



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

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Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 18, 2008

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Third Renewal of Five-Year Contract  
Bid # 07-010-DR: Fresh Produce - Food and Nutrition Services  
Weyand Food Distributors, Inc.

On June 6, 2006, official action was taken to award the above-referenced bid to Weyand Food Distributors, Inc. This bid is a five-year contract, renewable annually based upon mutual consent of both parties. The second year of the agreement will expire on June 30, 2008.

Considering services have been satisfactory, Jeff Hawkins, Vice President of Administration and Sales, Weyand Food Distributors, Inc., was contacted to verify his willingness to enter into the third year of the agreement. As such, Weyand Food Distributors, Inc. has agreed in writing (attached) to enter into the third year of the contract.

At this time, it is my recommendation to enter into the third year of the agreement with Weyand Food Distributors, Inc. The third year of the contract will cover the period July 1, 2008 through June 30, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Attachments

Date/Time: April 30 2008 11:53:00



# District School Board of Pasco County

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March 1, 2007

## MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Five-Year Contract  
Bid # 07-010-DR: Fresh Produce - Food and Nutrition Services  
Weyand Food Distributors, Inc.

On June 6, 2006, official action was taken to award the above-referenced bid to Weyand Food Distributors, Inc. This bid is a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2007.

Considering services have been satisfactory, Jeff Hawkins, Vice President of Administration and Sales, Weyand Food Distributors, Inc., was contacted to verify his willingness to enter into the second year of the agreement. As such, Weyand Food Distributors, Inc. has agreed in writing (attached) to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Weyand Food Distributors, Inc. The second year of the contract will cover the period July 1, 2007 through June 30, 2008. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Attachments

Date/Time:

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Fresh Produce "As Needed" Food & Nutrition		<b>Number of Vendors Notified</b>	19
<b>Bid Number</b>	07-010-DR		<b>Number of Bids Distributed</b>	3
<b>Date Solicited</b>	04/06/2006		<b>Number of Vendors Bidding</b>	1
<b>Date Opened</b>	05/10/2006		<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	06/06/2006		<b>Funding Source</b>	Asset
<b>Total Savings</b>	\$28,200		<b>Grand Total of Bid (First year estimate)</b>	800,000

**Recommendation:** Recommend acceptance of bid from Weyand Foods. as noted on attached bid tabulation sheet as lowest and best bid meeting written specifications.

**Term of Contract:** This bid is for Fresh Produce throughout the District. This is the first year of a five-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2006 through June 30, 2007.

**Notations and Exceptions:** Recommend acceptance of sole bid from Weyand Foods. as lowest and best responsive bid meeting written specifications.

Total savings was based on a comparison between other school districts Fresh Produce bids.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

**Bids Evaluated By:** Julie Hedine, Supervisor for Director, Food & Nutrition Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent

**Date/Time:**

DISTRICT SCHOOL BOARD OF PASCO COUNTY  
 BID TABULATION

DATE OF OPENING: May 10, 2006		Weyand Food			
BID TITLE: Fresh Produce - FNS		2707 East Wilder Avenue			
BID NUMBER: 07-010-DR		Tampa, FL 33610			
ITEM	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
<b>DESCRIPTION:</b>					
SIX MONTH FIXED COST:					
F01	Apples, Sliced Packaged	45.00	225,000.00		
	Brand:	Ranier, Grimmway			
	How Packed:	300/1.6 oz			
	Countries of Origin:	USA			
F02	Cabbage, Red, Shredded	16.00	2,400.00		
	Brand:	Taylor			
	How Packed:	415#			
	Countries of Origin:	USA			
F03	Carroteenies, Baby Peeled	19.50	97,500.00		
	Brand:	Grimmway			
	How Packed:	200/202			
	Countries of Origin:	USA			
F04	Carrots, Baby Peeled	20.00	20,000.00		
	Brand:	Grimmway			
	How Packed:	415.00			
	Countries of Origin:	USA			
F05	Carrots, Shredded	18.25	1,825.00		
	Brand:	Taylor			
	How Packed:	4/5#			
	Countries of Origin:	USA			
F06	Celery Sticks	18.95	18,002.50		
	Brand:	Taylor 4/5#			
	How Packed:	USA			
	Countries of Origin:				

DISTRICT SCHOOL BOARD OF PASCO COUNTY  
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BID NUMBER: 07-010-DR		Tampa, FL 33610		
ITEM#	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE
<b>DESCRIPTION:</b>				
F07	Celery, Diced	4.25	786.25	
	Brand:	Taylor Rasms		
	How Packed:	3# Bag		
	Countries of Origin:	USA		
F08	Celery Sticks	26.95	30,318.75	
	Brand:	Taylor		
	How Packed:	4/5# Case		
	Countries of Origin:	USA		
F09	Mushrooms	6.75	3,375.00	
	Countries of Origin:	USA Country Fresh		
F10	Onions, Diced	14.95	1,868.75	
	Brand:	Taylor		
	How Packed:	4/5 #		
	Countries of Origin:	USA		
Total For Six Month Fixed Fee Items:			401,076.25	
<b>THREE MONTH FIXED COST:</b>				
F11	Apples, Red Delicious	20.50	28,700.00	
	How Packed:	125 ct		
	Countries of Origin:	USA		
F12	Apples, Red delicious:	20.50	36,900.00	
	How Packed:	138 ct		
	Countries of Origin:	USA		
F13	Kale, Flowering	7.00	525.00	
	Countries of Origin:	USA		
F14	Kiwi Fruit	13.50	2,025.00	
	Countries of Origin:	USA		

