



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
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January 30, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Third Year Renewal of Three-Year Contract
Negotiated Contract
Raptor Technologies, Inc.

On March 7, 2006, official action (attached) was taken to award the above-referenced negotiated contract to Raptor Technologies, Inc. This negotiated contract was a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on March 7, 2007. Subsequently, the second year of the agreement was awarded on January 23, 2007 and covers the period of March 8, 2007 through March 7, 2008.

Considering services have been satisfactory, E. Allan Measom, President, Raptor Technologies, Inc. was contacted to verify his willingness to enter into the third year of the agreement. As such, E. Allan Measom has agreed, in writing (attached), to enter into the third year of the contract.

At this time, it is my recommendation to enter into the third year of the agreement with Raptor Technologies, Inc. The third year of the contract will cover the period of March 8, 2008 through March 7, 2009 with anticipated annual expenditures of approximately \$50,000. Grand total of annual expenditures may vary with more or less use of the "unit prices." Unit prices are a firm fixed price for the entire contract period. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments



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January 16, 2007

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Negotiated Contract
Raptor Technologies, Inc.

On March 7, 2006, official action (attached) was taken to award the above-referenced negotiated contract to Raptor Technologies, Inc. This negotiated contract is for a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on March 7, 2007.

Considering services have been satisfactory, Carol Measom, Corporate Secretary, Raptor Technologies, Inc. was contacted to verify their willingness to enter into the second year of the agreement. As such, Carol Measom has agreed, in writing (attached), to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Raptor Technologies, Inc. The second year of the contract will cover the period of March 8, 2007 through March 7, 2008 with anticipated annual expenditures of approximately \$50,000. Grand total of annual expenditures may vary with more or less use of the "unit prices." Unit *prices are a firm fixed price for the entire contract period. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments



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March 1, 2006

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Raptor Technologies, Inc.
Direct Negotiated Contract

On February 7, 2006, official action (attached) was given to allow permission to negotiate a direct contract with Raptor Technologies, Inc. for the purchase of control campus security systems "as needed" for use throughout the District using the Department of Education Rule 6A-1.012(10), a district school board, when acquiring technology resources may make any acquisition through direct negotiation and contract with a vendor as best fits the needs of the school district.

As indicated in our previous request, the attached contract with pricing is being submitted for your approval. This is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract shall be effective from March 8, 2006 to March 7, 2007. The anticipated initial expenditures will be approximately \$62,000 to install the Raptor System in all of our elementary schools. Grand total of annual expenditures may vary with more or less use of the "unit prices". Unit prices are a firm fixed price for the entire contract period.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

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Attachments