Shure	Shure	Shure	Shure
	Model		WL93	WL93	WL-93	WL93	WL93
	Deliver Date (aro)		14	30	10-20	7-31	30

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
C.	Hand-Held Microphone/Transmitter Azden WD/T-PRO	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
	AVERAGE TOTAL PRICE	NB	NB	NB	NB	NB	NB
IT-08	Microphone-Wireless UHF Receiver System						
A.	True Diversity UHF Receiver Shure PGX4	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
B	Hand-Held Microphone/Transmitter Shure PGX2/SM58	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
C.	Body-Pack/Transmitter PGX1	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
D.	Lavalier Microphone Shure WL93 Professional	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
C.	Hand-Held Microphone/Transmitter Azden WD/T-PRO	NB	\$106.20	\$111.16	\$111.00
	Manufacturer		Azden	Azden	Azden
	Model		WMTPRO	WM/TPRO	WM/T-PRO
	Deliver Date (aro)		30	30	7-14
	AVERAGE TOTAL PRICE	NB	\$144.63	\$149.08	\$156.95
IT-08	Microphone-Wireless UHF Receiver System				
A.	True Diversity UHF Receiver Shure PGX4	\$142.11	\$133.95	\$140.11	\$144.50
	Manufacturer	Shure	Shure	Shure	Shure
	Model	PGX4	PGX4	PGX4	PGX4
	Deliver Date (aro)	30	30	14	7-14
B	Hand-Held Microphone/Transmitter Shure PGX2/SM58	\$151.58	\$128.94	\$148.09	\$289.60
	Manufacturer	Shure	Shure	Shure	Shure
	Model	PGX2/2M58	PGX2SM58	PGX2/SM58	PGX2/SM58
	Deliver Date (aro)	30	30	14	7-14
C.	Body-Pack/Transmitter PGX1	\$141.05	\$132.39	\$138.33	\$142.20
	Manufacturer	Shure	Shure	Shure	Shure
	Model	PGX1	PGX1	PGX1	PGX1
	Deliver Date (aro)	30	30	14	7-14
D.	Lavalier Microphone Shure WL93 Professional	\$63.27	\$66.52	\$65.16	\$68.00
	Manufacturer	Shure	Shure	Shure	Shure
	Model	WL93	WL93	WL93	WL93
	Deliver Date (aro)	30	30	14	7-14

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	Mini-to XLR Cable True Diversity UHF Receiver	NB	NB				\$22.67
	Manufacturer						Mini-to
	Model						XLR
	Deliver Date (aro)						3-30
	Alternate			\$16.87	\$30.22	\$4.10	
	Manufacturer			Comprehensive	Tecnec	Generic Brand	
	Model			XLRPMP3EXF	SC25XJMZ	XLRJMP10EXF	
				30	10-14	7	
	AVERAGE TOTAL PRICE	NB	NB	\$108.31	\$110.00	\$91.50	\$105.92
IT-9	Microphone Cable						
A.	20' Cable (Horizon CLZ-20)	NB	NB				NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate			\$16.94	\$27.60	\$12.00	
	Manufacturer			Peavey	Tecnec	Shure	
	Model			00380190	SC25XXJ	C255	
				30	10-14	7-10	
B.	50' Cable (Horizon CLZ-50)	NB	NB				NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate			\$19.92	\$40.31	\$15.00	
	Manufacturer			Peavey	Tecnec	Shure	
	Model			00256510	SC50XXJ	C555	
				30	10-14	7-10	
	AVERAGE TOTAL PRICE	NB	NB	\$18.43	\$33.96	\$13.50	NB

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	Mini-to XLR Cable True Diversity UHF Receiver	NB					
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate		\$16.99	\$18.00	\$10.50	\$15.50	\$13.48
	Manufacturer		Shure	Shure	Shure	Shure	Shure
	Model		WA310	WA310	XVM-115	WA310	WA310
			14	30	10-20	7-31	30
	AVERAGE TOTAL PRICE	NB	\$108.56	\$109.40	\$103.90	\$115.83	\$113.53
IT-9	Microphone Cable						
A.	20' Cable (Horizon CLZ-20)	NB			\$15.00		NB
	Manufacturer				Horizon		
	Model				CL2-20		
	Deliver Date (aro)				10-20		
	Alternate		\$8.99	\$23.00		\$6.90	
	Manufacturer		Pro-Co	Shure		Nady	
	Model		SMM-20	C25J		C20J	
			14	30		7-31	
B.	50' Cable (Horizon CLZ-50)	NB			\$19.00		NB
	Manufacturer				Horizon		
	Model				CL2-50		
	Deliver Date (aro)				10-20		
	Alternate		\$12.65	\$25.00		\$9.75	
	Manufacturer		Pro-Co	Shure		Nady	
	Model		SMM-50	C50J		C50J	
			14	30		7-31	
	AVERAGE TOTAL PRICE	NB	\$10.82	\$24.00	\$17.00	\$8.33	NB

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	Mini-to XLR Cable True Diversity UHF Receiver	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate						
	Manufacturer						
	Model						
	AVERAGE TOTAL PRICE	NB	NB	NB	NB	NB	NB
IT-9	Microphone Cable						
A.	20' Cable (Horizon CLZ-20)	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate						
	Manufacturer						
	Model						
B.	50' Cable (Horizon CLZ-50)	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate						
	Manufacturer						
	Model						
	AVERAGE TOTAL PRICE	NB	NB	NB	NB	NB	NB

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
E.	Mini-to XLR Cable True Diversity UHF Receiver		No Price Quoted	No Price Quoted	
	Manufacturer				
	Model				
	Deliver Date (aro)				
	Alternate	\$6.05			
	Manufacturer	B & M			\$6.00
	Model	RJ-MPS-18inexF			Comprehensive
		30			XRP-MP-3E8F
					7-14
					\$6.00
	AVERAGE TOTAL PRICE	\$100.81	NB	NB	\$130.06
IT-9	Microphone Cable				
A.	20' Cable (Horizon CLZ-20)	NB		NB	
	Manufacturer				
	Model				
	Deliver Date (aro)				
	Alternate		\$14.64		\$6.93
	Manufacturer		Shure		Comprehensive
	Model		C25J		XLRP-XLRJ-25EXF
			30		10-15
B.	50' Cable (Horizon CLZ-50)	NB		NB	
	Manufacturer				
	Model				
	Deliver Date (aro)				
	Alternate		\$17.64		\$11.68
	Manufacturer		Shure		Comprehensive
	Model		C50J		XLRP-XLRJ-50EXF
			30		10-15
	AVERAGE TOTAL PRICE	NB	\$16.14	NB	\$9.31

