



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
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April 14, 2008

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 07-117-GF: USDA Commodity Peanut Butter Processing Bid
Pierre Foods, Inc.

On May 15, 2007, official action was taken to award the above-referenced bid to Pierre Foods, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on June 30, 2008.

Considering services have been satisfactory, Tony Schroder, Senior Vice President of Sales, Pierre Foods, Inc. was contacted to verify his willingness to enter into the second year of the agreement. As such, Pierre Foods, Inc. has agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Pierre Foods, Inc. The second year of the contract will cover the period July 1, 2008 through June 30, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachments

Date/Time: April 16, 2008 11:35:00

District School Board of Pasco County

Bid Recommendation

Bid Title	USDA Commodity Peanut Butter Processing		Number of Vendors Notified	21
Bid Number	07-117-DR		Number of Bids Distributed	8
Date Solicited	3/15/2007		Number of Vendors Bidding	2
Date Opened	03/23/2007		Number of Formal "No Bid" Responses	0
Date Board Presentation	05/15/2007		Funding Source	Asset
Total Savings	Estimated: \$49,000		Grand Total of Bid (First year estimate)	\$336,000

Recommendation: Recommend acceptance of bid as noted on attached bid tabulation sheet as lowest and best bid meeting written specifications.

Term of Contract: This bid is for USDA Commodity Peanut Butter Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group to provide processing of USDA Commodity Foods, which consist of 25 surrounding Counties. This is the first year of a three year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2007 through June 30, 2008.

Notations and Exceptions: Recommend rejection of J. M. Smucker Company for not submitting entire bid as stipulated in bid document. Recommend award to Pierre Foods, Inc. as the lowest and best responsive, responsible bid meeting specifications.

Items that did not receive responsible, responsive bids (Item 6B: Peanut Butter Sandwich, Grape, White Bread, 4.8 oz; Item 7B: Peanut Butter Sandwich, Grape, White Bread, with Soy, 4.0 oz; Item 9B: Peanut Butter Sandwich, Grape, Whole Wheat Bread, 4.8 oz; Item 10: Peanut Butter Sandwich, Grape, Whole Wheat Bread, with Soy, 4.0 oz.; and Item 12B: Peanut Butter Sandwich, Strawberry, White Bread, 4.8 oz.) will not be purchased at this time.

Total savings was based on current commodity prices and current commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: April 23, 2007		Pierre Foods, Inc.	J. M. Smucker Co.
BID TITLE: USDA Commodity Peanut Butter Processing-FNS		9990 Princeton Rd.	1 Strawberry Lane
BID NUMBER: 07-117-DR		Cincinnati, OH 45246	Orrville, OH 44667
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
GROUP A: PROCESSED PRODUCTS USING B473 PEANUT BUTTER SMOOTH, 6/5#:			
1A	Peanut Butter Graham Bar, 2.2 oz:		NB
	1A Processing Fee/Case	26.40	
	1A DF \$ Value/Case	8.00	
	1A Total Price/Portion (Includes DF \$ Value)	34.40	
	1AA Bid Price to Distributor/Case	NB	NB
	1AA DF \$ Value/Case		
	1AA Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#	Pierre 92100	
	Portion Size:	2.2 oz	
	Portions/Case:	160	
	Case Size:	22 lbs	
	Pounds DF/Case:	12.30	
2A	Peanut Butter Cup, 1.1 oz:		NB
	2A Processing Fee/Case	15.75	
	2A DF \$ Value/Case	4.51	
	2A Total Price/Portion (Includes DF \$ Value)	20.26	
	2AA Bid Price to Distributor/Case	NB	NB
	2AA DF \$ Value/Case		
	2AA Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)	Pierre 9001	
	Brand/Code#:	1.11 oz	
	Portion Size:	100	
	Portions/Case:	6.94 lbs	
	Case Size:	6.94	
	Pounds DF/Case:		

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BID NUMBER: 07-117-DR		Cincinnati, OH 45246	Orrville, OH 44667
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
GROUP B: PROCESSED PRODUCTS USING B480 PEANUT BUTTER DRUM:			
3B	Peanut Butter Graham Bar, 2.2 oz:		NB
	3B Processing Fee/Case	26.40	
	3B DF \$ Value/Case	6.46	
	3B Total Price/Portion (Includes DF \$ Value)	32.86	
	3BB Bid Price to Distributor/Case	NB	NB
	3BB DF \$ Value/Case		
	3BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#:	Pierre 92100	
	Portion Size:	2.2 oz.	
	Portions/Case:	160	
	Case Size:	22 lbs	
	Pounds DF/Case:	12.30	
4B	Peanut Butter Cup, 1.1 oz:		NB
	4B Processing Fee/Case	15.75	
	4B DF \$ Value/Case	3.65	
	4B Total Price/Portion (Includes DF \$ Value)	19.40	
	4BB Bid Price to Distributor/Case	NB	NB
	4BB DF \$ Value/Case		
	4BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#	Pierre 90011	
	Portion Size:	1.11 oz	
	Portions/Case:	100	
	Case Size:	6.94 lbs	
	Pounds DF/Case:	6.94	

