



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

May 6, 2008

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 07-114-GF: USDA Commodity Tomato Processing Bid
Red Gold, LLC

On July 24, 2007, official action was taken to award the above-referenced bid to Red Gold, LLC. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on July 31, 2008.

Considering services have been satisfactory, Jack Gawel, Food Service Director, Red Gold, LLC was contacted to verify his willingness to enter into the second year of the agreement. As such, Red Gold, LLC has agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Red Gold, LLC. The second year of the contract will cover the period August 1, 2008 through July 31, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachments

Date/Time: April 30, 2008 11:55:00

District School Board of Pasco County

Bid Recommendation

Bid Title	USDA Commodity Tomato Processing		Number of Vendors Notified	314
Bid Number	07-114-DR		Number of Bids Distributed	3
Date Solicited	5/18/07		Number of Vendors Bidding	1
Date Opened	7/3/2007		Number of Formal "No Bid" Responses	0
Date Board Presentation	7/24/2007		Funding Source	Asset
Total Savings	Estimate: \$4,000		Grand Total of Bid (First year estimate)	\$25,000

Recommendation: Recommend acceptance of bid from Red Gold, LLC. as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for USDA Commodity Tomato Paste (Totes) Processing for Food and Nutrition Services for use throughout the District. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 25, 2007 through July 24, 2008.

Notations and Exceptions:

Recommend acceptance of sole bid from Red Gold, LLC. as the "lowest and best responsive and responsible bid meeting written specifications. Although we received only one bid for these services, research shows it is in line with historical prices.

Total savings was based on current commodity prices and current commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: JULY 3, 2007		Red Gold, LLC	
BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
Processed Tomato and Ketchup Products using A245 - Tomato Paste, Totes			
1	Salsa, Mild: Pack 6/#10 cans (103 oz./can)	NB	
	1A Processing Fee / Case		
	1A Plus DF \$ Value / Case		
	1A Equals Total Price / Case (Includes DF \$ Value)		
	1A Total Price / Portion (Includes DF \$ Value)		
	1AA Bid Price to Distributor / Case	19.50	
	1AALess DF \$ Value / Case	2.03	
	1AAEquals Net Price per Case	17.47	
	1AABid Price/Portion (Includes DF \$ Value)	0.028	
	Brand/Code#	REDS99	
	Portion Size:	1 oz.	
	Portions/Case:	618	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	5.49	
2	Spaghetti Sauce: Pack: 6/#10 cans (106 oz./can)	NB	
	2A Processing Fee / Case		
	2A Plus DF \$ Value / Case		
	2A Equals Total Price / Case (Includes DF \$ Value)		
	2A Total Price / Portion (Includes DF \$ Value)		
	2AA Bid Price to Distributor / Case	18.10	
	2AA Less DF \$ Value / Case	3.95	
	2AA Equals Net Price per Case	14.15	
	2AA Bid Price/Portion (Includes DF \$ Value)	0.022	
	Brand/Code#	RPKMA9C	
	Portion Size:	1 oz.	
	Portions/Case:	636	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	10.69	

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

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BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
3	Spaghetti Sauce, Nutritionally Enhanced: Pack: 6/#10 cans (106 oz. each)	NB	
	3A Processing Fee / Case		
	3A Plus DF \$ Value / Case		
	3A Equals Total Price / Case (Includes DF \$ Value)		
	3A Total Price / Portion (Includes DF \$ Value)		
	3AA Bid Price to Distributor / Case	21.16	
	3AA Less DF \$ Value / Case	3.95	
	3AA Equals Net Price per Case	17.21	
	3AA Bid Price/Portion (Includes DF \$ Value)	0.027	
	Brand/Code#	RPKMA9E	
	Portion Size:	1 oz	
	Portions/Case:	636	
	Case Size:	6 lb/10 cans	
	Pounds DF/Case:	10.30	
4	Marinara Sauce: Pack: 6/#10 cans (105 oz./can)	NB	
	4A Processing Fee / Case		
	4A Plus DF \$ Value / Case		
	4A Equals Total Price / Case (Includes DF \$ Value)		
	4A Total Price / Portion (Includes DF \$ Value)		
	4AA Bid Price to Distributor / Case	20.20	
	4AA Less DF \$ Value / Case	2.89	
	4AA Equals Net Price per Case	17.31	
	4AA Bid Price/Portion (Includes DF \$ Value)	0.027	
	Brand/Code#	RPKNA99	
	Portion Size:	1 oz	
	Portions/Case:	630	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	7.81	