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-10	Microphone Stand-Onstage MS-7210B	NB	NB			\$14.00	NB
	Manufacturer					Onstage	
	Model					MS-7210B	
	Deliver Date (aro)					7	
	Alternate			\$37.79	\$46.66		
	Manufacturer			Atlas	Shure		
	Model			MS10CE	SM-10C		
				30	12-18		
IT-11	Microphone Mixer-Yamaha MG 10/2	NB	NB			\$110.00	NB
	Manufacturer					Yamaha	
	Model					MG 10/2	
	Deliver Date (aro)					7-10	
	Alternate			\$190.49	\$81.15		
	Manufacturer			Nady	Behringer		
	Model			SRM-12X	XENYX1202		
				30	10-14		
IT-12	Cassette Tape Player/Recorder - 2 Watt - Califone Spirit	\$52.88	NB	\$62.26	\$60.83		\$46.67
	Manufacturer	Califone Spirit		Califone	Califone		Califone
	Model	1776	Spirit 1776 "Sprint"	Spirit 1776	Spirit 1776		Sprint
	Deliver Date (aro)	20-30		30	10-14		3-30
	Alternate					\$47.50	
	Manufacturer					Hamilton	
	Model					SC5050	
						7-10	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-10	Microphone Stand-Onstage MS-7210B	NB			\$17.60	NB	NB
	Manufacturer				On Stage		
	Model				MS-7210B		
	Deliver Date (aro)				10-20		
	Alternate		\$24.99	\$33.00			
	Manufacturer		Apex	Atlas			
	Model		MS-603	MS-10CE			
			14	30			
IT-11	Microphone Mixer-Yamaha MG 10/2	NB	NB	\$128.00	NB	NB	\$129.60
	Manufacturer			Yamaha			Yamaha
	Model			MG-102			MG10/2
	Deliver Date (aro)			30			30-45
	Alternate						
	Manufacturer						
	Model						
IT-12	Cassette Tape Player/Recorder - 2 Watt - Califone Spirit	NB	NB	NB	NB	\$47.80	\$66.04
	Manufacturer					Califone	Califone
	Model					1776	Sprint/Spirit
	Deliver Date (aro)					7-31	30-45
	Alternate						
	Manufacturer						
	Model						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-10	Microphone Stand-Onstage MS-7210B	NB	NB	NB	NB	NB	
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate						\$38.00
	Manufacturer						Califone
	Model						K201-1
							15-30
IT-11	Microphone Mixer-Yamaha MG 10/2	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Deliver Date (aro)						
	Alternate						
	Manufacturer						
	Model						
IT-12	Cassette Tape Player/Recorder - 2 Watt - Califone Spirit	\$46.90	NB	\$47.45		NB	\$45.00
	Manufacturer	Califone		Califone			Califone
	Model	Spirit 1776		1776			1776 Spirit
	Deliver Date (aro)	5		14-21			15-30
	Alternate				\$57.90		
	Manufacturer				Schhol Smart-SS1		
	Model				082752		
					3-4 weeks		

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-10	Microphone Stand-Onstage MS-7210B			NB	NB
	Manufacturer				
	Model				
	Deliver Date (aro)				
	Alternate	\$18.93	\$37.51		
	Manufacturer	Atlas	Atlas		
	Model	MS-10CE	MS10CE		
		30	30		
IT-11	Microphone Mixer-Yamaha MG 10/2	\$118.97	\$104.61	NB	NB
	Manufacturer	Yamaha	Yamaha		
	Model	MG102C-CA	MG102CA		
	Deliver Date (aro)	30	30		
	Alternate				
	Manufacturer				
	Model				
IT-12	Cassette Tape Player/Recorder - 2 Watt - Califone Spirit	\$49.47	\$51.87	\$52.90	
	Manufacturer	Califone	Califone	Califone	
	Model	Spirit	1776	Spirit 1776	
	Deliver Date (aro)	30	30	21	
	Alternate				\$42.50
	Manufacturer				Hamilton
	Model				MPC-5050
					7-14

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-13	Cassette Tape Player/Recorder - 10 Watt-Califone Model #5272AV	\$84.88	NB	\$92.45	\$90.96		\$72.49
	Manufacturer	Califone		Califone	Califone		Califone
	Model	5272AV		5272AV	5272AV		5272AV
	Deliver Date (aro)	20-30		30	10-14		3-30
	Alternate					\$63.50	\$62.26
	Manufacturer					Hamilton	Hamilton
	Model					HA767	HA767
						7-10	
IT-14	Listening Center - Califone Model # 1218 AV-PY	NB	NB	\$17.89	\$18.25		\$13.99
	Manufacturer			Califone	Califone		Califone
	Model			1218AVPY	1218AV-PY		1218AV-PY
	Deliver Date (aro)			30	10-14		3-30
	Alternate					\$14.70	
	Manufacturer					Hamilton	
	Model					JBP8SV	
						7-10	
IT-15	Headphones - Mono - Telex # 610-41	NB	NB	\$16.77			
	Manufacturer			Telex			
	Model			610-41			
	Deliver Date (aro)			30			
	Alternate				\$13.87	\$8.99	\$6.90
	Manufacturer				Califone	Hamilton	Hamilton
	Model				2924AV	MPC2900	MPC2900
					10-14	7-10	3-30

