



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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May 6, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 07-113-GF: USDA Commodity Egg Processing Bid
Michael Foods, Inc.

On May 5, 2007, official action was taken to award the above-referenced bid to Michael Foods, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on June 30, 2008.

Considering services have been satisfactory, Kevin McMenimem, VP-CAA, Michael Foods, Inc. was contacted to verify his willingness to enter into the second year of the agreement. As such, Michael Foods, Inc. has agreed in writing to enter into the second year of the contract with a price increase of \$1.16 per case (except for item #46025-85881-00 Strawberry-Banana Glazed French Toast Sticks, which is not in our bid document). The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using combined cumulative data with 50% weighting from Industry Data Series ID: #PCU311---311---, Not Seasonally Adjusted, Industry: Food mfg., Product: Food Mfg using the month of November, final version, and 50% weighting from Industry Data Series ID: #PCU48412-48412, Not Seasonally Adjusted, Industry: General freight trucking, long distance, Product: General freight trucking, long-distance, using the month of November, final version. The annual percentage change in the Producer price index is based on the November, 2007 index for the second contract year, as stated in the bid documents.

At this time, it is my recommendation to enter into the second year of the agreement with Michael Foods, Inc. with the requested increase as allowed under the bid's terms and conditions. The second year of the contract will cover the period July 1, 2008 through June 30, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Date/Time: April 30, 2008 11:54:00

District School Board of Pasco County Bid Recommendation

Bid Title	USDA Commodity Egg Processing		Number of Vendors Notified	20
Bid Number	07-113-DR		Number of Bids Distributed	2
Date Solicited	2/21/2007		Number of Vendors Bidding	2
Date Opened	03/28/2007		Number of Formal "No Bid" Responses	0
Date Board Presentation	05/01/2007		Funding Source	Asset
Total Savings	Estimate: \$9,100		Grand Total of Bid (First year estimate)	\$70,000

Recommendation: Recommend acceptance of bid from Michael Foods, Inc. as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for USDA Commodity Egg Processing for Food and Nutrition Services for use throughout the District. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2007 through June 30, 2008.

Notations and Exceptions:

Bid is awarded on an "all or none basis" in order for the school district to best utilize a full tanker of commodity bulk eggs, bidder with the most line items as the "lowest and best" responsive and responsible per portion price will be awarded all items bid.

Recommend acceptance of bid from Michael Foods for bidding the most line items as the "lowest and best responsive and responsible per portion price over all.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: March 28, 2007		Michael Foods, inc.	Sunny Fresh Foods
BID TITLE: USDA Commodity Egg Processing-FNS		301 Carlson Pkwy Suite 400	206 W. 4th St.
BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
PROCESSED EGG PRODUCTS USING A566 EGGS, WHOLE, BULK:			
1A	Egg Patty, Round, 1.0 oz:		NB
	1A Processing Fee/Case	8.58	
	1A DF \$ Value/Case	2.08	
	1A Total Price/Portion (Includes DF \$ Value)	0.0740	
	1AA Bid Price to Distributor/Case	10.66	
	1AA DF \$ Value/Case	2.08	
	1AA Net Price per Case	8.58	
	Bid Price/Portion (Includes DF \$ Value)	0.0740	
	Brand/Code#	Michael Foods 30101	
	Portion Size:	1 oz	
	Portions/Case:	144	
	Case Size:	9 lbs	
	Pounds DF/Case:	6.07	
2A	Egg Patty, Round, 1.25 oz:		
	2A Processing Fee/Case	17.04	17.70
	2A DF \$ Value/Case	5.42	5.94
	2A Total Price/Portion (Includes DF \$ Value)	0.0749	0.078
	2AA Bid Price to Distributor/Case	22.46	25.25
	2AA DF \$ Value/Case	5.42	5.94
	2AA Net Price per Case	17.04	19.31
	Bid Price/Portion (Includes DF \$ Value)	0.0749	0.084
	Brand/Code#:	Michael Foods	40700
	Portion Size:	1.25 oz	1.25 oz
	Portions/Case:	300	300
	Case Size:	23.44 lbs	23.44 lb
	Pounds DF/Case:	15.82	17.35 lb