DISTRICT SCHOOL BOARD OF PASCO COUNTY
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BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
5	Marinara Sauce: Pack: 6/#10 pouches (106 oz. each)	NB	
	5A Processing Fee / Case		
	5A Plus DF \$ Value / Case		
	5A Equals Total Price / Case (Includes DF \$ Value)		
	5A Total Price / Portion (Includes DF \$ Value)		
	5AA Bid Price to Distributor / Case	24.20	
	5AA Less DF \$ Value / Case	3.02	
	5AA Equals Net Price per Case	21.18	
	5AA Bid Price/Portion (Includes DF \$ Value)	0.033	
	Brand/Code#	RPKNA9H	
	Portion Size:	1 oz	
	Portions/Case:	636	
	Case Size:	6 lb/ 10 Pouches	
	Pounds DF/Case:	8.16	
6	Fully Prepared Pizza Sauce: Pack: 6/#10 cans (106 oz./can)	NB	
	6A Processing Fee / Case		
	6A Plus DF \$ Value / Case		
	6A Equals Total Price / Case (Includes DF \$ Value)		
	6A Total Price / Portion (Includes DF \$ Value)		
	6AA Bid Price to Distributor / Case	18.25	
	6AA Less DF \$ Value / Case	6.01	
	6AA Equals Net Price per Case	12.24	
	6AA Bid Price/Portion (Includes DF \$ Value)	0.019	
	Brand/Code#	RPKIL99	
	Portion Size:	1 oz.	
	Portions/Case:	636	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	16.25	

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: JULY 3, 2007		Red Gold, LLC	
BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
7	Pizza Sauce with Basil: Pack: 6/#10 cans (105 oz./can)	NB	
	7A Processing Fee / Case		
	7A Plus DF \$ Value / Case		
	7A Equals Total Price / Case (Includes DF \$ Value)		
	7A Total Price / Portion (Includes DF \$ Value)		
	7AA Bid Price to Distributor / Case	14.85	
	7AA Less DF \$ Value / Case	5.83	
	7AA Equals Net Price per Case	9.02	
	Bid Price/Portion (Includes DF \$ Value)	0.014	
	Brand/Code#	RPKIX99	
	Portion Size:	1 oz.	
	Portions/Case:	630	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	15.75	
8	Sloppy Joe Sauce: Pack: 6/#10 cans (108 oz./can)	NB	
	8A Processing Fee / Case		
	8A Plus DF \$ Value / Case		
	8A Equals Total Price / Case (Includes DF \$ Value)		
	8A Total Price / Portion (Includes DF \$ Value)		
	8AA Bid Price to Distributor / Case	18.95	
	8AA Less DF \$ Value / Case	3.89	
	8AA Equals Net Price per Case	15.06	
	8AA Bid Price/Portion (Includes DF \$ Value)	0.023	
	Brand/Code#	RPK1A99	
	Portion Size:	1 oz.	
	Portions/Case:	648	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	10.52	

DISTRICT SCHOOL BOARD OF PASCO COUNTY
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DATE OF OPENING: JULY 3, 2007		Red Gold, LLC	
BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
9	Concentrated Crush Tomatoes: Pack: 6/#10 cans (105 oz./can)	NB	
	9A Processing Fee / Case		
	9A Plus DF \$ Value / Case		
	9A Equals Total Price / Case (Includes DF \$ Value)		
	9A Total Price / Portion (Includes DF \$ Value)		
	9AA Bid Price to Distributor / Case	14.70	
	9AA Less DF \$ Value / Case	6.80	
	9AA Equals Net Price per Case	7.90	
	9AA Bid Price/Portion (Includes DF \$ Value)	0.013	
	Brand/Code#	RPKDX99	
	Portion Size:	1 oz.	
	Portions/Case:	630	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	18.37	
10	Tomato Paste: Pack: 6/#10 cans (111 oz./can)	NB	
	10A Processing Fee / Case		
	10A Plus DF \$ Value / Case		
	10A Equals Total Price / Case (Includes DF \$ Value)		
	10A Total Price / Portion (Includes DF \$ Value)		
	10AA Bid Price to Distributor / Case	23.79	
	10AA Less DF \$ Value / Case	11.46	
	10AA Equals Net Price per Case	12.33	
	10AA Bid Price/Portion (Includes DF \$ Value)	0.019	
	Brand/Code#	RPKUA99	
	Portion Size:	1 oz	
	Portions/Case:	666	
	Case Size:	6 lbs/ 10 cans	
	Pounds DF/Case:	30.97	

