



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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May 6, 2008

## MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second-Year, First Semi-Annual Renewal of Three-Year Contract  
Bid #07-137-LR, Ready-Mix Concrete – Maintenance Department  
A Southwest Concrete, Inc.

On June 19, 2007, official action (attached) was taken to award the above-referenced bid to A Southwest Concrete, Inc. This bid is a three-year contract, renewable semi-annually based upon mutual consent of both parties. The first-year, first semi-annual renewal of the agreement expired on December 31, 2007. Subsequently, the first year, second semi-annual period of this agreement was renewed on December 18, 2007 and covers the period of January 1, 2008 through June 30, 2008.

Considering services have been satisfactory, Matt Fulford, President, A Southwest Concrete, Inc. was contacted to verify his willingness to enter into the second-year, first semi-annual agreement. As such, Matt Fulford has agreed, in writing (attached), to enter into the second year, first semi-annual of the contract.

At this time, it is my recommendation to enter into the second year, first semi-annual of the agreement with A Southwest Concrete, Inc. The second year, first semi-annual of the contract will cover the period of July 1, 2008 through December 31, 2008. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments (5)

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Ready-Mix Concrete Maintenance Department		<b>Number of Vendors Notified</b>	72
<b>Bid Number</b>	07-137-LR		<b>Number of Bids Distributed</b>	8
<b>Date Solicited</b>	April 30, 2007		<b>Number of Vendors Bidding</b>	2
<b>Date Opened</b>	May 24, 2007		<b>Number of Vendors Not Bidding</b>	0
<b>Date Board Presentation</b>	June 19, 2007		<b>Funding Source</b>	Asset
<b>Total Savings</b>	<b>\$2,700.00</b>		<b>Grand Total of Bid</b>	<b>\$174,600.00</b> (Estimate)

**Recommendation:**

Recommend acceptance of bid from A Southwest Concrete, Inc., as noted on attached bid tabulation sheet, as lowest and best, responsive and responsible, "all-or-none" bid meeting written specifications.

**Term of Contract:**

This bid is for ready-mix concrete "as needed" by the Maintenance Department for use throughout the District. This is a semi-annual bid renewable at six-month intervals for up to two subsequent years based upon mutual agreement of both parties. The first semi-annual term of this contract shall be effective from July 1, 2007 to December 31, 2007.

**Notations and Exceptions:**

Florida Rock Industries, Inc. had an addition error and could not hold their total all-or-none bid price. As per the general terms and condition of the bid, in the event of price discrepancy for an all or none bid the total price will prevail. Therefore they have withdrawn their bid.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:**

David Pittman, Masonry Crew Chief, Maintenance Department

**Bids Prepared By:**

Laurie Roberts, CPPB, Buyer, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 24, 2007 @ 2:30 pm			A Southwest Concrete, Inc.		Florida Rock Industries, Inc.	
BID TITLE: Ready-Mix Concrete			14159 Black Lake Rd		5920 W. Linebaugh Ave	
BID # 07-137-LR			Odessa, FL 33556		Tampa, FL 33625	
<b>**Board Meeting 6/19/07**</b>						
ITEM#	QTY.	DESCRIPTION	BID PRICE	TOTAL PRICE	BID PRICE	TOTAL PRICE
NC-74	900 Yards	3000 Chatts pump mix	\$97.00	\$87,300.00	\$100.00	\$9,000.00 **
NC-73	900 Yards	3000 Chatts pump mix (No Pump)	\$97.00	\$87,300.00	\$100.00	\$9,000.00 **
		<b>TOTAL ALL-OR-NONE</b>	\$174,600.00		\$18,000.00 **	
		<b>Additional Charges:</b>				
		Commercial Fiber Mesh		\$7.00		\$6.00
		Less than Truckload		\$100.00		\$100.00