

District School Board of Pasco County

Bid Recommendation

| | | | | |
|--------------------------------|------------------------------|--|--|-------------------------------|
| Bid Title | Interactive Whiteboards | | Number of Vendors Notified | 160 |
| Bid Number | 08-123-SN | | Number of Bids Distributed | 78 |
| Date Solicited | March 25, 2008 | | Number of Vendors Bidding | 5 |
| Date Opened | April 21, 2008 | | Number of Formal "No Bid" Responses | 3 |
| Date Board Presentation | May 6, 2008 | | Funding Source | General Funds |
| Total Savings | Estimated \$7,797 | | Grand Total of Bid | Estimated \$30,000 |

Recommendation: Recommend acceptance of bids as noted on the attached tabulation sheet as the highest average discount offered from the manufacturer's pricers by group.

Term of Contract: This bid is for Interactive Whiteboards which will be purchased by various schools and departments throughout the District on an "as-needed" basis. The bid is for one year and will begin on May 7, 2008 and continue through May 6, 2009.

Notations and Exceptions: Group C – recommend acceptance of bid from Audio Visual Innovations for the 77" Diagonal SmartBoard with integrated LCD projector. The 85" Projector with integrated LCD projector is no longer available.

Dell Marketing was disqualified for not submitting the mandatory Addendum 1 and pages (1) one through (9) nine of the bid document.

Group G – Bids were not received for Promethean Bluetooth Wireless Connection. Requesting permission to purchase on the open Market after obtaining quotes.

Offers from vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Roger Kaminiski, Supervisor of District Instructional Media Technology Center

Bids Prepared By:

Stephanie Noble, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date/Time: April 30, 2008 11:41:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

| | | | | | |
|--|---|------------------------------|------------------------|-----------------------------|----------------------------------|
| DATE OF BID OPENING: April 21, 2008 @ 2:30 p.m. | | Audio Visual Innovations | CDW Government, inc. | Logical Choice Technologies | Southern Business Communications |
| BID TITLE: Interactive Whiteboards | | 6301 Benjamin Road Suite 101 | 230 N. Milwaukee Ave. | 3355 Breckinridge Blvd. | 9942 Currie Davis Drive, Suite B |
| BID #08-123-SN | | Tampa, Florida 33634 | Vernon Hills, IL 60061 | Duluth, GA 30096 | Tampa, FL 33619 |
| ITEM# | DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE |
| | Smart Technologies Interactive Whiteboard Line: | | | | |
| Group A | Smartboards: | | | | |
| | 48" diagonal | 43.00% | NB | NB | 39.50% |
| | 64" diagonal | 38.25% | NB | NB | 37.50% |
| | Average Discount for Group A | 40.63% | NB | NB | 38.50% |
| Group C | Smartboards: | | | | |
| | 77" diagonal | 35.00% | NB | NB | 37.10% |
| | 94" diagonal | 44.00% | NB | NB | 49.00% |
| | Average Discount for Group C | 39.50% | NB | NB | 43.05% |
| Group D | SmartBoards w/ integrated LCD Projector | | | | |
| | 77" diagonal | 38.00% | NB | NB | 30.10% |
| | 85" diagonal | 45% 87in only | NB | NB | NB |
| | Average Discount for Group D | 38.00% | NB | NB | 30.10% |
| Group E | SmartBoard Mobile Floor Stands: | | | | |
| | Mobile Stand for SmartBoards FS670 | 35.00% | NB | NB | 28.00% |
| | Mobile Stand for SmartBoards FS640 | 40.00% | NB | NB | 27.00% |
| | Average Discount for Group E | 37.50% | NB | NB | 27.50% |
| Group F | SmartBoard Interactive Wireless Slate (Airliner) | 33.00% | NB | NB | 29.00% |
| Group G | SmartBoard Wireless Bluetooth Connection (WC6-NA) | 17.50% | NB | NB | 10.00% |
| Group H | Balance of Line: | | | | |
| | SmartBoard accessories other than Bluetooth and Mobile Stand | 15.00% | NB | NB | 30.00% |
| Group A | Promethean Interactive Whiteboard Line: | | | | |
| | Promethean Interactive Boards: | | | | |
| | 64" diagonal | NB | 45.00% | NB | 0.00% |

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| ITEM# | DESCRIPTION | UNIT PRICE | UNIT PRICE | UNIT PRICE | UNIT PRICE |
| Group C | Promethean Interative Boards: | | | | |
| | 78" diagonal | NB | 39.00% | 12% / \$1795 | 0.00% |
| | 95" diagonal | NB | 25.00% | 5% / \$2195 | 0.00% |
| | Aveage Discount for Group C | NB | 32.00% | 8.50% | 0.00% |
| Group D | Promethean Interactive Boards w/intergrated LCD Projector: | | | | |
| | Adjustable 78" diagonal | NB | 27.00% | 5% / \$4695 | 0.00% |
| | Fixed Mount 78" diagonal | NB | 17.00% | NB | 0.00% |
| | Aveage Discount for Group D | NB | 22.00% | 5.00% | 0.00% |
| Group E | Promethean Mobile Floor Stands | NB | 35.00% | 2% / \$449 | 0.00% |
| Group F | Promethean Interactive Wireless Slate (Activslate) | NB | 35.00% | 10% / \$495 | 0.00% |
| Group G | Promethean Wireless Bluetooth Connection | NB | N/A | N/C | 0.00% |
| Group H | Balance of Line: | | | | |
| | Promethean accessories other than Bluetooth & Mobile Stand | NB | 3.00% | 5.00% | 0.00% |