

District School Board of Pasco County

Bid Recommendation

Bid Title	Corkboards & Markerboards District – Wide		Number of Vendors Notified	172
Bid Number	08-051-LR		Number of Bids Distributed	39
Date Solicited	September 7, 2007		Number of Vendors Bidding	16
Date Opened	October 2, 2007		Number of Formal “No Bid” Responses	0
Date Board Presentation	November 6, 2007		Funding Source	General
Total Savings	\$21,046.50		Grand Total of Bid	\$56,373.00

Recommendation:

Recommend acceptance of bids from ATD-American Company and Pyramid School Products, as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible individual bids meeting written specifications.

Term of Contract:

This bid is for corkboards and markerboards “as needed” by Distribution Services for use throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from November 7, 2007 to November 1, 2008.

Notations and Exceptions:

ATD-American Company had an addition error in their total price and has agreed in writing to hold their unit price. As per the general terms and condition of the bid, in the event of price discrepancy for item by item bids the unit price will prevail.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late

Bids Evaluated By:

Bill Amon, Distribution Services Coordinator

Bids Prepared By:

Laurie Roberts, CPPB, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 2, 2007 @ 2:30 PM		AFP Industries	American Visual Display Products, LLC			
BID TITLE: Corkboards & Markerboards		P.O. Box 43-0747	100 Barrett Ind. Blvd			
BID # 08-051-LR		South Miami, FL 33243	Wetumpka, AL 36092			
Board Meeting 11/6/07						
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards	\$79.51	\$11,926.50	\$60.00	\$9,000.00
		Manufactor / Product Number	Ghent / AK48		American Visual Display / Series 1000	
SCB27	150	4' x 6' Corkboards	\$62.30	\$9,345.00	\$52.00	\$7,800.00
		Manufactor / Product Number	Ghent / AK46		American Visual Display / Series 1000	
SCB28	300	4' x 8' Markerboards	\$216.88	\$65,064.00	\$152.00	\$45,600.00
		Manufactor / Product Number	Ghent / A2M48-M		American Visual Display / Series 1000	
SCB28	300	4' x 8' Markerboards Alternate				
		Manufactor / Product Number				
		* Addition Errors				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 2, 2007 @ 2:30 PM		Apex Office Products, Inc		ATD-American Co		Audio Visual Solutions Corp		
BID TITLE: Corkboards & Markerboards		5209 N. Howard Ave		135 Greenwood Ave		P.O. Box 222126		
BID # 08-051-LR		Tampa, FL 33603		Wyncote, PA 19095		Hollywood, FL 33022		
Board Meeting 11/6/07								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards	\$84.82	\$12,723.00	\$45.14	\$6,771.00	\$45.60	\$6,840.00
		Manufacturer / Product Number	Ghent / AK48		Aarco / DB4896		Aarco / DB4896	
SCB27	150	4' x 6' Corkboards	\$66.47	\$9,970.50	\$36.78	*\$11,034.00/\$5,517.00	\$37.16	\$5,574.00
		Manufacturer / Product Number	Ghent / AK46		Aarco / DB4872		Aarco / DB4872	
SCB28	300	4' x 8' Markerboards	\$231.58	\$69,474.00	\$155.58	\$46,674.00	\$152.85	\$45,855.00
		Manufacturer / Product Number	Ghent / A2M48-M		Aarco / 4892-24 w/ 6063 Frame		Aarco / WD54896	
SCB28	300	4' x 8' Markerboards Alternate						
		Manufacturer / Product Number						
		* Addition Errors						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 2, 2007 @ 2:30 PM		Austin and Assoc. Inc	DRD Enterprises LLC		Ernie Morris Enterprises			
BID TITLE: Corkboards & Markerboards		8440 Millwood Dr	4104 Yellowood Dr		P.O. Box 818 232 N Main St			
BID # 08-051-LR		Bayonet Point, FL 34667	Valrico, FL 33594		Bushnell, FL 33513			