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcase	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-13	Cassette Tape Player/Recorder - 10 Watt-Califone Model #5272AV	NB	NB	NB	NB	\$73.95	\$145.80
	Manufacturer					Califone	Califone
	Model					5272AV	5272AV
	Deliver Date (aro)					7-31	30-45
	Alternate						
	Manufacturer						
	Model						
IT-14	Listening Center - Califone Model # 1218 AV-PY	NB	NB	NB	NB	\$10.90	\$14.63
	Manufacturer					Califone	Califone
	Model					1218AVPY	1218AV-PY
	Deliver Date (aro)					7-31	30-45
	Alternate						
	Manufacturer						
	Model						
IT-15	Headphones - Mono - Telex # 610-41	NB	\$5.96	NB	NB	\$6.95	\$6.80
	Manufacturer		Telex			Telex	Telex
	Model		610-41			610-41	610-41
	Deliver Date (aro)		14			7-31	30
	Alternate						
	Manufacturer						
	Model						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-13	Cassette Tape Player/Recorder - 10 Watt-Califone Model #5272AV	\$69.94		\$74.98	NB	NB	\$68.35
	Manufacturer	Califone		Califone			Califone
	Model	5272AV		5272AV			5272AV
	Deliver Date (aro)	5		14-21			15-30
	Alternate						
	Manufacturer						
	Model						
IT-14	Listening Center - Califone Model # 1218 AV-PY	\$8.81	NB	\$8.79	NB	NB	\$9.50
	Manufacturer	Califone		Califone			Califone
	Model	1218AV/PY		1218AVPY			1218AV-PY
	Deliver Date (aro)	5		14-21			15-30
	Alternate						
	Manufacturer						
	Model						
IT-15	Headphones - Mono - Telex # 610-41	\$4.91	NB	\$5.09	NB	NB	
	Manufacturer	Califone		Telex			
	Model	2924AV		610-41			
	Deliver Date (aro)	5		14-21			
	Alternate						\$5.65
	Manufacturer						Califone
	Model						2924AV
							15-30

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-13	Cassette Tape Player/Recorder - 10 Watt-Califone Model #5272AV	\$81.04	\$78.35	\$85.33	
	Manufacturer	Califone	Califone	Califone	
	Model	5272AV	5272AV	5272AV	
	Deliver Date (aro)	30	30	30	
	Alternate				\$49.00
	Manufacturer				Hamilton
	Model				HA-790
					7-14
IT-14	Listening Center - Califone Model # 1218 AV-PY	\$8.94	\$14.59	\$11.70	
	Manufacturer	Califone	Califone	Califone	
	Model	1218AV-PY	1218AVPY	1218AVPY	
	Deliver Date (aro)	30	30	21	
	Alternate				\$7.00
	Manufacturer				Hamilton
	Model				JBP-8V
					7-14
IT-15	Headphones - Mono - Telex # 610-41	\$7.37	\$10.51	\$8.71	\$5.85
	Manufacturer	Telex	Telex	Telex	Telex
	Model	610-41	61041	610-41	610-41
	Deliver Date (aro)	30	30	30	7-14
	Alternate				
	Manufacturer				
	Model				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-16	Headphones - Stereo - Telex Model # EH3S	NB	NB	\$18.01			\$6.90
	Manufacturer			Telex			Hamilton
	Model			EH3S			MPC2900
	Deliver Date (aro)			30			3-30
	Alternate				\$13.37	\$8.99	
	Manufacturer				Califone	Hamilton	
	Model				3068AV	MPC 2900	
					10-14	7-10	
IT-17	Overhead Projector - 3M 1720	NB	NB	\$99.98	\$109.90	\$94.03	\$95.95
	Manufacturer			3M	3M	3M	3M
	Model			1720	1720 Plus	1720	1720
	Deliver Date (aro)			30	10-14	7-10	3-30
	Alternate						95.08
	Manufacturer						Buhl
	Model						9014ED
IT-18	Overhead Projector - 3M 1810	NB	NB	\$125.97	\$136.69	119.75	\$122.21
	Manufacturer			3M	3M	3M	3M
	Model			1810	1810 Plus	1810	1810
	Deliver Date (aro)			30	10-14	7-10	3-30
	Alternate						\$120.90
	Manufacturer						Buhl
	Model						122

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-16	Headphones - Stereo - Telex Model # EH3S	NB	\$6.85	NB	NB	\$7.95	\$8.26
	Manufacturer		Telex			Telex	Telex
	Model		EH3S			EH3S	EH3S
	Deliver Date (aro)		14			7-31	30
	Alternate						
	Manufacturer						
	Model						
IT-17	Overhead Projector - 3M 1720	NB	\$99.90	NB	NB	\$124.80	NB
	Manufacturer		3M			3M	
	Model		1720			1720	
	Deliver Date (aro)		14			7-31	
	Alternate						
	Manufacturer						
	Model						
IT-18	Overhead Projector - 3M 1810	NB	\$131.88	NB	NB	\$155.00	NB
	Manufacturer		3M			3M	
	Model		1810			1810	
	Deliver Date (aro)		14			7-31	
	Alternate						
	Manufacturer						
	Model						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-16	Headphones - Stereo - Telex Model # EH3S	\$5.14	NB	\$6.99	NB	NB	
	Manufacturer	Califone		Telex			
	Model	3068AV		EH3S			
	Deliver Date (aro)	5		14-21			
	Alternate						\$4.90
	Manufacturer						Califone
	Model						3068AV
							15-30
IT-17	Overhead Projector - 3M 1720	\$95.90	NB	\$96.99	NB	NB	\$95.30
	Manufacturer	3M		3M			3M
	Model	1720		1720			1720
	Deliver Date (aro)	5		14-21			
	Alternate						\$104.50
	Manufacturer						Califone
	Model						DHP2400
IT-18	Overhead Projector - 3M 1810	\$121.18	NB	\$122.98	NB	NB	\$121.40
	Manufacturer	3M		3M			3M
	Model	1810		1810			1810
	Deliver Date (aro)	5		14-21			15-30
	Alternate						
	Manufacturer						
	Model						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-16	Headphones - Stereo - Telex Model # EH3S	\$8.94	\$13.04	\$9.77	\$7.00
	Manufacturer	Telex	Telex	Telex	Telex
	Model	EH3S	EH3S	EH3S	EH-3S
	Deliver Date (aro)	30	30	30	7-14
	Alternate				
	Manufacturer				
	Model				
IT-17	Overhead Projector - 3M 1720	\$98.62	\$113.24	\$93.39	
	Manufacturer	3M	3M	3M	
	Model	1720	1720	1720	
	Deliver Date (aro)	30	30	14-30	
	Alternate				\$93.00
	Manufacturer				Buhl
	Model				9014ED
					7-14
IT-18	Overhead Projector - 3M 1810	\$125.63	\$140.85	\$119.11	
	Manufacturer	3M	3M	3M	
	Model	1810	1810	1810	
	Deliver Date (aro)	30	30	14-30	
	Alternate				\$109.00
	Manufacturer				Buhl
	Model				120
					7-14

