

District School Board of Pasco County

Bid Recommendation

Bid Title	ESE Equipment & Supplies		Number of Vendors Notified	200
Bid Number	07-121-MK		Number of Bids Distributed	58
Date Solicited	4/19/07		Number of Vendors Not Bidding	10
Date Opened	5/17/2007		Number of Formal "No Bid" Responses	0
Date Board Presentation	7/10/2007		Funding Source	110 General Funds
Total Savings	Estimated Savings \$7,500.00		Grand Total of Bid	Estimated Total \$90,000.00

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheet.

Term of Contract:

This is the first year of a three-year contract renewable annually upon mutual agreement of all parties.

Notations and Exceptions:

Bids were awarded on a weighted point system; Discount (6 pts.), Inventory (3pts.), Location (4 pts.) and References (3 pts). No totals are given as purchases will be awarded on an "as needed" basis. Estimated annual expenditures will vary depending upon need. However, discounts will remain firm for the duration of the contract. Vendors are permitted to provide new catalogs in January and July.

Additionally, Purchasing is requesting permission to directly negotiate with various vendors in categories where no active bids were received.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Nicole Ellis, Buyer Assistant

Bids Prepared By:

Mina Kaeding, CPPB, Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

BID TITLE:	Classic School Supply	Flaghouse	Front Row	Gopher Sport
ESE Equipment & Supplies	PO Box 178	601 Flaghouse Dr.	3880 Cypress Dr.	PO Box 998
DUE DATE AND TIME:	Waynesboro, VA 22980	Hasbrouck, NJ 07604	Petaluma, CA 94954	Owatonna, MN 55060
May 17, 2007 @ 2:30 p.m.				
BID #:	Lawrence W. Shewan	Andrew Strauss	Paul Hickey	Joann Nagel
07-121-MK	888-885-2488	800-793-7900	800-227-0735	800-533-0446
	888-434-0083	800-734-2193	707-781-9415	800-451-4855
ITEM#	DESCRIPTION			
	Manufacturer Discounts			
	Able Net, Inc.			
	Achievement Productions, Inc.			
	Classic School Supply	2007 Classic School Supply 30%		
	Equipment Shop			
	Flaghouse	10%		
	Intellitools, Inc.			
	Kaplan			
	Kaye Products			
	Linguistystems, Inc.	* In-Stock Products		
	Mayer-Johnson Co.			
	Pocket Full of Therapy			
	Rifton/Community Playthings			
	Sammons Preston, Inc.			
	Southpaw			
	Super Duper Publications			
	Theradapt			
	Therapy Shoppe			
	Therapro			
	Toys for Special Children, Inc.			
	Front Row		3%	
	Gopher Sport			Gopher 2007; Gopher Fall 2007; Gopher 2008 10%
	Prentke Romich Company			
	Shiffler Equipment			
	POINTS	14.35	26.74	16.87
				10.48

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

BID TITLE:	Kaplan Early Learning Co.	Prentke Romich Company	Rifton Equipment	Shiffler Equipment Sales, Inc.	TherAdapt Products, Inc.
ESE Equipment & Supplies	1310 Lewisville-Clemmons Rd.	1022 Heyl Rd.	PO Box 260	745 South Street	11431 N. Port Washington Rd.
DUE DATE AND TIME:	Lewisville, NC 27023	Wooster, OH 44691	Rifton, NY 12471-0260	PO Box 232	Suite 103B
May 17, 2007 @ 2:30 p.m.				Chardon, OH 44024	Meguon, WI 53092
BID #:	Kate Shelton	Teresa Henderson	William Burke	Tracy Smearman	Judi Cimuchowski
07-121-MK	800-334-2014	800-262-1933	800-571-8198	800-547-1539	800-261-4919
	800-452-7526	330-263-4829	800-865-4674	800-547-1535	866-892-2478
ITEM#	DESCRIPTION				
	Manufacturer Discounts				
	Able Net, Inc.				
	Achievement Productions, Inc.				
	Classic School Supply				
	Equipment Shop				
	Flaghouse				
	Intellitools, Inc.				
	Kaplan	Early Childhood/K-5/Infant Toddler 15% off w/Exclusions.			
	Kaye Products				
	Linguistystems, Inc.				
	Mayer-Johnson Co.				
	Pocket Full of Therapy				
	Rifton/Community Playthings		Riftoon 2007 Equipment for the Classroom - 25%		
	Sammons Preston, Inc.				
	Southpaw				
	Super Duper Publications				
	Theradapt				TherAdapt Products Issue 21 2007- 2008 5%
	Therapy Shoppe				
	Therapro				
	Toys for Special Children, Inc.				
	Front Row				
	Gopher Sport				
	Prentke Romich Company		Communications with Limitations - 10%		
	Shiffler Equipment			2007 Product Catalog - Discount Varies	
POINTS	27.61	12.00	19.00	4.00	9.22