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BID NUMBER: 07-117-DR		Cincinnati, OH 45246	Orrville, OH 44667
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
5B	Peanut Butter Sandwich, Grape, White Bread, 2.8 oz:		
	5B Processing Fee/Case	20.79	24.12
	5B DF \$ Value/Case	2.60	2.67
	5B Total Price/Portion (Includes DF \$ Value)	23.39	.335/each
	5BB Bid Price to Distributor/Case	NB	30.60
	5BB DF \$ Value/Case		2.67
	5BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		0.425
	Brand/Code#	Pierre 92120	Uncrustables 6650
	Portion Size:	2.8 oz	2.8 oz
	Portions/Case:	72	72
	Case Size:	12.6 lbs	
	Pounds DF/Case:	4.95	5.08
6B	Peanut Butter Sandwich, Grape, White Bread, 4.8 oz	NB	
	6B Processing Fee/Case		33.84
	6B DF \$ Value/Case		5.34
	6B Total Price/Portion (Includes DF \$ Value)		.47 each
	6BB Bid Price to Distributor/Case	NB	46.44
	6BB DF \$ Value/Case		5.34
	6BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		.645 each
	Brand/Code#		Uncrustables 6655
	Portion Size:		4.8 oz
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		10.16

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BID NUMBER: 07-117-DR		Cincinnati, OH 45246	Orrville, OH 44667
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
7B	Peanut Butter Sandwich, Grape, White Bread, with Soy, 4.0 oz:	NB	
	7B Processing Fee/Case		38.52
	7B DF \$ Value/Case		2.75
	7B Total Price/Portion (Includes DF \$ Value)		.535 each
7BB	Bid Price to Distributor/Case	NB	53.28
	7BB DF \$ Value/Case		2.75
	7BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		.74 each
	Brand/Code#		Uncrustables 6670
	Portion Size:		4.0 oz
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		5.24
8B	Peanut Butter Sandwich, Grape, Whole Wheat Bread, 2.8 oz:		
	8B Processing Fee/Case	20.79	24.12
	8B DF \$ Value/Case	2.60	2.67
	8B Total Price/Portion (Includes DF \$ Value)	23.39	.335 each
8BB	Bid Price to Distributor/Case	NB	30.60
	8BB DF \$ Value/Case		2.67
	8BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		.425 each
	Brand/Code#	Pierre #92123	Uncrustables 6651
	Portion Size:	2.8 oz.	2.8 oz
	Portions/Case:	72	72
	Case Size:	12.6 lbs DF-4.95 lb/cs.	
	Pounds DF/Case:		5.08

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BID NUMBER: 07-117-DR		Cincinnati, OH 45246	Orrville, OH 44667
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
9B	Peanut Butter Sandwich, Grape, Whole Wheat Bread, 4.8 oz:	NB	
	9B Processing Fee/Case		33.84
	9B Processing Fee/Portion		0.47
	9BB Bid Price to Distributor/Case	NB	46.44
	9BB DF \$ Value/Case		5.34
	9BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		0.645 each
	Brand/Code#		Uncrustables 6656
	Portion Size:		4.8 oz
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		10.16
10	Peanut Butter Sandwich, Grape, Whole Wheat Bread, with Soy, 4.0 oz:	NB	NB
	Cheese Roll, Tortilla, Reduced Fat:		
	10B Processing Fee/Case		
	10B DF \$ Value/Case		
	10B Total Price/Portion (Includes DF \$ Value)		
	10BB Bid Price to Distributor/Case	NB	NB
	10BB DF \$ Value/Case		
	10BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#		
	Portion Size:		
	Portions/Case:		
	Case Size:		
	Pounds DF/Case:		

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BID NUMBER: 07-117-DR		Cincinnati, OH 45246	Orrville, OH 44667
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
11B	Peanut Butter Sandwich, Strawberry, White Bread, 2.8 oz:		
	11B Processing Fee/Case	20.79	25.20
	11B DF \$ Value/Case	2.60	2.67
	11B Total Price/Portion (Includes DF \$ Value)	23.39	0.35 each
	11BB Bid Price to Distributor/Case	NB	31.68
	11BB DF \$ Value/Case		2.67
	11BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		0.44 each
	Brand/Code#:	Pierre 92121	Uncrustables 6659
	Portion Size:	2.8 oz	2.8 oz
	Portions/Case:	72	72
	Case Size:	12.6 lbs	
	Pounds DF/Case:	4.95	5.08
12B	Peanut Butter Sandwich, Strawberry, White Bread, 4.8 oz:	NB	
	12B Processing Fee/Case		35.64
	12B DF \$ Value/Case		5.34
	12B Total Price/Portion (Includes DF \$ Value)		0.495 each
	12BB Bid Price to Distributor/Case	NB	48.24
	12BB DF \$ Value/Case		5.34
	12BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		.67 each
	Brand/Code#:		Uncrustables #6660
	Portion Size:		4.8 oz.
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		10.16