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-19	A/V Carts (Bretford #34E4 and 42E4)						
A.	34E4	\$84.28	NB	\$92.37	\$84.52	\$77.40	\$86.09
	Manufacturer	Bretford		Bretford	Bretford	Wilson	Bretford
	Model	34EA		34EH	34EH	W49E	34E4
	Deliver Date (aro)	20-30		30	10-14	7-10	3-30
	Alternate				\$72.87	\$74.05	
	Manufacturer				H Wilson	Wilson	
	Model				W34E	W34E	
B.	42E4	\$86.88	NB	\$94.99	\$87.09	\$77.40	\$88.71
	Manufacturer	Bretford		Bretford	Bretford	Wilson	Bretford
	Model	42EA		42E4	42E4	W49E	42E4
	Deliver Date (aro)	20-30		30	10-14	7-10	3-30
	Alternate				\$76.02		
	Manufacturer				H Wilson		
	Model				W42E		
	AVERAGE TOTAL PRICE	\$85.58	NB	\$93.68	\$74.45	\$75.73	\$87.40
IT-20	T/V Carts (Bretford "Wide Body" #BB48-E4)	\$136.16	NB	\$144.89	\$136.70		\$139.19
	Manufacturer	Bretford		Bretford	Bretford		Bretford
	Model	BB48-EA With		BB48-E4	BB48-E4 W/		BB48-E4
	Deliver Date (aro)	20-30		30	10-14		3-30
	Alternate				\$123.76	\$126.60	
	Manufacturer				H Wilson	Wilson	
	Model				WEW48E	WEW48E	
						7-10	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-19	A/V Carts (Bretford #34E4 and 42E4)						
A.	34E4	NB	NB		NB	\$94.50	\$215.48
	Manufacturer					Bretford	Bretford
	Model					34E	34E4
	Deliver Date (aro)					7-31	30-45
	Alternate			\$148.00			
	Manufacturer			Vutec			
	Model			VMFC34E			
				30			
B.	42E4	NB	NB		NB	\$145.90	\$223.00
	Manufacturer					Bretford	Bretford
	Model					42E	42E4
	Deliver Date (aro)					7-31	30-45
	Alternate			\$149.00			
	Manufacturer			Vutec			
	Model			VMFC4226E			
				30			
	AVERAGE TOTAL PRICE	NB	NB	\$148.50	NB	\$120.20	\$219.24
IT-20	T/V Carts (Bretford "Wide Body" #BB48-E4)	NB	NB		NB	\$162.00	\$277.50
	Manufacturer					Bretford	Bretford
	Model					BB48E	BB48-E4
	Deliver Date (aro)					7-31	30-45
	Alternate			\$175.00			
	Manufacturer			Vutec			
	Model			VWBC48E			
				30			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-19	A/V Carts (Bretford #34E4 and 42E4)						
A.	34E4		\$167.20	\$85.25	\$91.74	\$83.00	\$77.90
	Manufacturer		Bretford	Bretford	Bretford	Bretford	Bretford
	Model		34E4	34E4	34E4	34-E4	34E4
	Deliver Date (aro)		10	14-21	3-4 weeks	40-50	15-30
	Alternate	\$74.72					
	Manufacturer	H. Wilson					
	Model	W34E					
		5					
B.	42E4		\$173.50	\$87.89	\$94.53	\$86.00	\$80.10
	Manufacturer		Bretford	Bretford	Bretford	Bretford	Bretford
	Model		42E4	42E4	42E4	42-E4	42E4
	Deliver Date (aro)		10	14-21	3-4 weeks	40-50	15-30
	Alternate	\$77.84					
	Manufacturer	H. Wilson					
	Model	W42E					
		5					
	AVERAGE TOTAL PRICE	\$77.84	\$170.35	\$86.57	\$93.14	\$84.50	\$79.00
IT-20	T/V Carts (Bretford "Wide Body" #BB48-E4)		\$215.50	\$137.95	\$135.10	\$132.38	\$120.00
	Manufacturer		Bretford	Bretford	Bretford	Bretford	Bretford
	Model		BB48-E4	BB48E4+RM2232	BB48E4	BB48-	BB48E4/RM
	Deliver Date (aro)		10	14-21	3-4 weeks	40-50	15-30
	Alternate	\$125.69					
	Manufacturer	H. Wilson					
	Model	WEW48E					
		5					