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ITEM#	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
<b>DESCRIPTION:</b>					
F15	Lemons	2.55	3,187.50		
	Countries of Origin:	USA			
F16	Oranges	16.95	52,545.00		
	How Packed:	88-100 ct			
	Countries of Origin:	USA			
F17	Tomatoes	20.00	8,000.00		
	How Packed:	72 ct			
	Countries of Origin:	USA			
F18	Tomatoes, Café	10.00	26,000.00		
	How Packed:	Aug 20 - 22 lbs			
	Countries of Origin:	USA			
F19	Tomatoes, Grapes	18.00	50,400.00		
	How Packed:	1211 pints			
	Countries of Origin:	USA			
F20	Broccoli Florets:	20.80	79,040.00		
	Brand:	Taylor			
	How Packed:	USA			
F21	Cauliflower Florets	16.00	5,600.00		
	Brand:	Taylor			
	How Packed:	2/3#			
	Countries of Origin:	USA			
F22	Lettuce, Iceberg, Chopped Coarse for Salad	12.75	82,875.00		
	Brand:	Taylor			
	How Packed:	415#			
	Countries of Origin:	USA			

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ITEM#	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
<b>DESCRIPTION:</b>					
F23	Lettuce, Iceberg, Shredded Coarse for Sandwiches.	12.50	12,500.00		
	Brand:	Taylor			
	How Packed:	4/5#			
	Countries of Origion:	USA			
F24	Lettuce, Romaine, Chopped Coarse for Salads	14.75	47,200.00		
	Brand:	Taylor			
	How Packed:	6/2# bags			
	Countries of Origion:	USA			
F25	Onions, Green:	2.50	312.50		
	Countries of Origion:	USA, Mexico			
F26	Onions, Red	2.95	1,652.00		
	Countries of Origion:	USA			
Total for Three Month Fixed Fee Items:			437,462.00		
<b>VARIABLE COST:</b>					
V27	Bananas, Small				
	Countries of Origion:	South & central America			
V28	Cucumbers				
	Countries of Origion:	USA			
V29	Grapefruit, Red				
	Countries of Origion:	USA			
V30	Grapes, Seedless Red				
	How Packed:	18 lbs			
	Countries of Origion	USA, S. America, C. America			
V31	Lettuce, Iceberg, Trimmed				
	Countries of Origion:	USA			

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ITEM	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE
<b>DESCRIPTION:</b>				
V32	Lettuce, Romaine	USA		
	Countries of Origin:			
V33	Melons, Honeydew			
	Countries of Origin:		USA, Central America	
V34	Parsley			
	Countries of Origin:		USA	
V35	Pears, Summer, Fall or Winter			
	Countries of Origin:		USA	
V36	Peppers, Sweet, Green			
	Countries of Origin:		USA	
V37	Peppers, Sweet, Red			
	Countries of Origin:		USA	
V38	Peppers, Sweet, Yellow			
	Countries of Origin:		USA	
V39	Potatoes, Russet			
	Countries of Origin:	USA		
V40	Radishes			
	Countries of Origin:	USA		
V41	Squash, Yellow			
	Countries of Origin:	USA		
V42	Squash, Zucchini			
	Countries of Origin:	USA		
V43	Strawberries			
	Countries of Origin:	USA		



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ITEM	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
<b>DESCRIPTION:</b>					
V44	Tangerines				
	Countries of Origin:	USA			
V45	Watermelon				
	Countries of Origin:	USA			
V46	Lettuce, Spring Mix				
	Countries of Origin:	USA			
V47	Spinach				
	Countries of Origin:	USA			
V48	Potato Salad with Eggs				
V49	Macaroni Salad				
V50	Cole Slaw				
	Total Estimated Wholesale Carton Equivalents:				
<b>SUMMARY BID SHEET (for Pasco Produce)</b>					
A	Total from the last line of column 6 Section 4.01		401,076.25		
B	Total from the last line of column 6, Section 4.02		437,462.00		
C	Fixed fee per full unbroken carton: (45,000)	2.75	123,750.00		
D	Fixed fee per full broken carton: (17,000)	1.75	29,750.00		
E	Fixed fee surcharge per stop for designated small volume deliveries, under \$100 in total invoice cost. These small deliveries are mostly for summer school programs special functions, and second weekly deliveries: (100 Drops)	35.00	3,500.00		

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BID NUMBER: 07-010-DR		Tampa, FL 33610			
ITEM:	DESCRIPTION	UNIT PRICE	TOTAL COST	UNIT PRICE	TOTAL COST
<b>DESCRIPTION:</b>					
F	Total cost plus fixed fees from Lines A, B, C, D and E:		995,538.25		
PURCHASING CARD OPTION: Not included in total cost calculations:					
G	Fixed fee surcharge per full unbroken carton for P-Card Transactions	0.10			
H	Fixed Fee Surcharge per full broken carton for P-Card Transactions	0.05			