Board Meeting 11/6/07								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards	\$49.06	\$7,359.00	\$47.89	\$7,183.50	\$82.95	\$12,442.50
		Manufactor / Product Number	Aarco / DB4898		Aarco / BAB-58		Ghent / AK48	
SCB27	150	4' x 6' Corkboards	\$39.96	\$5,994.00	\$38.95	\$5,842.50	\$65.00	\$9,750.00
		Manufactor / Product Number	Aarco / DB4872		Aarco / BAB-56		Ghent / AK46	
SCB28	300	4' x 8' Markerboards	\$169.00	\$50,700.00	\$165.60	\$49,680.00	\$224.05	\$67,215.00
		Manufactor / Product Number	Aarco / 4892-24		Aarco /SMB-896		Ghent / A2M48-M	
SCB28	300	4' x 8' Markerboards Alternate						
		Manufactor / Product Number						
		* Addition Errors						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 2, 2007 @ 2:30 PM		Polyvision	Pyramid School Products		RJ Industries			
BID TITLE: Corkboards & Markerboards		3970 Johns Creek Ct Ste 325	6510 North 54th St		345 Rustic Oaks Dr			
BID # 08-051-LR		Suwanee, GA 30024	Tampa, FL 33610		Wentzville, MO 63385			
Board Meeting 11/6/07								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards	\$75.00	\$11,250.00	\$56.95	\$8,542.50	\$97.00	\$14,550.00
		Manufactor / Product Number	Polyvision / T1090-084		Quartet / Ecka408		Marsh Industries / AN408	
SCB27	150	4' x 6' Corkboards	\$64.00	\$9,600.00	\$42.00	\$6,300.00	\$69.00	\$10,350.00
		Manufactor / Product Number	Polyvision / T1090-064		Quartet / Ecka406		Marsh Industries / AN-406	
SCB28	300	4' x 8' Markerboards	\$171.00	\$51,300.00	\$146.95	\$44,085.00	\$235.00	\$70,500.00
		Manufactor / Product Number	Polyvision / M1041-084		Quartet / PPA408		Marsh Industries / Special	
SCB28	300	4' x 8' Markerboards Alternate					\$215.00	\$64,500.00
		Manufactor / Product Number					Stanard Product / PR408	
		* Addition Errors						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 2, 2007 @ 2:30 PM		School Specialty Inc	Signature Products Inc		Smith Office & Computer Supply			
BID TITLE: Corkboards & Markerboards		100 Paragon Parkway	2650 Pemberton Dr		1009 S 21st Ave			
BID # 08-051-LR		Mansfield, OH 44903	Apopka, FL 320703		Hollywood, FL 33020			
Board Meeting 11/6/07								
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards	\$98.67	\$14,800.50	\$88.30	*\$1,059.65/\$13,245.00	\$56.00	\$8,400.00
		Manufactor / Product Number	Ghent / AK48		Ghent / AK48		Quartet / Ecka408	
SCB27	150	4' x 6' Corkboards	\$77.33	\$11,599.50	\$69.11	*\$829.30/\$10,366.50	\$44.00	\$6,600.00
		Manufactor / Product Number	Ghent / AK46		Ghent / AK46		Quartet / Ecka406	
SCB28	300	4' x 8' Markerboards	\$203.20	\$60,960.00	\$231.23	*\$3,468.47/\$69,369.00	\$180.00	\$54,000.00
		Manufactor / Product Number	Ghent / M-1-48-0		Ghent / A2M48-M		Quartet / PPA408	
SCB28	300	4' x 8' Markerboards Alternate						
		Manufactor / Product Number						
		* Addition Errors						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 2, 2007 @ 2:30 PM		Valiant IMC		WW Grainger		
BID TITLE: Corkboards & Markerboards		55 Ruta Court		12579 49th St N		
BID # 08-051-LR		So Hackensack, NJ 07606		Clearwater, FL 33762		
Board Meeting 11/6/07						
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards	\$86.76	\$13,014.00	\$148.35	*\$44,505.00/\$22,252.00
		Manufactor / Product Number	Ghent / AK48		Quartet / S538	
SCB27	150	4' x 6' Corkboards	\$67.99	\$10,198.50	NO BID	
		Manufactor / Product Number	Ghent / AK46			
SCB28	300	4' x 8' Markerboards	\$234.36	\$70,308.00	NO BID	
		Manufactor / Product Number	Ghent / A2M48-M			
SCB28	300	4' x 8' Markerboards Alternate				
		Manufactor / Product Number				
		* Addition Errors				