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-19	A/V Carts (Bretford #34E4 and 42E4)				
A.	34E4	\$87.98	\$86.87	\$85.31	NB
	Manufacturer	Bretford	Bretford	Bretford	
	Model	34-E4	34E4	34E4	
	Deliver Date (aro)	30	30	30	
	Alternate				
	Manufacturer				
	Model				
B.	42E4	\$90.68	\$89.54	\$87.91	NB
	Manufacturer	Bretford	Bretford	Bretford	
	Model	32-E4	42E4	42E4	
	Deliver Date (aro)	30	30	30	
	Alternate				
	Manufacturer				
	Model				
	AVERAGE TOTAL PRICE	\$89.33	\$88.21	\$86.61	NB
IT-20	T/V Carts (Bretford "Wide Body" #BB48-E4)	\$129.66	\$140.41	\$138.81	NB
	Manufacturer	Bretford	Bretford	Bretford	
	Model	BB48-E4	BB48E4/RM2232	BB48-	
	Deliver Date (aro)	30	30	30	
	Alternate				
	Manufacturer				
	Model				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-21	Overhead Projector Carts (Bretford #AOH2741-E4)	\$158.88	NB	\$168.29	\$158.42		
	Manufacturer	Bretford		Bretford	Bretford		
	Model	AOH2741-E4		AOH2741-E4	AOH2741-E4		
	Deliver Date (aro)	20-30		30	10-14		
	Alternate					\$94.70	\$93.74
	Manufacturer					Buhl	Buhl
	Model					OH3139E	03139E
						7-10	3-30
IT-22	Tie-Down Safety Belt (H. Wilson Tuffy II ESS)	\$9.28	NB		\$9.83	\$10.00	
	Manufacturer	Wilson			H. Wilson	Wilson	
	Model	ESS			ESS	ESS	
	Deliver Date (aro)	20-30			10-14	7-10	
	Alternate			\$18.17	\$13.30		\$11.59
	Manufacturer			Bretford	Bretford		Buhl
	Model			SBRT	SBRT		Belt-12
				30			3-30
IT-23	Digital Video Mixer (Editrol V-4 4-Channel Video Mixer)	NB	NB	NB	\$769.62	\$950.00	\$798.25
	Manufacturer				Editrol	Editrol	Editrol
	Model				V-4	V-4	V-4
	Delivery Date (aro)				10-14	7-10	3-30

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-21	Overhead Projector Carts (Bretford #AOH2741-E4)	NB	NB	NB	NB	\$199.00	\$369.58
	Manufacturer					Bretford	Bretford
	Model					AOH2741E	AOH2741-E4
	Deliver Date (aro)					7-31	30-45
	Alternate						
	Manufacturer						
	Model						
IT-22	Tie-Down Safety Belt (H. Wilson Tuffy II ESS)	NB	NB	NB	NB	\$16.00	NB
	Manufacturer					H Wilson	
	Model					ESS	
	Deliver Date (aro)					7-31	
	Alternate						
	Manufacturer						
	Model						
IT-23	Digital Video Mixer (Editrol V-4 4-Channel Video Mixer)	NB	NB	\$848.00	NB	\$840.00	NB
	Manufacturer			Editrol		Editrol	
	Model			V-4		V-4	
	Delivery Date (aro)			30		7-31	

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-21	Overhead Projector Carts (Bretford #AOH2741-E4)	\$164.63	\$286.75	\$159.88	\$172.07	\$166.00	\$147.00
	Manufacturer	Bretford	Bretford	Bretford	Bretford	Bretford	Bretford
	Model	AOH2741-E4	AOH2741-E4	AOH2741E4	AOH2741E4	AOH2741-E4	AOH2741E4
	Deliver Date (aro)	5	10	14-21	3-4 weeks	40-50	15-30
	Alternate						
	Manufacturer						
	Model						
IT-22	Tie-Down Safety Belt (H. Wilson Tuffy II ESS)	\$7.86	NB	\$9.29			NB
	Manufacturer	H. Wilson		H. Wilson			
	Model	ESS		ESS			
	Deliver Date (aro)	5		14-21			
	Alternate				\$14.33	\$9.30	
	Manufacturer				Bretford	Bretford	
	Model				SBRT	SBRT	
					3-4 weeks	40-50	
IT-23	Digital Video Mixer (Editrol V-4 4-Channel Video Mixer)	NB	NB	NB	NB	NB	NB
	Manufacturer						
	Model						
	Delivery Date (aro)						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
IT-21	Overhead Projector Carts (Bretford #AOH2741-E4)	\$165.48	\$163.21	\$160.31	NB
	Manufacturer	Bretford	Bretford	Bretford	
	Model	AOH2741-E4	AOH2741E4	AOH2741-E4	
	Deliver Date (aro)	30	30	30	
	Alternate				
	Manufacturer				
	Model				
IT-22	Tie-Down Safety Belt (H. Wilson Tuffy II ESS)	\$12.56	\$8.87	NB	
	Manufacturer	H. Wilson	Wilson		
	Model	ESS	ESS		
	Deliver Date (aro)	30	30		
	Alternate				\$7.50
	Manufacturer				Buhl
	Model				Bett-12
					7-14
IT-23	Digital Video Mixer (Editrol V-4 4-Channel Video Mixer)	NB	\$960.14	NB	NB
	Manufacturer		Editrol		
	Model		V4		
	Delivery Date (aro)		30		

