



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

February 6, 2008

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Third Year Renewal of Three-Year Contract  
Bid # 06-136-GF: Floor Care Products  
Janitor Supply Depot

On April 18, 2006, official action was taken to award the above-referenced bid to Janitor Supply Depot. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The second year of the contract will expire on April 19, 2008.

Considering services have been satisfactory, Dennis Strally, President, Janitor Supply Depot, was contacted to verify his willingness to enter into the third year of the agreement. As such, Janitor Supply Depot has agreed in writing to enter into the third year of the contract.

At this time, it is my recommendation to enter into the third year of the agreement with Janitor Supply Depot. The third year of the contract will cover the period April 20, 2008 through April 19, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachment

**Date/Time: February 13, 2008 09:08:00**

**District Wide Accreditation • Southern Association of Colleges and Schools**



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 9, 2007

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract  
Bid # 06-136-GF: Floor Care Products  
Janitor Supply Depot

On April 18, 2006, official action was taken to award the above-referenced bid to Janitor Supply Depot. This bid is a three-year contract, renewable annually based upon mutual consent of both parties.

Considering services have been satisfactory, Dennis Strally, President, Janitor Supply Depot, was contacted to verify his willingness to enter into the second year of the agreement. As such, Janitor Supply Depot has agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Janitor Supply Depot. The second year of the contract will cover the period April 20, 2007 through April 19, 2008. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachment

Date/Time:

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	FLOOR CARE PRODUCTS MAINTENANCE DEPARTMENT	<b>Number of Vendors Notified</b>	136
<b>Bid Number</b>	06-136-GF	<b>Number of Bids Distributed</b>	22
<b>Date Solicited</b>	3/09/2006	<b>Number of Vendors Responding</b>	4
<b>Date Opened</b>	3/30/2006	<b>Number of Vendors Not Bidding</b>	18
<b>Date Board Presentation</b>	4/18/2006	<b>Number of Vendors Bidding</b>	4
<b>Total Savings</b>	\$17,740.00	<b>Grand Total of Bid</b>	\$168,564.00 ESTIMATE

**Recommendation:** Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

**Term of Contract** This bid is total "All or None" for the Maintenance Department's "as needed" floor care products to be delivered to the warehouse for use throughout the District. Grand total is an estimate only, unit prices will prevail. This is the first year of a three year bid, renewable annually by written mutual consent. The first year of the contract will commence on April 20, 2006 and end on April 19, 2007.

**Notations and Exceptions:** Recommend acceptance of bid from Janitor's Supply Depot as lowest and best responsible, responsive bidders meeting written specifications.

Recommend rejection of all lower bids for failure to meet one or more of the following written specifications: 1) active ingredients less than amount specified in bid documents, 2) too high pH, 3) no neutralizer provided for stripper.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Eddie Flicker, Maintenance Department

**Bids Prepared By:** Gail Fowler, CPPB Buyer

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: MARCH 30, 2006 2:30 PM		Janitor's Supply Depot		Pride Enterprises Inc		Resource One		ZEP	
BID TITLE: FLOOR CARE PRODUCTS - MAINTENANCE DEPT.		11932 manicini Way		12425 28th St. N		1202 N. Magnolia Ave		6510-B River Rd	
BID #: 06-136-GF		New Port Richey, FL 34604		St. Petersburg, FL 33716		Ocala, FL 34475		Tampa, FL 33615	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
JS-25	Floor Finish (1,200)	<b>51.63</b>	<b>61,956.00</b>	40.00	48,000.00	49.50	59,400.00	91.45	109,740.00
					Gloss Pro II		Gator Diamond Gloss		Poly Shield
JS-28	Acrylic Floor Sealer (600)	<b>35.12</b>	<b>21,072.00</b>						
	(Alternate)			35.00	21,000.00	35.00	21,000.00	77.05	46,230.00
					Pro Seal Brite		Gator First Coat		Parade Sealer
JS-40	Floor Finish Restorer (400)	<b>20.46</b>	<b>8,184.00</b>						
	(Alternate)			20.00	8,000.00	29.50	11,800.00	71.90	28,760.00
					Pro Gem		Gator Scrub N Shine		Burnish Boost
JS-30	Floor Stripper (1,200)	<b>39.90</b>	<b>47,880.00</b>						
	(Alternate)			31.00	37,200.00	29.50	35,400.00	64.15	76,980.00
					Pro Waxx Away		Gator Mop N Strip		Strip Ease
JS-24	Neutral Cleaner & Germicide (600)	<b>49.12</b>	<b>29,472.00</b>						
	(Alternate)			30.00	18,000.00	33.00	19,800.00	58.90	35,340.00
							Gator DCS-100N	#DZ-7	#DZ-7
	GRAND TOTAL		<b>168,564.00</b>		132,200.00		147,400.00		297,050.00
	Price to recycle pails:	<b>2.00</b>		1.00		2.50		<b>NB</b>	