

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Pictures – Pasco High School		<b>Number of Vendors Notified</b>	46
<b>Bid Number</b>	08-130-SN		<b>Number of Bids Distributed</b>	11
<b>Date Solicited</b>	April 15, 2008		<b>Number of Vendors Bidding</b>	4
<b>Date Opened</b>	May 7, 2008		<b>Number of Formal “No Bid” Responses</b>	0
<b>Date Board Presentation</b>	June 3, 2008		<b>Funding Source</b>	Internal Funds
<b>Total Savings</b>	N/A		<b>Grand Total of Bid</b>	Estimated \$25,000 per year

**Recommendation:** Recommend acceptance of RFP from Bryn-Alan as noted on the attached tabulation sheet as lowest and best, responsive, responsible proposal receiving the highest points.

**Term of Contract:** This is a three year contract, renewable annually by mutual agreement of all parties. The first year of the contract will commence on July 1, 2008 and continue through June 30, 2009.

**Notations and Exceptions:** This RFP was awarded upon a weighted points system. The weighted point criteria were based upon the following weights: Quality (10), Commission (5), Total Price (3), and References (3), Vendor Location (2) and Prior Satisfactory District experience (2) point maximum. Points were assigned on a scale of 5 (High) to 1 (Low) in each of the above entries, then multiplied by the weighted points factor.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:**

Mr. Patrick Reedy, Principal  
2 Staff Members  
2 Students

**Bids Prepared By:**

Stephanie Noble, Buyer, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

Date/Time: May 28, 2008 11:32:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING:</b> May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
<b>RFP TITLE:</b> Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
<b>RFP #</b> 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group I -	<b>Underclass Packages</b>				
	Package A:	\$37.00	\$38.00	\$41.00	\$39.00
	Package B:	\$19.00	\$21.00	\$22.00	\$21.00
	Package C:	\$15.00	\$16.00	\$16.00	\$17.00
	Package D:	\$11.00	\$11.00	\$11.00	\$12.00
	Commission:	43%	40%	40%	40%
	<b>Add Ons</b>				
	1 - 8 x 10	\$8.00	\$9.00	\$9.00	\$9.00
	2 - 5 x 7	\$8.00	\$8.00	\$9.00	\$9.00
	16 - Wallets	\$8.00	\$9.00	\$9.00	\$9.00
	8 - Wallets	\$6.00	\$7.00	\$9.00	\$7.00
	Background Choices	N/A	\$4.00	\$4.00	N/A
	Commission:	20%	40%	\$1.00 per student	0%
Group II -	<b>Senior Portraits &amp; Grad. Pkgs</b>				
	Package A:	\$52.00	\$60.00	\$65.00	\$58.85
	Package B:	\$82.00	\$85.00	\$85.00	\$90.95
	Package C:	\$135.00	\$135.00	\$125.00	\$148.73
	Commission:	35%	None	10%	10%

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ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	<b>Individual Priced Portraits:</b>				
	8 - 2x3 Wallets	\$20.00	\$18.00	\$45.00	\$23.54
	1 - 8x10	\$30.00	\$30.00	\$45.00	\$34.24
	4 - 3x5	\$36.00	\$35.00	\$45.00	\$41.73
	2 - 5x7	\$30.00	\$34.00	\$45.00	\$37.45
	1 - 11x14	\$45.00	\$40.00	\$90.00	\$52.43
	<b>Add Ons</b>				
	16 - 2x3 Wallets	\$22.00	\$20.00	\$40.00	\$26.75
	24 - 2x3 Wallets	\$28.00	\$25.00	\$60.00	\$32.10
	48 - 2x3 Wallets	\$37.00	\$35.00	\$80.00	\$41.73
	4 - 3x5	\$30.00	\$25.00	\$30.00	\$34.24
	2 - 5x7	\$27.00	\$25.00	\$30.00	\$31.03
	1 - 8x10	\$22.00	\$25.00	\$30.00	\$26.75
	1 - 11x14	\$36.00	\$40.00	\$60.00	\$41.73
	1 - 16x20	\$60.00	\$60.00	\$120.00	\$69.55
	Commission:	25%	0%	10%	0%
Group III -	<b>Cap &amp; Gown</b>				
	Package A:	\$62.00	\$60.00	\$61.00	\$69.55
	Package B:	\$37.00	\$35.00	\$47.00	\$41.73
	Package C:	\$27.00	\$30.00	\$28.00	\$31.03
	Package D:	\$15.00	\$15.00	\$14.00	\$18.19
	Commission:	25%	30%	15%	15%

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ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	<b>Add Ons</b>				
	1 - 8 x 10	\$18.00	\$30.00	\$20.00	\$20.00
	2 - 5 x 7	\$18.00	\$20.00	\$20.00	\$20.00
	16 - Wallets	\$27.00	\$15.00	\$20.00	\$30.00
	8 - Wallets	\$17.00	\$10.00	\$10.00	\$15.00
	Commission:	25%	30%	15%	15%
Group IV-	<b>Panaramic Group Photo</b>	\$10.00	\$15.00	\$12.00	\$17.00
	Commission:	\$2.00 or 20% - greater	40%	\$3.00 per student	\$50.00
GroupV-	<b>Graducation Commencement</b>				
	1 - 8 x 10	\$15.00	\$15.95	\$15.00	\$17.00
	3 - 8 x 10	\$37.00	\$37.00	\$25.00	\$40.00
	4 - 8 x 10	\$47.00	\$47.00	\$35.00	\$50.00
	1 - 5 x 7	\$8.00	\$9.50	\$10.00	\$9.00
	2 - 5 x 7	\$15.00	\$13.95	\$15.00	\$17.00
	4 - 5 x 7	\$28.00	\$27.95	\$20.00	\$30.00
	Commission:	15%	\$1.00 per senior	\$1.00 per student	\$0.50 per senior