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BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
11	Tomato Puree: Pack: 6/#10 cans (106 oz./can)	NB	
	11A Processing Fee / Case		
	11A Plus DF \$ Value / Case		
	11A Equals Total Price / Case (Includes DF \$ Value)		
	11A Total Price / Portion (Includes DF \$ Value)		
	11AA Bid Price to Distributor / Case	14.79	
	11AA Less DF \$ Value / Case	4.75	
	11AA Equals Net Price per Case	10.04	
	11AA Bid Price/Portion (Includes DF \$ Value)	0.016	
	Brand/Code#	RPKH69X	
	Portion Size:	1 oz	
	Portions/Case:	636	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	12.84	
12	Tomato Sauce: Pack: 6/#10 cans (106oz./can)	NB	
	12A Processing Fee / Case		
	12A Plus DF \$ Value / Case		
	12A Equals Total Price / Case (Includes DF \$ Value)		
	12A Total Price / Portion (Includes DF \$ Value)		
	12AA Bid Price to Distributor / Case	14.25	
	12AA Less DF \$ Value / Case	3.60	
	12AA Equals Net Price per Case	10.65	
	12AA Bid Price/Portion (Includes DF \$ Value)	0.017	
	Brand/Code#	RPKHA99	
	Portion Size:	1 oz.	
	Portions/Case:	636	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	9.72	

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BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
13	Ketchup: Pack: 6/#10 cans (115 oz./can)	NB	
	13A Processing Fee / Case		
	13A Plus DF \$ Value / Case		
	13A Equals Total Price / Case (Includes DF \$ Value)		
	13A Total Price / Portion (Includes DF \$ Value)		
	13AA Bid Price to Distributor / Case	14.57	
	13AA Less DF \$ Value / Case	3.63	
	13AA Equals Net Price per Case	10.94	
	13AA Bid Price/Portion (Includes DF \$ Value)	0.016	
	Brand/Code#	REDY599	
	Portion Size:	1 oz.	
	Portions/Case:	690	
	Case Size:	6 lb/ 10 cans	
	Pounds DF/Case:	9.81	
14	Ketchup: Pack: 1/3 gallon bag in Box	NB	
	14A Processing Fee / Case		
	14A Plus DF \$ Value / Case		
	14A Equals Total Price / Case (Includes DF \$ Value)		
	14A Total Price / Portion (Includes DF \$ Value)		
	14AA Bid Price to Distributor / Case	11.51	
	14AA Less DF \$ Value / Case	2.40	
	14AA Equals Net Price per Case	9.11	
	14AA Bid Price/Portion (Includes DF \$ Value)	.020	
	Brand/Code#	REDYA3G	
	Portion Size:	1 oz.	
	Portions/Case:	456	
	Case Size:	1/ 3 gallon bag	
	Pounds DF/Case:	6.48	

