



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPB, Purchasing Agent

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February 1, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Third Year Renewal of Three-Year Contract
Bid # 06-127-GF, Two-Way Hand Held Radios
BCI Communications

On April 4, 2006, official action was taken to award the above-referenced bid to BCI Communications. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The second year of the contract will expire on April 4, 2008.

Considering services have been satisfactory, John Landsberger III, President BCI Communications, was contacted to verify his willingness to enter into the third year of the agreement. As such, BCI Communications has agreed in writing to enter into the third year of the contract.

At this time, it is my recommendation to enter into the third year of the agreement with BCI Communications. The third year of the contract will cover the period April 5, 2008 through April 4, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachment

Date/Time: February 13, 2008 09:05:00



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

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Department of Purchasing
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MEMORANDUM

DATE: January 16, 2007

TO: The Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 06-127-GF, Two-Way Hand Held Radios
BCI Communications

On April 4, 2006, official action was taken to award the above-referenced bid to BCI Communications. This bid is a three-year contract, renewable annually based upon mutual consent of both parties.

Considering services have been satisfactory, John Landsberger III, President BCI Communications, was contacted to verify their willingness to enter into the second year of the agreement. As such, BCI Communications has agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with BCI Communications. The second year of the contract will cover the period April 5, 2006 through April 5, 2007. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachment

Date/Time:

District School Board of Pasco County

Bid Recommendation

Bid Title	TWO WAY RADIOS MAINTENANCE DEPARTMENT	Number of Vendors Notified	225
Bid Number	06-127-GF	Number of Bids Distributed	20
Date Solicited	2/09/2006	Number of Vendors Responding	5
Date Opened	3/2/2006	Number of Vendors Not Bidding	15
Date Board Presentation	4/4/2006	Number of Vendors Bidding	5
Total Savings	\$2,000.00	Grand Total of Bid	\$25,000.00 ESTIMATE

Recommendation: Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract This bid is total "All or None" for the Maintenance Department's "as needed" two way radios for use throughout the District. Grand total is an estimate only, unit prices will prevail. Savings were determined by current pricing in the marketplace. This is the first year of a three year bid, renewable annually by written mutual consent. The first year of the contract will commence on April 5, 2006 and end on April 4, 2007.

Notations and Exceptions: Recommend acceptance of bid from BCI Communications as lowest and best responsible, responsive bidders meeting written specifications.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Eddie Flicker, Maintenance Department

Bids Prepared By: Gail Fowler, CPPB Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 2, 2006, 2:30 PM		BCI Communicaitons	Bearcom Communications	Communications Products	Florida Communications	TBA Communications	
BID TITLE: TWO-WAY HAND HELD RADIOS		9322 E. Drive MLK Jr. Blvd	1155 S. Dale Mabry hwy, Suite 16	4104 NW 13th St	4310 S. US Hwy 1 #!	6302 Benjamin Rd. #408	
BID #: 06-127-GF		Tampa, FL 33610	Tampa, FL 33629	Gainesville, FL 32609	Rockledge, FL 32955	Tampa, FL 33634	
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	
	RADIOS:						
1	Motorola VL-50 or equal: 1-12	*	132.00	137.45	135.00	130.00	138.00
	Motorola VL-50 or equal: 12 or more	*	130.00	137.45	135.00	130.00	138.00
	Warrenty Years:		1	1	1	1	1.00
	Mfg/Model#:		P24VPC03D2	P24VPC03D2-A	P24UDC0302AA	P24VPC0302	P24VPC03D2-A
2	Motorola CP-100 or equal:						
	15 Channel, VHF 1-12	*	144.00	137.00	149.00	144.00	152.00
	15 Channel, VHF 12 or more	*	144.00	137.00	149.00	144.00	152.00
	Warrenty Years:		1	1	1	1	1
	Mfg/Model#:		P23SSF03B2	P23SSF03B2-F	P23SSF03B2AF	P23SSF03B2	P23SSF03B2-F
3	Motorola CP-100 or equal:						
	15 Channel, UHF 1-12	*	158.00	162.00	163.00	158.00	166.00
	15 Channel, UHF 12 or more	*	158.00	162.00	163.00	158.00	166.00
	Warrenty Years:		1	1	1	1	1
	Mfg/Model#:		P24SSF03B2	P24SSF03B2-F	P24SSF3B2AF	P24SSF03B2	P24SSF03B2-F
4	Motorola DTR-650 or equal:						
	Digital 900 MHZ ISM 1-12	*	235.00	239.00	240.00	235.00	249.00
	Digital 900 MHZ ISM 12 or more	*	235.00	239.00	240.00	235.00	249.00
	Warrenty Years:		1	1	1	1	1
	Mfg/Model#:		AAH73WCF9NA4	AAH73WCF9NA4-N	AAH73WCF9NA4AN	AAH73WCF9NA4	AAH73WCF9NA4-N
5	Motorola BPR-40 or equal:						
	8 Channel, VHF 1-12	*	150.00	144.00	145.00	140.00	148.00
	8 Channel, VHF 12 or more	*	142.00	144.00	145.00	140.00	158.00
	Warrenty Years:		1	1	1	1	1
	Mfg/Model#:		AAH84KDS8AA1	AAH84KDS8AA1-N	AA484KDS8AA1AN	AA484KDS8AA1	AAH84KDS8AA1-N
6	Motorola BPR-40 or equal:						
	8 Channel, UHF 1-12	*	160.00	154.00	155.00	150.00	158.00
	8 Channel, UHF 12 or more	*	152.00	154.00	155.00	150.00	158.00
	Warrenty Years:		1	1	1	1	1
	Mfg/Model#:		AAH84RCS8AA1	AAH84RCF8AA1-N	AAH84RCS8AA1AN	AAH84RCS8AA1	AAH84RCS8AA1-N

