

District School Board of Pasco County

Bid Recommendation

Bid Title	Classroom Interactive Response System		Number of Vendors Notified	130
Bid Number	08-132-SN		Number of Bids Distributed	26
Date Solicited	April 4, 2008		Number of Vendors Bidding	0
Date Opened	April 29, 2008		Number of Formal "No Bid" Responses	0
Date Board Presentation	May 20, 2008		Funding Source	General Funds
Total Savings	Estimated \$1,519.81		Grand Total of Bid	Estimated \$25,000

Recommendation:

Recommend acceptance of bid from Southern Business Communications as noted on the attached tabulation sheet as lowest and best, responsive, responsible bid meeting written specifications.

Term of Contract:

This bid is for Classroom Interactive Response Systems which will be purchased for various schools and departments throughout the District. Prices to remain firm and in effect for a one year period beginning May 21, 2008 and continuing through May 20, 2009.

Notations and Exceptions:

Recommend rejection of bids from eInstruction Corporation and Turning Technologies as not meeting written specifications. The alternate bid from eInstruction Corporation does not meet the radio frequency that was specified and the bid from Turning Technologies is not compatible with Apple/MacIntosh operating systems.

Offers from vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Roger Kaminiski, Supervisor of District Instructional Media Technology Center
 Wendy Spriggs, Director of District Instructional Media Services
 Jennifer Krill, Instructional Media Technology

Bids Prepared By:

Stephanie Noble, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date/Time: May 14, 2008 10:53:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 29, 2008 @ 2:30 p.m.	Audio Visual Inovations, Inc.	eInstruction Corporation	Logical Choice Technologies
Bid Title: Classroom Interactive Response System	6301 Benjamin Road, Suite 101	308 N. Carroll	3355 Breckinridge Blvd.
Bid # 08-132-SN	Tampa, Florida 33634	Denton, TX 76201	Duluth, GA 30096
1 - Senteo Clicker Bundle Pack with 24 remotes			
Manufacturer:	Smart Technologies	eInstruction	Promethean
Model Number:	SNT 24	RF-N-SYS010-0024	AE1KIT25US
Price Per Bundle:	\$1,342.90	\$1,459.25	\$1,975.00
Alternate Clicker Bundle Pack with 24 remotes			
Manufacturer:		eInstruction	
Model Number:		IR-N-SYS004-0024	
Price Per Bundle:		\$971.75	
2 - Senteo Clicker Bundle Pack with 32 remotes			
Manufacturer:	Smart Technologies	eInstruction	Promethean
Model Number:	SMART SENTEO SNT32	RF-N-SYS010-0032	AE1KIT32US
Price Per Bundle:	\$1,633.00	\$1,946.75	\$2,250.00
Alternate Clicker Bundle Pack with 32 remotes			
Manufacturer:		eInstruction	
Model Number:		IR-N-SYS004-0032	
Price Per Bundle:		\$1,296.75	
BASE FOR AWARD: TOTAL ALL-OR-NONE FOR BUNDLE 1 & 2	\$2,975.90	\$3,406.00	\$4,225.00
ALTERNATE TOTAL ALL-OR-NONE FOR BUNDLE 1 & 2		\$2,268.50	
Balance of Line Discount (%)	15%	35%	5%

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: April 29, 2008 @ 2:30 p.m.	Southern Business Communications	Troxel Communications	Turning Technologies
Bid Title: Classroom Interactive Response System	9942 Currie Davis Drive, Suite B	1971 W. Lumsden Road # 148	241 Federal Plaza West
Bid # 08-132-SN	Tampa, FL 33619	Brandon, FL 33511	Younfstown, OH 44503
1 - Senteo Clicker Bundle Pack with 24 remotes			
Manufacturer:	Smart	Renaissance Learning	Turning Point 24 Remotes
Model Number:	SNT-24	205000H	XRC24
Price Per Bundle:	\$1,312.51	\$1,548.32	\$1,199.00
Alternate Clicker Bundle Pack with 24 remotes			
Manufacturer:			
Model Number:			
Price Per Bundle:			
2 - Senteo Clicker Bundle Pack with 32 remotes			
Manufacturer:	Smart	Rennissance Learning	Turning Point 32 Remotes
Model Number:	SNT-32	20500H/205001	XRC32
Price Per Bundle:	\$1,659.15	\$1,985.36	\$1,499.00
Alternate Clicker Bundle Pack with 32 remotes			
Manufacturer:			
Model Number:			
Price Per Bundle:			
BASE FOR AWARD: TOTAL ALL-OR-NONE FOR BUNDLE 1 & 2	\$2,971.66	\$3,533.68	\$2,698.00
ALTERNATE TOTAL ALL-OR-NONE FOR BUNDLE 1 & 2			
Balance of Line Discount (%)	10%	18%	60%