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	SECTION 2						
	Percentage Discount off List						
Group A	Panasonic Consumer Line:	NB	NB	NB	NB	NB	
	Audio:						
	Bookboxes						2.00%
	Audio CD Players						2.00%
	Audio MP3 and other digital audio						2.00%
	Cameras:						
	Digital Still Cameras						5.00%
	Digital Camcorders						2.00%
	DVD/Video:						
	DVD Players						2.00%
	DVD Recorders (DRV)						2.00%
	DVD/DVR/VCR/VCP Combo Units						2.00%
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP A						2.38%
Group B	Panasonic Broadcast & Professional Line:	NB			NB	NB	NB
	Cameras:						
	DV Camcorders		16.00%	19.11%			
	Mini DV Camcorders		15.00%	19.11%			
	DVD/Video:						
	DVD Recorders (DVR)		15.00%	19.11%			
	DVD/DVR/VCR/VCP Combo Units		15.00%	19.08%			
	CT Series Color Monitors		17.00%	19.01%			
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP B		15.60%	19.08%			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	SECTION 2						
	Percentage Discount off List						
Group A	Panasonic Consumer Line:	NB	NB	NB		NB	NB
	Audio:						
	Bookboxes				0.10%		
	Audio CD Players				0.10%		
	Audio MP3 and other digital audio				0.10%		
	Cameras:						
	Digital Still Cameras				5.10%		
	Digital Camcorders				5.10%		
	DVD/Video:						
	DVD Players				5.10%		
	DVD Recorders (DRV)				5.10%		
	DVD/DVR/VCR/VCP Combo Units				5.10%		
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP A				3.23%		
Group B	Panasonic Broadcast & Professional Line:	NB	NB		NB	NB	NB
	Cameras:						
	DV Camcorders			12.00%			
	Mini DV Camcorders			12.00%			
	DVD/Video:						
	DVD Recorders (DVR)			12.00%			
	DVD/DVR/VCR/VCP Combo Units			12.00%			
	CT Series Color Monitors			NA			
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP B			NB			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	SECTION 2						
	Percentage Discount off List						
Group A	Panasonic Consumer Line:	NB		NB	NB	NB	NB
	Audio:		10.00%				
	Bookboxes		10.00%				
	Audio CD Players		10.00%				
	Audio MP3 and other digital audio						
	Cameras:		12.00%				
	Digital Still Cameras		12.00%				
	Digital Camcorders						
	DVD/Video:		10.00%				
	DVD Players		10.00%				
	DVD Recorders (DRV)		10.00%				
	DVD/DVR/VCR/VCP Combo Units						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP A		10.50%				
Group B	Panasonic Broadcast & Professional Line:	NB	NB	NB	NB	NB	NB
	Cameras:						
	DV Camcorders						
	Mini DV Camcorders						
	DVD/Video:						
	DVD Recorders (DVR)						
	DVD/DVR/VCR/VCP Combo Units						
	CT Series Color Monitors						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP B						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	SECTION 2				
	Percentage Discount off List				
Group A	Panasonic Consumer Line:	NB	NB	NB	NB
	Audio:				
	Bookboxes				
	Audio CD Players				
	Audio MP3 and other digital audio				
	Cameras:				
	Digital Still Cameras				
	Digital Camcorders				
	DVD/Video:				
	DVD Players				
	DVD Recorders (DRV)				
	DVD/DVR/VCR/VCP Combo Units				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP A				
Group B	Panasonic Broadcast & Professional Line:	NB	NB	NB	NB
	Cameras:				
	DV Camcorders				
	Mini DV Camcorders				
	DVD/Video:				
	DVD Recorders (DVR)				
	DVD/DVR/VCR/VCP Combo Units				
	CT Series Color Monitors				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP B				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group C	JVC Consumer Line:	NB	NB	NB	NB	NB	
	Audio:						
	CD Portable Fashion Series						10.00%
	Mini Systems						10.00%
	Boomboxes						10.00%
	Audio MP3 and other digital audio						10.00%
	Cameras:						
	Digital Still Cameras						10.00%
	Digital Camcorders						10.00%
	DVD/Video:						
	DVD Players						10.00%
	DVD Recorders (DVR)						10.00%
	DVD/DVR/VCR/VCP Combo Units						10.00%
	Mini-DV Players/Recorders						10.00%
	Mini-DV/S-VHS Player/Recorders						10.00%
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP C						10.00%
Group D	JVC Professional Products Line:	NB		NB		NB	B
	Cameras:						
	Pro DV Camcorders		16.00%		5.00%		
	Mini DV Camcorders		16.00%		5.00%		
	DVD/Video:						
	DVD Recorders (DVR)		18.00%		5.00%		
	DVD/DVR/VCR/VCP Combo Units		18.00%		5.00%		
	Mini-DV Players/Recorders		10.00%		5.00%		
	Mini-DV/S-VHS Player/Recorders		10.00%		5.00%		
	Color Monitors		20.00%		5.00%		
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP D		15.43%		5.00%		