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BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
5A	Egg Patty, Square:		NB
	5A Processing Fee/Case	16.03	
	5A DF \$ Value/Case	4.45	
	5A Total Price/Portion (Includes DF \$ Value)	0.0776	
	5AA Bid Price to Distributor/Case	20.48	
	5AA DF \$ Value/Case	4.45	
	5AA Net Price per Case	16.03	
	Bid Price/Portion (Includes DF \$ Value)	0.0776	
	Brand/Code#	Michael Foods 61688	
	Portion Size:	1 oz	
	Portions/Case:	264	
	Case Size:	16.50 lbs	
	Pounds DF/Case:	13	
6A	Eggs, Hard Cooked, 2 pack:		NB
	6A Processing Fee/Case	3.69	
	6A DF \$ Value/Case	1.09	
	6A Total Price/Portion (Includes DF \$ Value)	0.2988	
	6AA Bid Price to Distributor/Case	4.78	
	6AA DF \$ Value/Case	1.09	
	6AA Net Price per Case	3.69	
	Bid Price/Portion (Includes DF \$ Value)	0.2988	
	Brand/Code#	Michael Foods 86204	
	Portion Size:	2 count	
	Portions/Case:	16	
	Case Size:	3.17 lb	
	Pounds DF/Case:	3.17	

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BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
7A	Eggs, Hard Cooked, 12 pack:		
	7A Processing Fee/Case	9.43	11.78
	7A DF \$ Value/Case	5.14	4.74
	7A Total Price/Portion (Includes DF \$ Value)	0.1011	0.1147
	7AA Bid Price to Distributor/Case	14.57	18.00
	7AA DF \$ Value/Case	5.14	4.74
	7AA Net Price per Case	9.43	13.26
	Bid Price/Portion (Includes DF \$ Value)	0.1011	0.125
	Brand/Code#	Michael Foods 85018	50038
	Portion Size:	1 oz	1 egg
	Portions/Case:	240	144
	Case Size:	15 lb	8/18 ct
	Pounds DF/Case:	15 lb	13.84
8A	Eggs, Hard Cooked, Diced:		
	8A Processing Fee/Case	13.42	13.13
	8A DF \$ Value/Case	6.82	6.69
	8A Total Price/Portion (Includes DF \$ Value)	0.0633	0.062
	8AA Bid Price to Distributor/Case	20.24	20.89
	8AA DF \$ Value/Case	6.82	6.69
	8AA Net Price per Case	13.42	14.20
	Bid Price/Portion (Includes DF \$ Value)	0.0633	0.065
	Brand/Code#	Michael Foods 64102	40005
	Portion Size:	1 oz	1 oz
	Portions/Case:	320	320
	Case Size:	20 lb	20 lb
	Pounds DF/Case:	19.92	19.53

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BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
9A	French Toast Sticks, Cinnamon Glazed, Bulk:		NB
	9A Processing Fee/Case	24.56	
	9A DF \$ Value/Case	1.55	
	9A Total Price/Portion (Includes DF \$ Value)	0.3072	
	9AA Bid Price to Distributor/Case	26.11	
	9AA DF \$ Value/Case	1.55	
	9AA Net Price per Case	24.56	
	Bid Price/Portion (Includes DF \$ Value)	0.3072	
	Brand/Code#	Michael Foods 85806	
	Portion Size:	2.9 oz	
	Portions/Case:	85	
	Case Size:	15.406	
	Pounds DF/Case:	4.51	
10A	French Toast Sticks, Plain:		
	10A Processing Fee/Case	23.70	36.65
	10A DF \$ Value/Case	1.82	3.79
	10A Total Price/Portion (Includes DF \$ Value)	0.2552	0.2696
	10AA Bid Price to Distributor/Case	25.52	44.41
	10AA DF \$ Value/Case	1.82	3.79
	10AA Net Price per Case	23.70	40.62
	Bid Price/Portion (Includes DF \$ Value)	0.2552	0.2960
	Brand/Code#	Michael Foods 85803	40066
	Portion Size:	2.5 oz	3 oz
	Portions/Case:	100	150
	Case Size:	16.25 lb	28.12
	Pounds DF/Case:	5.32	

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BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
11A	French Toast Sticks, Plain, Whole Grain:		NB
	11A Processing Fee/Case	25.03	
	11A DF \$ Value/Case	1.46	
	11A Total Price/Portion (Includes DF \$ Value)	0.2649	
	11AA Bid Price to Distributor/Case	26.49	
	11AA DF \$ Value/Case	1.46	
	11AA Net Price per Case	25.03	
	Bid Price/Portion (Includes DF \$ Value)	0.2649	
	Brand/Code#:	Michael Foods 85813	
	Portion Size:	2.6 oz	
	Portions/Case:	100	
	Case Size:	16.25	
	Pounds DF/Case:	4.25	
12A	French Toast, Cinnamon Glazed, Bulk:		
	12A Processing Fee/Case	48.35	40.26
	12A DF \$ Value/Case	2.52	3.66
	12A Total Price/Portion (Includes DF \$ Value)	0.3533	0.2928
	12AA Bid Price to Distributor/Case	50.87	50.79
	12AA DF \$ Value/Case	2.52	3.66
	12AA Net Price per Case	48.35	47.13
	Bid Price/Portion (Includes DF \$ Value)	0.3533	0.3386
	Brand/Code#:	Michael Foods 85805	40064
	Portion Size:	3.25 oz	3.25 oz
	Portions/Case:	144	150
	Case Size:	29.25	30.47
	Pounds DF/Case:	7.35	

