



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

July 17, 2007

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 07-019-DR: Milk & Milk Products - Food & Nutrition Services
Clover Creek Foods

On July 11, 2006, official action was taken to award the above-referenced bid to Clover Creek Foods. This bid is a three-year contract, renewable annually based upon mutual consent of both parties.

Considering services have been satisfactory, Ivan Wishard, Owner, Clover Creek Foods, was contacted to verify his willingness to enter into the second year of the agreement. As such, Clover Creek Foods has agreed in writing to enter into the second year of the contract with a price increase of \$1.03 per unit price. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using combined cumulative data with 40% weighting from Industry Data Series ID: #PCU3115113115114, Not Seasonally Adjusted, Industry: Fluid milk manufacturing, Product: Packaged fluid milk and related products using the month of January, final version, and 60% weighting from Industry Data Series ID: #PCU48411-48411, Not Seasonally Adjusted, Industry: General freight trucking, local, Product: General freight trucking, local, using the month of January, final version. The annual percentage change in the Producer price index is based on the January, 2006 index for the first contract year, as stated in the bid documents.

Based on the bid document, if a Federal milk marketing order minimum price, increases or decreases the price of raw milk in increments of \$0.10 per hundred weight, thereby increasing or decreasing the cost of said milk \$0.00054 per half pint, the School Board shall adjust the price paid to the milk contractor to conform to the increase or decrease as aforesaid. Any changes in prices must be accompanied by an appropriate copy of the USDA,

July 17, 2008

Page 2

Agriculture Marketing Service (SMI), Dairy Programs Announcement of class prices and the Southeast Milk, Inc., price announcement or other pre approved price change announcement. Increase for FMO went from .01973 first year of contract to .02322 second year of the contract. We have recently been informed that the FMO will be increasing again in August, 2007. Currently we do not know the exact amount. When that information is provided to us, we will forward it to the Board for approval.

At this time, it is my recommendation to enter into the second year of the agreement with Clover Creek Foods. The second year of the contract will cover the period August 8, 2007 through August 7, 2008. The anticipated annual expenditure will be approximately \$2,000,000.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachment

Date/Time: July 25, 2007 08:27:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