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
7	Motorola CP-125 or equal:					
	Multi Channel, VHF 1-12 *	168.00	165.00	175.00	169.00	180.00
	Multi Channel, VHF 12 or more *	168.00	165.00	175.00	169.00	180.00
	Warrenty Years: 1	1	1	1	1	1
	Mfg/Model#:		AAH49KDF8AA1-N	AAH49KDF8AA1-C		AAH49RCF8AA1-C
	Multi Channel, UHF 1-12 *	161.00	173.00	175.00	169.00	180.00
	Multi Channel, UHF 12 or more *	161.00	173.00	175.00	169.00	180.00
	Warrenty Years: 1	1	1	1	1	1
	Mfg/Model#:		AAH49RCF8AA1-N	AAH49RCF8AAS-C		AAH49RCF8AA1-C
SERVICE/REPAIRS:						
	Troubleshooting/Evaluation charge, per trip **	N/C	45.00	10.00	100.00	95.00
			(FLAT RATE)			
	Fee for programming at individual school site **	N/C	95.00	10.00	20.00	19.00
	computer programmable radios only.		(FLAT RATE)			
	(bid price to include all travel costs) per each					
	Fee for visiting each school and recording a **	N/C	95.00	45.00	100.00	95.00
	frequency and channel guard codes for each		(ALL-RADIOS/FLAT RATE)			
	site and making adjustments as needed					
MAINTENANCE:						
	Fee for additional services beyond the * designated warranty period (radio service and adjustments) to include round trip charge, per each	N/C	95.00	15.00	200.00	25.00
			(FLAT RATE PER TRIP)			
REPLACEMENT BATTERIES:						
	Motorola GT Plus - per each *	21.50	21.50	25.00	17.99	21.50
	Model #		53720		HNN9720C	
	Motorola SP-21 VHF - per each *	21.50	16.00	20.00	13.00	16.00
	Model #		HNN9018		HNN9044	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	
	Motorola SP-21 UHF - per each	*	21.50	16.00	20.00	13.00	16.00
	Model #			HNN9018		HNN9044	
	Motorola SP-50 + UHF - per each	*	12.00	12.00	20.00	13.00	16.00
	Model #			HNN9044			
	Motorola SP-50 + VHF - per each	*	12.00	12.00	20.00	13.00	16.00
	Model #			HNN9044			
	Motorola SP-50 - per each	*	16.00	16.00	30.00	17.00	19.50
	Model #			HNN9018			
	Motorola P-100 - per each	*	22.00	26.00	40.00	31.00	32.00
	Model #			HNN5451		NNTKJ451	
	Motoroloa P-110 - per each	*	22.50	31.00	49.00	37.00	37.00
	Model #			HNN8148		HNN8148	
	Motorola HT-70 - per each	*	N/C	33.00	45.00	NB	40.00
	Model #			MOTOROLA HT-750/HNN9008			
	Motorola CP100	*	10.00	15.00	22.00	11.96	15.00
	Model #			NNTN4190		NTN8971	
	Maxon SP-120 - per each	*	23.00	38.10	35.00	26.34	37.00
	Model #			QPA-1200		69554	
	Maxon SP-130 - per each	*	31.00	37.10	35.00	26.34	37.00
	Model #			MPA-1400H		44102	
	VL-50 UHF	*	21.50	21.20	20.00	19.20	22.00
	Model #			56657		56557	
	DTR-650	*	17.50	27.50	30.00	23.50	25.85
	Model #			53964		53963	

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ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	
	CP-125 VHF	*	17.50	24.09	30.00	21.62	25.85
	Model #			PMNN4063		PMNN4063	
	CP-125-UHF	*	17.50	24.09	30.00	21.62	25.85
	Model #			PMNN4063		PMNN4063	
	BPR-40 VHF	*	17.00	22.75	27.00	19.09	23.00
	Model #			PMNN4071		PMNN4071	
	BPR-40 UHF	*	17.00	22.75	27.00	19.09	23.00
	Model #			PMNN4071		PMNN4071	
	EX-500 VHF	*	50.00	63.00	70.00	54.00	59.00
	Model #			JMNN4024CR		YMNN4023	
	EX-500 UHF	*	50.00	63.00	70.00	54.00	59.00
	Model #			JMNN4024CR		YMNN4023	
	ICOM F-11 VHF	*	50.00	32.00	32.00	24.69	32.00
	Model #			BP210N		425020	
	ICOM F-11 UHF	*	26.00	32.00	32.00	24.69	32.00
	Model #			BP210N		425020	
	ICOM F-21 VHF	*	26.00	32.00	32.00	24.69	32.00
	Model #			BP210N		425020	
	ICOM F-21 UHF	*	26.00	32.00	32.00	24.69	32.00
	Model #			BP210N		425020	
	TOTAL OF ALL *ITEMS		3,147.00	3,387.98	3,482.00	3340.51	3,471.55
	TOTAL OF ALL ** ITEMS		0.00	235.00	65.00	220.00	209.00