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BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
15	Ketchup: Pack: Portion Control/9 gram Package:	NB	
	15A Processing Fee / Case		
	15A Plus DF \$ Value / Case		
	15A Equals Total Price / Case (Includes DF \$ Value)		
	15A Total Price / Portion (Includes DF \$ Value)		
	15AA Bid Price to Distributor / Case	12.97	
	15AA Less DF \$ Value / Case	1.56	
	15AA Equals Net Price per Case	11.41	
	15AA Bid Price/Portion (Includes DF \$ Value)	0.011	
	Brand/Code#	REDY59G	
	Portion Size:	1 PKT	
	Portions/Case:	1,000	
	Case Size:	100019 gm PKT	
	Pounds DF/Case:	4.21	
16	Ketchup: Pack: Pouch, 114 oz., or 6/#10	NB	
	16A Processing Fee / Case		
	16A Plus DF \$ Value / Case		
	16A Equals Total Price / Case (Includes DF \$ Value)		
	16A Total Price / Portion (Includes DF \$ Value)		
	16AA Bid Price to Distributor / Case	14.70	
	16AA Less DF \$ Value / Case	3.63	
	16AA Equals Net Price per Case	11.07	
	16AA Bid Price/Portion (Includes DF \$ Value)	0.016	
	Brand/Code#	REDY572	
	Portion Size:	1 oz.	
	Portions/Case:	684	
	Case Size:	6 lb/10 pouch	
	Pounds DF/Case:	9.81	

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BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
17	Ketchup: Pack: 2/1.5 Gallon Dispenser Pouch (232 ounces/bag; 4464 oz. total)	NB	
	17A Processing Fee / Case		
	17A Plus DF \$ Value / Case		
	17A Equals Total Price / Case (Includes DF \$ Value)		
	17A Total Price / Portion (Includes DF \$ Value)		
	17AA Bid Price to Distributor / Case	11.61	
	17AA Less DF \$ Value / Case	2.40	
	17AA Equals Net Price per Case	9.21	
	17AA Bid Price/Portion (Includes DF \$ Value)	.040	
	Brand/Code#	REDY57D	
	Portion Size:	1 oz.	
	Portions/Case:	232	
	Case Size:	2/1.5 gallon bags	
	Pounds DF/Case:	6.48	
18	Ketchup: Pack: Plastic Jug/Pump: 6/114 oz. Package: (1) one plastic pump must be included in each case.	NB	
	18A Processing Fee / Case		
	18A Plus DF \$ Value / Case		
	18A Equals Total Price / Case (Includes DF \$ Value)		
	18A Total Price / Portion (Includes DF \$ Value)		
	18AA Bid Price to Distributor / Case	19.53	
	18AA Less DF \$ Value / Case	3.60	
	18AA Equals Net Price per Case	15.93	
	18AA Bid Price/Portion (Includes DF \$ Value)	0.023	
	Brand/Code#	REDY59P	
	Portion Size:	1 oz	
	Portions/Case:	684	
	Case Size:	6/114 oz Jugs	
	Pounds DF/Case:	9.72	

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BID TITLE: USDA Commodity Tomato Processing-FNS		120 East Oak	
BID NUMBER: 07-114-DR		Orestes, IN 46063	
ITEM	DESCRIPTION	Unit Price	Unit Price
DESCRIPTION:			
19	Ketchup: Pack: 1/3 gallon Bag in Box	NB	
	19A Processing Fee / Case		
	19A Plus DF \$ Value / Case		
	19A Equals Total Price / Case (Includes DF \$ Value)		
	19A Total Price / Portion (Includes DF \$ Value)		
	19AA Bid Price to Distributor / Case	11.71	
	19AA Less DF \$ Value / Case	2.40	
	19AA Equals Net Price per Case	9.31	
	19AA Bid Price/Portion (Includes DF \$ Value)	.020	
	Brand/Code#	REDYA3GWP	
	Portion Size:	1 oz.	
	Portions/Case:	456	
	Case Size:	1/3 gallon bag	
	Pounds DF/Case:	6.48	
20	Tomato Juice Pack: 12/46 oz. cans	NB	
	20A Processing Fee / Case		
	20A Plus DF \$ Value / Case		
	20A Equals Total Price / Case (Includes DF \$ Value)		
	20A Total Price / Portion (Includes DF \$ Value)		
	20AA Bid Price to Distributor / Case	13.26	
	20AA Less DF \$ Value / Case	2.39	
	20AA Equals Net Price per Case	10.87	
	20AA Bid Price/Portion (Includes DF \$ Value)	.020	
	Brand/Code#	SACVA46	
	Portion Size:	1 oz.	
	Portions/Case:	552	
	Case Size:	12/46 oz. cans	
	Pounds DF/Case:	6.45	