| | | | | | |
|---------------------------------------|-----------------------------------|-------------------------|------------|--------------------------|------------------|
| DATE OF OPENING: June 16, 2006 | | Clover Creek Foods, Inc | | | |
| BID TITLE: Milk & Milk Products - FNS | | 6052 Siesta Lane | | | |
| BID NUMBER: 07-019-DR | | Port Richey, FL34655 | | | |
| ITEM# | DESCRIPTION | 2006-2007 UNIT PRICES | TOTAL COST | NEW PRICES 2007-2008 | NEW TOTAL COST |
| DESCRIPTION: | | | | PPI JANUARY, 2007 | 2007-2008 |
| MILK: | | | | | |
| 1 | 2% Milk, white low fat | | | | |
| | FMO | 0.07112 | | 0.10602 | |
| | Premium from SMI | 0.01973 | | 0.02322 | |
| | Processor assessment | 0.00108 | | 0.00108 | |
| | Fixed Fee | 0.09397 | | 0.09679 | |
| | Total Bid Price | 0.1859 | 174,675.36 | 0.2271 | 213,396.25 |
| 2 | 1% Milk, white low fat | | | 0.09838 | |
| | FMO | 0.06486 | | 0.02322 | |
| | Premium from SMI | 0.01973 | | 0.00108 | |
| | Processor assessment | 0.00108 | | 0.09901 | |
| | Fixed Fee | 0.09613 | 179,086.82 | 0.22169 | 218,385.34 |
| | Total Bid Price | 0.1818 | | | |
| 3 | 0.5% Milk, white skim | | | | |
| | FMO | 0.06173 | | 0.91500 | |
| | Premium from SMI | 0.01973 | | 0.02322 | |
| | Processor assessment | 0.00108 | | 0.00108 | |
| | Fixed Fee | 0.09646 | 3,401.00 | 0.09935 | 4,088.80 |
| | Total Bid Price | 0.1790 | | 0.21520 | |
| 4 | Milk, chocolate flavored | | | | |
| | Low Fat (State Fat content _____) | 0.05 | | | |
| | FMO | 0.06173 | | 0.09456 | |
| | Premium from SMI | 0.01973 | | 0.02322 | |
| | Processor assessment | 0.00108 | | 0.00108 | |
| | Fixed Fee | 0.09396 | | 0.09678 | |
| | Total Bid Price | 0.1765 | | 0.21564 | 1,117,327.70 |
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| ITEM# | DESCRIPTION | 2006-2007 UNIT PRICES | TOTAL COST | NEW PRICES 2007-2008 | NEW TOTAL COST |
| DESCRIPTION: | | | | PPI JANUARY, 2007 | 2007-2008 |
| 5 | Milk, strawberry flavored | | | | |
| | Low Fat (State Fat content _____) | 0.01 | | | |
| | FMO | 0.06173 | | 0.09456 | |
| | Premium from SMI | 0.01973 | | 0.02322 | |
| | Processor assessment | 0.00108 | | 0.00108 | |
| | Fixed Fee | 0.10446 | | 0.10759 | |
| | Total Bid Price | 0.1870 | 178,037.09 | 0.22645 | 215,599.87 |
| | Monthly Milk Box Rental Reimbursement | 3,311.00 | | | 3,410.33000 |
| | Purchase card option: not included in calculations | NB | | | |
| | Fixed fee surcharge per school, per deliver for P-card Transactions. | | | | |
| MILK PRODUCTS: | | | | | |
| | Low Fat Cottage Cheese: | | | | |
| | Brand: | Morning Star | | | |
| | Price per 5# container: | 6.50 | | 6.70 | |
| | Buttermilk: | | | | |
| | Brand: | Velda | | | |
| | Price per 1/2 gallon carton: | 1.55 | | 1.60 | |
| | Yogurt, Plain: | | | | |
| | Brand: | Morning Star | | | |
| | Price per dozen: | 5.25 | | 5.41 | |
| | | (Per 5 lb) | | | |
| | Low Fat Sour Cream: | | | | |
| | Brand: | Morning Star | | | |
| | Price per 5# container: | 6.00 | | 6.18 | |
| | | | | | |
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| ITEM# | DESCRIPTION | 2006-2007 UNIT PRICES | TOTAL COST | NEW PRICES 2007-2008 | NEW TOTAL COST |
| DESCRIPTION: | | | | PPI JANUARY, 2007 | 2007-2008 |
| | Low Fat White Milk: | | | | |
| | Brand: | Velda | | | |
| | Price per gallon container: | 2.75 | | 2.83 | |
| | Low Fat Cream Cheese | | | | |
| | Brand: | South East Dairy | | | |
| | Price per 3# container: | 5.00 | | 5.15 | |
| | Milk, Flavored: strawberry 1/2 pint plastic bottles | | | | |
| | Number per case: | NB | | NB | |
| | Brand: | | | | |
| | Price per case: | | | | |
| | Milk, white 1/2 pint plastic bottles | NB | | NB | |
| | Number per case: | | | | |
| | Brand: | | | | |
| | Price per case: | | | | |
| | Milk, Flavored: chocolate 1/2 pint plastic bottles | NB | | NB | |
| | Number per case: | | | | |
| | Brand: | | | | |
| | Price per case: | | | | |
| | Milk, Flavored: Strawberry 1 pint plastic bottles | Velda | | | |
| | Brand: | 0.59 | | . | |
| | Price per case: | (Per unit) | | 0.61 | |
| | Milk, white 1 pint plastic bottles | | | | |
| | Brand: | Velda | | | |
| | Price per case container: | 0.59 | | 0.61 | |
| | | (Per unit) | | | |
| | Milk Flavored: chocolate 1 pint plastic bottles: | | | | |
| | Brand | Velda | | | |
| | Price per case: | 0.59 | | 0.61 | |
| | | (Per unit) | | | |

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| ITEM# | DESCRIPTION | 2006-2007 UNIT PRICES | TOTAL COST | NEW PRICES 2007-2008 | NEW TOTAL COST |
| | DESCRIPTION: | | | PPI JANUARY, 2007 | 2007-2008 |
| Other products available, not included in initial award: | | | | | |
| 1 | Description: | Heath Cow Fat Free Vanilla, Chocolate, Straw. | | | |
| | Price: | 0.65 | | 0.67 | |
| | Container Size: | 16 oz | | | |
| | Brand: | Velda | | | |
| 2 | Description: | Heath Cow Fat Free Vanilla, Chocolate, Straw. | | | |
| | Price: | 0.35 | | 0.36 | |
| | Container Size: | 10 ounce | | | |
| | Brand: | Velda | | | |
| 3 | Description: | 5% Vanilla Mix; 5% Choc Mix | | | |
| | Price: | 2.00 | | 2.06 | |
| | Container Size: | 1/2 Gallon | | | |
| | Brand Size: | Velda | | | |
| 4 | Description: | Homo Milk | | | |
| | Container Size: | 2.10 | | 2.163 | |
| | Brand Size: | (Withdrawn, wrong price) Velda | | | |
| 5 | Description: | NB | | NB | |
| | Container Size: | | | | |
| | Brand Size: | | | | |
| 6 | Description: | NB | | NB | |
| | Container Size: | | | | |
| | Brand Size: | | | | |