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group C	JVC Consumer Line:	NB	NB	NB	NB	NB	NB
	Audio:						
	CD Portable Fashion Series						
	Mini Systems						
	Boomboxes						
	Audio MP3 and other digital audio						
	Cameras:						
	Digital Still Cameras						
	Digital Camcorders						
	DVD/Video:						
	DVD Players						
	DVD Recorders (DVR)						
	DVD/DVR/VCR/VCP Combo Units						
	Mini-DV Players/Recorders						
	Mini-DV/S-VHS Player/Recorders						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP C						
Group D	JVC Professional Products Line:	NB	NB		NB	NB	NB
	Cameras:						
	Pro DV Camcorders			12.00%			
	Mini DV Camcorders			12.00%			
	DVD/Video:						
	DVD Recorders (DVR)			12.00%			
	DVD/DVR/VCR/VCP Combo Units			12.00%			
	Mini-DV Players/Recorders			12.00%			
	Mini-DV/S-VHS Player/Recorders			12.00%			
	Color Monitors			12.00%			
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP D			12.00%			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group C	JVC Consumer Line:	NB	NB	NB	NB	NB	NB
	Audio:						
	CD Portable Fashion Series						
	Mini Systems						
	Boomboxes						
	Audio MP3 and other digital audio						
	Cameras:						
	Digital Still Cameras						
	Digital Camcorders						
	DVD/Video:						
	DVD Players						
	DVD Recorders (DVR)						
	DVD/DVR/VCR/VCP Combo Units						
	Mini-DV Players/Recorders						
	Mini-DV/S-VHS Player/Recorders						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP C						
Group D	JVC Professional Products Line:	NB	NB	NB	NB	NB	NB
	Cameras:						
	Pro DV Camcorders						
	Mini DV Camcorders						
	DVD/Video:						
	DVD Recorders (DVR)						
	DVD/DVR/VCR/VCP Combo Units						
	Mini-DV Players/Recorders						
	Mini-DV/S-VHS Player/Recorders						
	Color Monitors						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP D						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group C	JVC Consumer Line:	NB	NB	NB	NB
	Audio:				
	CD Portable Fashion Series				
	Mini Systems				
	Boomboxes				
	Audio MP3 and other digital audio				
	Cameras:				
	Digital Still Cameras				
	Digital Camcorders				
	DVD/Video:				
	DVD Players				
	DVD Recorders (DVR)				
	DVD/DVR/VCR/VCP Combo Units				
	Mini-DV Players/Recorders				
	Mini-DV/S-VHS Player/Recorders				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP C				
Group D	JVC Professional Products Line:		NB	NB	NB
	Cameras:				
	Pro DV Camcorders	19.00%			
	Mini DV Camcorders	19.00%			
	DVD/Video:				
	DVD Recorders (DVR)	19.00%			
	DVD/DVR/VCR/VCP Combo Units	19.00%			
	Mini-DV Players/Recorders	19.00%			
	Mini-DV/S-VHS Player/Recorders	19.00%			
	Color Monitors	19.00%			
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP D	19.00%			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243-0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group E	Sony Consumer Line:		NB	NB	NB	NB	
	Audio:						
	Boomboxes						10.00%
	Audio CD Players						10.00%
	Audio MP3 and other digital audio						10.00%
	Cameras:						
	Digital Still Cameras						25.00%
	Digital Camcorders						21.10%
	DVD/Video:						
	DVD Players						25.00%
	DVD Recorders (DRV)						24.00%
	DVD/DVR.VCR.VCP Combo Units						24.00%
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP E						18.64%
Group F	Smart Technologies Interactive Whiteboard Line:	NB		NB	NB	NB	NB
	SmartBoards:						
	48" Diagonal		41.00%				
	64" Diagonal		40.00%				
	77" Diagonal		40.00%				
	94" Diagonal		45.00%				
	Interactive Wireless Slate (Airliner)		32.00%				
	Mobile Floor Stands:						
	Mobile Stand for SmartBoards (FS670)		34.00%				
	Wireless Bluetooth:						
	Wireless Bluetooth Connection (Smart WC6-NA)		17.00%				
	Balance of Line:						
	Accessories other than Bluetooth & Mobile Stand		30.00%				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP F		34.88%				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group E	Sony Consumer Line:	NB	NB	NB		NB	NB
	Audio:						
	Boomboxes				30.10%		
	Audio CD Players				2.10%		
	Audio MP3 and other digital audio				2.10%		
	Cameras:						
	Digital Still Cameras				21.10%		
	Digital Camcorders				19.10%		
	DVD/Video:						
	DVD Players				26.10%		
	DVD Recorders (DRV)				20.10%		
	DVD/DVR.VCR.VCP Combo Units				26.10%		
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP E				18.35%		
Group F	Smart Technologies Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	SmartBoards:						
	48" Diagonal						
	64" Diagonal						
	77" Diagonal						
	94" Diagonal						
	Interactive Wireless Slate (Airliner)						
	Mobile Floor Stands:						
	Mobile Stand for SmartBoards (FS670)						
	Wireless Bluetooth:						
	Wireless Bluetooth Connection (Smart WC6-NA)						
	Balance of Line:						
	Accessories other than Bluetooth & Mobile Stand						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP F						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group E	Sony Consumer Line:	NB		NB	NB	NB	NB
	Audio:						
	Boomboxes		10.00%				
	Audio CD Players		10.00%				
	Audio MP3 and other digital audio		10.00%				
	Cameras:						
	Digital Still Cameras		10.00%				
	Digital Camcorders		10.00%				
	DVD/Video:						
	DVD Players		10.00%				
	DVD Recorders (DRV)		10.00%				
	DVD/DVR.VCR.VCP Combo Units		10.00%				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP E		10.00%				
Group F	Smart Technologies Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	SmartBoards:						
	48" Diagonal						
	64" Diagonal						
	77" Diagonal						
	94" Diagonal						
	Interactive Wireless Slate (Airliner)						
	Mobile Floor Stands:						
	Mobile Stand for SmartBoards (FS670)						
	Wireless Bluetooth:						
	Wireless Bluetooth Connection (Smart WC6-NA)						
	Balance of Line:						
	Accessories other than Bluetooth & Mobile Stand						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP F						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group E	Sony Consumer Line:		NB	NB	NB
	Audio:				
	Boomboxes	18.43%			
	Audio CD Players	40.78%			
	Audio MP3 and other digital audio	6.02%			
	Cameras:				
	Digital Still Cameras	23.57%			
	Digital Camcorders	21.00%			
	DVD/Video:				
	DVD Players	30.26%			
	DVD Recorders (DRV)	27.31%			
	DVD/DVR.VCR.VCP Combo Units	28.00%			
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP E	24.42%			
Group F	Smart Technologies Interactive Whiteboard Line:		NB	NB	NB
	SmartBoards:				
	48" Diagonal	42.00%			
	64" Diagonal	38.34%			
	77" Diagonal	31.02%			
	94" Diagonal	46.31%			
	Interactive Wireless Slate (Airliner)	29.00%			
	Mobile Floor Stands:				
	Mobile Stand for SmartBoards (FS670)	47.00%			
	Wireless Bluetooth:				
	Wireless Bluetooth Connection (Smart WC6-NA)	50.00%			
	Balance of Line:				
	Accessories other than Bluetooth & Mobile Stand	16.00%			
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP F	37.46%			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243-0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group G	Promethean Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	Interactive Boards:						
	50" Diagonal						
	64" Diagonal						
	78" Diagonal						
	95" Diagonal						
	Interactive Wireless Slate (ACTIVSlate)						
	Mobile Floor Stands:						
	Mobile Stand for Promethean						
	Wireless Bluetooth:						
	Wireless Bluetooth Connection						
	Balance of Line:						
	Accessories other than Bluetooth & Mobile stand						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP G						
Group H	InterWrite Interactive Whiteboard Line:	NB	NB	NB	NB	NB	
	Interactive Boards:						
	60" Diagonal						38.00%
	71" Diagonal						40.00%
	77" Diagonal						39.00%
	85" Diagonal						40.00%
	Interactive Wireless Panel (SchoolPad)						45.00%
	Mobile Floor Stands:						
	Mobile Stand for Promethean						20.00%
	Wireless Bluetooth:						
	Wireless Bluetooth Connection						25.00%
	Balance of Line:						
	Accessories other than Bluetooth & Mobile Stand						21.00%
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP H						33.50%

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcast	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group G	Promethean Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	Interactive Boards:						
	50" Diagonal						
	64" Diagonal						
	78" Diagonal						
	95" Diagonal						
	Interactive Wireless Slate (ACTIVSlate)						
	Mobile Floor Stands:						
	Mobile Stand for Promethean						
	Wireless Bluetooth:						
	Wireless Bluetooth Connection						
	Balance of Line:						
	Accessories other than Bluetooth & Mobile stand						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP G						
Group H	InterWrite Interactive Whiteboard Line:		NB	NB	NB	NB	
	Interactive Boards:						
	60" Diagonal	43.00%					25.00%
	71" Diagonal	40.00%					25.00%
	77" Diagonal	54.00%					25.00%
	85" Diagonal	40.00%					25.00%
	Interactive Wireless Panel (SchoolPad)	40.00%					25.00%
	Mobile Floor Stands:						
	Mobile Stand for Promethean	25.00%					25.00%
	Wireless Bluetooth:						
	Wireless Bluetooth Connection	25.00%					25.00%
	Balance of Line:						
	Accessories other than Bluetooth & Mobile Stand	35.00%					25.00%
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP H	37.75%					25.00%