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1A	Peanut Butter Graham Bar, 2.2 oz:		NB
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	1A DF \$ Value/Case	8.00	
	1A Total Price/Portion (Includes DF \$ Value)	34.40	
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	1AA DF \$ Value/Case		
	1AA Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#	Pierre 92100	
	Portion Size:	2.2 oz	
	Portions/Case:	160	
	Case Size:	22 lbs	
	Pounds DF/Case:	12.30	
2A	Peanut Butter Cup, 1.1 oz:		NB
	2A Processing Fee/Case	15.75	
	2A DF \$ Value/Case	4.51	
	2A Total Price/Portion (Includes DF \$ Value)	20.26	
	2AA Bid Price to Distributor/Case	NB	NB
	2AA DF \$ Value/Case		
	2AA Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)	Pierre 9001	
	Brand/Code#:	1.11 oz	
	Portion Size:	100	
	Portions/Case:	6.94 lbs	
	Case Size:	6.94	
	Pounds DF/Case:		

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	3BB Bid Price to Distributor/Case	NB	NB
	3BB DF \$ Value/Case		
	3BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#:	Pierre 92100	
	Portion Size:	2.2 oz.	
	Portions/Case:	160	
	Case Size:	22 lbs	
	Pounds DF/Case:	12.30	
4B	Peanut Butter Cup, 1.1 oz:		NB
	4B Processing Fee/Case	15.75	
	4B DF \$ Value/Case	3.65	
	4B Total Price/Portion (Includes DF \$ Value)	19.40	
	4BB Bid Price to Distributor/Case	NB	NB
	4BB DF \$ Value/Case		
	4BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
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	Case Size:	6.94 lbs	
	Pounds DF/Case:	6.94	

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	5BB Bid Price to Distributor/Case	NB	30.60
	5BB DF \$ Value/Case		2.67
	5BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		0.425
	Brand/Code#	Pierre 92120	Uncrustables 6650
	Portion Size:	2.8 oz	2.8 oz
	Portions/Case:	72	72
	Case Size:	12.6 lbs	
	Pounds DF/Case:	4.95	5.08
6B	Peanut Butter Sandwich, Grape, White Bread, 4.8 oz	NB	
	6B Processing Fee/Case		33.84
	6B DF \$ Value/Case		5.34
	6B Total Price/Portion (Includes DF \$ Value)		.47 each
	6BB Bid Price to Distributor/Case	NB	46.44
	6BB DF \$ Value/Case		5.34
	6BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		.645 each
	Brand/Code#		Uncrustables 6655
	Portion Size:		4.8 oz
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		10.16

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	7B DF \$ Value/Case		2.75
	7B Total Price/Portion (Includes DF \$ Value)		.535 each
	7BB Bid Price to Distributor/Case	NB	53.28
	7BB DF \$ Value/Case		2.75
	7BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		.74 each
	Brand/Code#		Uncrustables 6670
	Portion Size:		4.0 oz
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		5.24
8B	Peanut Butter Sandwich, Grape, Whole Wheat Bread, 2.8 oz:		
	8B Processing Fee/Case		24.12
	8B DF \$ Value/Case		2.67
	8B Total Price/Portion (Includes DF \$ Value)		.335 each
	8BB Bid Price to Distributor/Case	NB	30.60
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	8BB Net Price per Case		
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	Brand/Code#	Pierre #92123	Uncrustables 6651
	Portion Size:	2.8 oz.	2.8 oz
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	9B Processing Fee/Portion		0.47
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	9BB DF \$ Value/Case		5.34
	9BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		0.645 each
	Brand/Code#		Uncrustables 6656
	Portion Size:		4.8 oz
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		10.16
10	Peanut Butter Sandwich, Grape, Whole Wheat Bread, with Soy, 4.0 oz:	NB	NB
	Cheese Roll, Tortilla, Reduced Fat:		
	10B Processing Fee/Case		
	10B DF \$ Value/Case		
	10B Total Price/Portion (Includes DF \$ Value)		
	10BB Bid Price to Distributor/Case	NB	NB
	10BB DF \$ Value/Case		
	10BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#		
	Portion Size:		
	Portions/Case:		
	Case Size:		
	Pounds DF/Case:		

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DESCRIPTION:			
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	11BB DF \$ Value/Case		2.67
	11BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		0.44 each
	Brand/Code#:	Pierre 92121	Uncrustables 6659
	Portion Size:	2.8 oz	2.8 oz
	Portions/Case:	72	72
	Case Size:	12.6 lbs	
	Pounds DF/Case:	4.95	5.08
12B	Peanut Butter Sandwich, Strawberry, White Bread, 4.8 oz:	NB	
	12B Processing Fee/Case		35.64
	12B DF \$ Value/Case		5.34
	12B Total Price/Portion (Includes DF \$ Value)		0.495 each
	12BB Bid Price to Distributor/Case	NB	48.24
	12BB DF \$ Value/Case		5.34
	12BB Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		.67 each
	Brand/Code#:		Uncrustables #6660
	Portion Size:		4.8 oz.
	Portions/Case:		72
	Case Size:		
	Pounds DF/Case:		10.16