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BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
13A	French Toast, Cinnamon Glazed, Whole Grain, Bulk:		NB
	13A Processing Fee/Case	50.31	
	13A DF \$ Value/Case	2.52	
	13A Total Price/Portion (Includes DF \$ Value)	0.3669	
	13AA Bid Price to Distributor/Case	52.83	
	13AA DF \$ Value/Case	2.52	
	13AA Net Price per Case	50.31	
	Bid Price/Portion (Includes DF \$ Value)	0.3669	
	Brand/Code#:	Michael Foods 85818	
	Portion Size:	3.25 oz	
	Portions/Case:	144	
	Case Size:	29.25	
	Pounds DF/Case:	7.35	
14A	French Toast, Cinnamon Glazed, IW:		
	14A Processing Fee/Case	49.73	34.66
	14A DF \$ Value/Case	2.51	2.44
	14A Total Price/Portion (Includes DF \$ Value)	0.3628	0.371
	14AA Bid Price to Distributor/Case	52.24	39.39
	14AA DF \$ Value/Case	2.51	2.44
	14AA Net Price per Case	49.73	36.95
	Bid Price/Portion (Includes DF \$ Value)	0.3628	0.3939
	Brand/Code#:	Michael Foods 85809	40065
	Portion Size:	3.25 oz	3.25oz
	Portions/Case:	144	100
	Case Size:	29.25	20.31 lb
	Pounds DF/Case:	7.34	7.11

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BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
15A	French Toast, Cinnamon Glazed, Whole Grain, IW:		NB
	15A Processing Fee/Case	57.04	
	15A DF \$ Value/Case	2.51	
	15A Total Price/Portion (Includes DF \$ Value)	0.4135	
	15AA Bid Price to Distributor/Case	59.55	
	15AA DF \$ Value/Case	2.51	
	15AA Net Price per Case	57.04	
	Bid Price/Portion (Includes DF \$ Value)	0.4135	
	Brand/Code#:	Michael foods 85817	
	Portion Size:	3.25 oz	
	Portions/Case:	144	
	Case Size:	29.25	
	Pounds DF/Case:	7.34	
16A	French Toast, Cinnamon Swirl, Bulk:		NB
	16A Processing Fee/Case	28.28	
	16A DF \$ Value/Case	1.42	
	16A Total Price/Portion (Includes DF \$ Value)	0.297	
	16AA Bid Price to Distributor/Case	29.70	
	16AA DF \$ Value/Case	1.42	
	16AA Net Price per Case	28.28	
	Bid Price/Portion (Includes DF \$ Value)	0.297	
	Brand/Code#:	Michael Foods 85800	
	Portion Size:	2.5 oz	
	Portions/Case:	100	
	Case Size:	15.63 lb	
	Pounds DF/Case:	4.15	

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BID NUMBER: 07-113-DR		Minnetonka, MN 55305	Monticello, MN 55362
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
19A	Omelet, Colby Cheese, Bulk:		
	19A Processing Fee/Case	23.29	40.50
	19A DF \$ Value/Case	4.05	7.15
	19A Total Price/Portion (Includes DF \$ Value)	0.1899	0.2117
	19AA Bid Price to Distributor/Case	27.34	50.00
	19AA DF \$ Value/Case	4.05	7.15
	19AA Net Price per Case	23.29	42.85
	Bid Price/Portion (Includes DF \$ Value)	0.1899	0.2222
	Brand/Code#:	Michael Foods 85137	40176
	Portion Size:	2.1 oz	2.1 oz
	Portions/Case:	144	225
	Case Size:	18.9 lb	29.53 lb
	Pounds DF/Case:	11.81	20.88 lb
20A	Omelet, Colby Cheese, IW:		
	20A Processing Fee/Case	41.80	44.10
	20A DF\$ Value/Case	4.91	6.68
	20A Total Price/Portion (Includes DF\$ Value)	0.2669	0.2418
	20AA Bid Price to Distributor/Case	46.71	57.75
	20AA DF \$ Value/Case	4.91	6.68
	20AA Net Price per Case	41.80	51.07
	Bid Price/Portion (Includes DF \$ Value)	0.2669	0.275
	Brand/Code#	Michael Foods 14689	40178
	Portion Size:	2.1 oz	2.1 oz
	Portions/Case:	175	210
	Case Size:	22.97	
	Pounds DF/Case:	14.34	