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group G	Promethean Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	Interactive Boards:						
	50" Diagonal						
	64" Diagonal						
	78" Diagonal						
	95" Diagonal						
	Interactive Wireless Slate (ACTIVSlate)						
	Mobile Floor Stands:						
	Mobile Stand for Promethean						
	Wireless Bluetooth:						
	Wireless Bluetooth Connection						
	Balance of Line:						
	Accessories other than Bluetooth & Mobile stand						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP G						
Group H	InterWrite Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	Interactive Boards:						
	60" Diagonal						
	71" Diagonal						
	77" Diagonal						
	85" Diagonal						
	Interactive Wireless Panel (SchoolPad)						
	Mobile Floor Stands:						
	Mobile Stand for Promethean						
	Wireless Bluetooth:						
	Wireless Bluetooth Connection						
	Balance of Line:						
	Accessories other than Bluetooth & Mobile Stand						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP H						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group G	Promethean Interactive Whiteboard Line:	NB	NB	NB	NB
	Interactive Boards:				
	50" Diagonal				
	64" Diagonal				
	78" Diagonal				
	95" Diagonal				
	Interactive Wireless Slate (ACTIVSlate)				
	Mobile Floor Stands:				
	Mobile Stand for Promethean				
	Wireless Bluetooth:				
	Wireless Bluetooth Connection				
	Balance of Line:				
	Accessories other than Bluetooth & Mobile stand				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP G				
Group H	InterWrite Interactive Whiteboard Line:	NB	NB	NB	NB
	Interactive Boards:				
	60" Diagonal				
	71" Diagonal				
	77" Diagonal				
	85" Diagonal				
	Interactive Wireless Panel (SchoolPad)				
	Mobile Floor Stands:				
	Mobile Stand for Promethean				
	Wireless Bluetooth:				
	Wireless Bluetooth Connection				
	Balance of Line:				
	Accessories other than Bluetooth & Mobile Stand				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP H				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		AFP Industries	Audio Visual Innovations	Audio Visual Solutions	BES Industries, Inc.	B&H Photo Video	Camcor
BID TITLE: ITV Equipment and Supplies - DIMC		P.O. Box 43-0747	6301 Benjamin Road Suite 101	P.O. Box 222126	11512 Lake Mead Avenue Suite 406	420 Ninth Ave.	2273 S. Church Street PO Box 1899
BID #08-080-SN		South Miami, Florida 33243- 0747	Tampa, Florida 33634	Hollywood, Florida 33022	Jacksonville, Florida 32256	NY,NY 10001	Burlington, NC 27216-1899
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group I	Mimio Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	Mimio interactive Device:						
	Mimio Interactive						
	Mimio Interactive w/Capture Kit						
	Wireless:						
	Mimio Wireless Capture Device						
	Balance of Line:						
	Accessories other than aforementioned Mimio items						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP I						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Computrac Interactive Solutions	Crest AV Electronics Inc.	ENCORE Broadcase	Keyboard World	Long Electronics	Media Systems Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		124 P. Rickman Industrial Drive	1570 Main Street	2104 W. Kennedy Blvd.	PO Box 709	2630 5th Ave. South	13802 Sumac Place
BID #08-080-SN		Canton, GA 30115	Buffalo, NY 14209	Tampa, FL 33606	Holicong, PA 18928-0709	Irondale, AL 35210	Tampa, FL 33625
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group I	Mimio Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	Mimio interactive Device:						
	Mimio Interactive						
	Mimio Interactive w/Capture Kit						
	Wireless:						
	Mimio Wireless Capture Device						
	Balance of Line:						
	Accessories other than aforementioned Mimio items						
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP I						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Nicholas P. Pipino Associates, Inc.	OM Office Supply, Inc.	Pyramid School Products	School Specialty	Schoolhouse Products, Inc.	Smiley's Audio- Visual, Inc.
BID TITLE: ITV Equipment and Supplies - DIMC		9159-A Red Branch Road	5007 Carlisle Pike, Suite 101	6510 North 54th Street	100 Paragon Parkway	PO Box 1388	PO Box 6925
BID #08-080-SN		Columbia, MD 21045	Mechanicsburg, PA 17050	Tampa, Florida 33610-1908	Mansfield, OH 44903	Palm Harbor, FL 34682	Lakeland, FL 33807-6925
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group I	Mimio Interactive Whiteboard Line:	NB	NB	NB	NB	NB	NB
	Mimio interactive Device:						
	Mimio Interactive		12.00%				
	Mimio Interactive w/Capture Kit		12.00%				
	Wireless:						
	Mimio Wireless Capture Device		12.00%				
	Balance of Line:						
	Accessories other than aforementioned Mimio items		12.00%				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP I		12.00%				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: November 27, 2007 @ 2:30 p.m.		Southern Business Communications	Troxell Communication, Inc.	VSA Inc.	Valiant IMC
BID TITLE: ITV Equipment and Supplies - DIMC		9942 Currie Davis Drive, Suite B	1971 Lumsden Road # 148	6929 Seward Ave.	55 Ruta Court
BID #08-080-SN		Tampa, FL 33619	Brandon, FL 33511	Lincoln, NE 68504	So. Hackensack, NJ 07606
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group I	Mimio Interactive Whiteboard Line:	NB	NB	NB	NB
	Mimio interactive Device:				
	Mimio Interactive				
	Mimio Interactive w/Capture Kit				
	Wireless:				
	Mimio Wireless Capture Device				
	Balance of Line:				
	Accessories other than aforementioned Mimio items				
	AVERAGE TOTAL ALL-OR-NONE DISCOUNT GROUP I				