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ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group VI -	<b>Personality and Friends</b>				
	Package A:	\$11.00	\$13.00	\$18.00	\$12.00
	Package B:	\$15.00	\$17.00	\$21.00	\$16.00
	Package C:	\$23.00	\$25.00	\$28.00	\$24.00
	Package D:	\$27.00	\$30.00	\$39.00	\$29.00
	Package E:	\$37.00	\$35.00	\$49.00	\$39.00
	Package F:	\$30.00	\$40.00	\$56.00	\$32.00
	Package G:	\$47.00	\$48.00	\$63.00	\$49.00
	Commission:	25%	40%	20%	40%
	<b>Add Ons</b>				
	1 - 8 x 10	\$8.00	\$6.00	\$9.00	\$9.00
	16 - Wallets	\$8.00	\$6.00	\$9.00	\$9.00
	Commission:	20%	40%	1.00 per student%	40%
Group VII -	<b>Dance &amp; Prom</b>				
	Package A:	\$53.00	\$45.00	\$60.00	\$55.00
	Package B:	\$63.00	\$50.00	\$70.00	\$65.00
	Package C:	\$38.00	\$40.00	\$42.00	\$39.00
	Package D:	\$23.00	\$21.00	\$28.00	\$25.00
	Package E:	\$18.00	\$17.00	\$26.00	\$20.00
	Package F:	\$15.00	\$12.00	\$15.00	\$17.00
	Package G:	\$18.00	\$18.00	\$26.00	\$20.00
	Package H:	\$9.00	\$10.00	N/A	\$10.00
	Commission:	\$3.00 or 20%	\$3.00 or 20%	10%	20% or 3.00

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ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	<b>Add Ons</b>				
	1 - 8x10	\$8.00	\$9.00	\$12.00	\$9.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$7.00
	16 - Wallets	\$8.00	\$9.00	\$12.00	\$9.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$7.00
	Commission:	15%	20%	10%	0%
Group VIII -	<b>Homecoming</b>				
	Package A:	\$47.00	\$45.00	\$60.00	\$49.00
	Package B:	\$53.00	\$50.00	\$70.00	\$55.00
	Package C:	\$27.00	\$25.00	\$42.00	\$29.00
	Package D:	\$20.00	\$20.00	\$28.00	\$21.00
	Package E:	\$16.00	\$15.00	\$26.00	\$17.00
	Package F:	\$11.00	\$10.00	\$15.00	\$12.00
	Package G:	\$17.00	\$15.00	\$26.00	\$17.00
	Package H:	\$7.00	\$10.00	N/A	\$8.00
	Commission:	\$1.00 or 20%	\$3.00 or 20%	10%	10% or \$1.00
	<b>Add Ons</b>				
	1 - 8x10	\$8.00	\$9.00	\$12.00	\$8.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$6.00
	16 - Wallets	\$8.00	\$9.00	\$12.00	\$8.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$6.00
	Commission:	10%	\$3.00 or 20%	10%	0%

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ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group IX -	<b>Special Events/Activities</b>				
	Package A:	\$27.00	\$25.00	\$42.00	\$29.00
	Package B:	\$20.00	\$20.00	\$28.00	\$21.00
	Package C:	\$16.00	\$15.00	\$21.00	\$17.00
	Package D:	\$11.00	\$10.00	\$16.00	\$12.00
	Package G:	\$15.00	\$15.00	\$21.00	\$17.00
	Package H:	\$7.00	\$10.00	N/A	\$8.00
	Commission:	25%	20%	10%	10% or \$1.00
	<b>Add Ons</b>				
	1 - 8x10	\$7.00	\$9.00	\$12.00	\$8.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$6.00
	16 - Wallets	\$7.00	\$9.00	\$12.00	\$8.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$6.00
	Commission:	10%	20%	10%	0%
Group IIX -	<b>JROTC Ball</b>				
	Package A:	\$53.00	\$45.00	\$60.00	\$55.00
	Commission:	20%	20%	10%	20%
	<b>Add Ons</b>				
	1 - 8x10	\$8.00	\$9.00	\$12.00	\$9.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$7.00
	16 - Wallets	\$8.00	\$9.00	\$12.00	\$9.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$7.00
	Commission:	15%	20%	10%	0%

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ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group XI-	<b>Sports &amp; Activity Packages</b>				
	1 - 8x10	\$12.00	\$10.00	\$10.00	\$12.50
	Commission:	20%	20%	10%	25%
Group XII-	<b>Individual Team Member</b>				
	Package A:	\$37.00	\$38.00	\$41.00	\$39.00
	Package B:	\$20.00	\$20.00	\$22.00	\$21.00
	Package C:	\$15.00	\$15.00	\$16.00	\$17.00
	Package D:	\$10.00	\$10.00	\$11.00	\$12.00
	Commision:	20%	20%	10%	25%
	<b>Add Ons</b>				
	1 - 8x10	\$8.50	\$9.00	\$8.00	\$9.50
	2 - 5x7	\$8.50	\$8.00	\$8.00	\$9.50
	16 - Wallets	\$8.50	\$9.00	\$8.00	\$19.00
	8 - Wallets	\$6.50	\$7.00	N/A	\$9.50
	Backgroud Choice	N/C	\$4.00	\$4.00	N/A
	Commission:	15%	20%	10%	10%
	<b>Total Points:</b>	<b>88.75</b>	<b>95</b>	<b>73.75</b>	<b>57</b>