



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
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February 13, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Third Year Renewal of Three-Year Contract
Bid #06-133-LR, A/C Chemicals – Maintenance Department
American Technical Services

On May 2, 2006, official action (attached) was taken to award the above-referenced bid to American Technical Services. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on April 4, 2007. Subsequently, the second year of the agreement was awarded on February 20, 2007, and covers the period of April 5, 2007 through April 4, 2008.

Considering services have been satisfactory, Robert W. Cockcroft, President, American Technical Services was contacted to verify his willingness to enter into the third year of the agreement. As such, Robert W. Cockcroft has agreed, in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with American Technical Services. The third year of the contract will cover the period of April 5, 2008 through April 4, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lr

Attachments (6)



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February 14, 2007

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid #06-133-LR, A/C Chemicals – Maintenance Department
American Technical Services

On May 2, 2006, official action (attached) was taken to award the above-referenced bid to American Technical Services. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on April 4, 2007.

Considering services have been satisfactory, Robert W. Cockcroft, President, American Technical Services was contacted to verify his willingness to enter into the second year of the agreement. As such, Robert W. Cockcroft has agreed, in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with American Technical Services. The second year of the contract will cover the period of April 5, 2007 through April 4, 2008. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments (4)

District School Board of Pasco County

Bid Recommendation

Bid Title	A/C Chemicals Maintenance Department		Number of Vendors Notified	317
Bid Number	06-133-LR		Number of Bids Distributed	26
Date Solicited	February 28, 2006		Number of Vendors Bidding	3
Date Opened	March 22, 2006		Number of Formal “No Bid” Responses	0
Date Board Presentation	May 2, 2006		Funding Source	Asset
Total Savings	\$1,398.42		Grand Total of Bid	\$30,000.00

Recommendation:

Recommend acceptance of bid from American Technical Services of Central Florida, as noted on attached bid tabulation sheet, as lowest and best, responsive and responsible “all-or-none” bid meeting written specifications.

Term of Contract:

This bid is for chemicals “as needed” by the Maintenance Department for use as a scale/corrosion inhibitor for water-treatment, cooling towers at various schools throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first contract period shall be effective from May 3, 2006 to April 4, 2007.

Notations and Exceptions:

Aquatech of Florida, Inc. bid price per 55-gallon drum was lower, however due to the dilution ration for solution feed it made the number of drums needed per year higher which made their annual cost higher.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Rich Graziano, Crew Chief, Maintenance Department

Bids Prepared By:

Laurie Roberts, CPPB, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 22, 2006 @ 2:30 PM		American Technical Services of Central Florida	Aquasure, Inc.
BID TITLE: A/C Chemicals - Maintenance Dept.		P.O. Box 16703	6201 118th Ave N
BID # 06-133-LR		Temple Terrace, FL 33687	Largo, FL 33773
Board Meeting 5/2/06			
	DESCRIPTION	TOTAL PRICE	TOTAL PRICE
	Number of Drums Needed Per Year	17	17
	Price Per 55-Gallon Drum	\$554.30	\$567.00
	Yearly Gallon Quantity Needed	935	935
	Dilution Ratio for Solution Feed	5.3 of C-370 to 45.7 gals. of water per 55 gals. drum	5 Gal. to 55 Gal.
	Dosage Rate Required (Total Parts Per Million Applied)	2 ppm PO 3/4-	4-6 mg./L as Phosphonate

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 22, 2006 @ 2:30 PM		Aquatech of Florida, Inc.
BID TITLE: A/C Chemicals - Maintenance Dept.		3215 A Fairfield Ave. South
BID # 06-133-LR		St. Pete, FL 33712
Board Meeting 5/2/06		
	DESCRIPTION	TOTAL PRICE
	Number of Drums Needed Per Year	21
	Price Per 55-Gallon Drum	\$505.00
	Yearly Gallon Quantity Needed	1155
	Dilution Ratio for Solution Feed	10
	Dosage Rate Required (Total Parts Per Million Applied)	100