



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

September 24, 2007

## **MEMORANDUM**

**TO:** Honorable School Board Members  
**FROM:** Kendra Goodman, CPPB, Purchasing Agent  
**SUBJECT:** Direct Negotiations 08-038-DN – Sign Language Interpreters – ESE Department

On September 11, 2007 a bid for Sign Language Interpreters was submitted to the Board with a notation requesting permission to negotiate with interested parties as only two bids were submitted and there is a high demand for these services.

After the Board's approval to negotiate, Professional Interpreting Consultants was contacted and they expressed interest in negotiating for these services. Subsequently, the Purchasing Department and Professional Interpreting Consultants reached a successful agreement at the billing rate of \$50.00 for State Quality Assurance Certification and \$55.00 for Registry of Interpreters for the Deaf Certification per hour. As a result, it is our recommendation to approve the attached agreement with Professional Interpreting Consultants (personal certifications on file in Purchasing).

This will be the first year of a three-year agreement that is renewable annually by written mutual consent of both parties. The first year of this contract will commence on October 6, 2007 and continue through to October 5, 2007. The estimated total expenditures with this company is \$50,000 per year.

Should you have any questions regarding this matter, please feel free to contact me at your earliest convenience.

KDG/sn  
Attachments