



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 22, 2008

MEMORANDUM

TO: Honorable School Board Members
FROM: Kendra Goodman, CPPB, Purchasing Agent
SUBJECT: Direct Negotiated Contract: Apple Inc.
Computer Hardware, Software and Services

On December 3, 2007, official action (attached) was taken to allow Purchasing and Information Services to directly negotiate a new agreement with Apple for computer hardware, software and services. Under DOE Rule 6A-1.012(10), the District is permitted to negotiate for high-technology purchases, should we choose to do so. Please refer to the attached memo from Mr. Bruce Baldwin, Director of Information Services, and Mr. Ed Mutell, Supervisor of Information Services, for additional information.

The initial term of the contract will be July 1, 2008 – June 30, 2009, renewable for two (2) additional one (1)-year terms at the mutual agreement of the parties. The contract terms have been reviewed and approved by Ms. Nancy Alfonso, Board Attorney. At the request of the Information Services Department, the Purchasing Department is requesting blanket approval to purchase Apple computer products on an as-needed basis not to exceed \$6.5 million for the 2008-09 fiscal year. This is the same dollar amount approved by the Board for the 2007-08 fiscal year. The Purchasing Department will monitor all Apple purchase orders to ensure the blanket threshold is not exceeded.

At this time, we are requesting Board approval of the attached contract documents and approval of the blanket dollar amount as noted above. Should you have any questions regarding this matter, please feel free to contact Bruce Baldwin or me at your earliest convenience.

KDG/az
Attachments