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| DESCRIPTION: | | | | PPI JANUARY, 2007 | 2007-2008 |
| Milk Box Rental: | | | | | |
| NL16 | Anclole Elementary | 61.00 | | 62.83 | |
| NL16 | Bayonet Point Middle | 61.00 | | 62.83 | |
| NL16 | Bayonet Point Middle | 61.00 | | 62.83 | |
| NL16 | Bayonet Point Middle | 61.00 | | 62.83 | |
| NL16 | Bayonet Point Middle | 61.00 | | 62.83 | |
| NL16 | Calusa Elementary | 53.00 | | 54.59 | |
| NL8 | Calusa Elementary | 38.00 | | 39.14 | |
| NL16 | Calusa Elementary | 61.00 | | 62.83 | |
| NL16 | Cypress Elementary | 61.00 | | 62.83 | |
| NL16 | Deer Park Elementary | 61.00 | | 62.83 | |
| NL16 | Fox Hollow Elementary | 61.00 | | 62.83 | |
| NL16 | Gulfside Elementary | 61.00 | | 62.83 | |
| NL16 | Gulf High | 61.00 | | 62.83 | |
| NL16 | Gulf High | 61.00 | | 62.83 | |
| SM16 | Gulf High | 61.00 | | 62.83 | |
| SM16 | Gulf Middle | 61.00 | | 62.83 | |
| 16 Case | Hudson Elementary | 61.00 | | 62.83 | |
| NL16 | Hudson Elementary | 61.00 | | 62.83 | |
| NL16 | Hudson High | 61.00 | | 62.83 | |
| NL12 | Hudson High | 53.00 | | 54.59 | |
| SM16 | Hudson Middle | 61.00 | | 62.83 | |
| NL16 | Hudson Middle | 61.00 | | 62.83 | |
| NL16 | Hudson Middle | 61.00 | | 62.83 | |
| ML16 | Hudson Middle | 61.00 | | 62.83 | |
| NL8 | Hudson Middle | 39.00 | | 40.17 | |
| NL8 | Hudson Middle | 50.00 | | 51.50 | |
| NL8 | Hudson Middle | 50.00 | | 51.50 | |
| NL16 | Mitty P. Locke Elementary | 61.00 | | 62.83 | |
| NL16 | Mitty P. Locke Elementary | 53.00 | | 54.59 | |
| BA16 | Mitty P. Locke Elementary | 53.00 | | 54.59 | |
| NL16 | Richey Elementary | 61.00 | | 62.83 | |
| BA16 | Richey Elementary | 53.00 | | 54.59 | |
| NL16 | Ridgewood High | 61.00 | | 62.83 | |
| NL16 | Ridgewood High | 53.00 | | 54.59 | |
| NL8 | Ridgewood High | 38.00 | | 39.14 | |

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| DESCRIPTION: | | | | PPI JANUARY, 2007 | 2007-2008 |
| NL16 | River Ridge High | 61.00 | | 62.83 | |
| NL16 | Schrader Elementary | 61.00 | | 62.83 | |
| NL16 | Schrader Elementary | 61.00 | | 62.83 | |
| NL16 | Schrader Elementary | 61.00 | | 62.83 | |
| NL16 | Schwettman | 61.00 | | 62.83 | |
| NL16 | Seven Springs Elementary | 61.00 | | 62.83 | |
| ML16 | Seven Springs Middle | 61.00 | | 62.83 | |
| ML8 | Seven Springs Middle | 50.00 | | 51.50 | |
| ML8 | Seven Springs Middle | 50.00 | | 51.50 | |
| NL8 | James Irvin | 38.00 | | 39.14 | |
| NL16 | Lacoochee Elementary | 61.00 | | 62.83 | |
| BA12 | Lake Myrtle Elementary | 48.00 | | 49.44 | |
| 16 Case | Land O'Lakes High | 61.00 | | 62.83 | |
| NL16 | Moore Mickens | 38.00 | | 39.14 | |
| NL16 | Pasco Middle | 61.00 | | 62.83 | |
| NL8 | Pasco Middle | 61.00 | | 62.83 | |
| 16 Case | Pine View Middle | 61.00 | | 62.83 | |
| 16 Case | Pine View Middle | 61.00 | | 62.83 | |
| NL16 | Quail Hollow Elementary | 53.00 | | 54.59 | |
| NL16 | San Antonio Elementary | 61.00 | | 62.83 | |
| NL16 | Sanders Memorial Elementary | 61.00 | | 62.83 | |
| NL16 | West Zephyrhills Elementary | 61.00 | | 62.83 | |
| NL16 | Zephyrhills High | 61.00 | | 62.83 | |
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