

District School Board of Pasco County

Bid Recommendation

Bid Title	Telephone Switching Systems		Number of Vendors Notified	498
Bid Number	08-062-AZ		Number of Bids Distributed	13
Date Solicited	September 6, 2007		Number of Vendors Bidding	5
Date Opened	September 21, 2007		Number of Formal "No Bid" Responses	0
Date Board Presentation	November 6, 2007		Funding Source	Capital funds
Total Savings	\$380,220		Grand Total of Bid	\$960,587 over 3 years

Recommendation: Recommend acceptance of bid from Nu-Vision Technologies. LLC d/b/a/ Black Box Network Services per the attached bid tabulation, as lowest and best bid meeting written specifications.

Term of Contract: This bid is for digital telephone switching systems (PBX), to be purchased on an as-needed basis by the Information Services Department. PBXs are used in new schools and to retrofit systems in older schools. The bid term is three (3) years, renewable annually at the mutual agreement of the parties.

Notations and Exceptions: The equipment list from the low bidder, Nu-Vision Technologies, d/b/a Black Box Network Services, was reviewed by the Information Services Department. At our request, the company has clarified in writing that they will provide a MAT terminal (PC, monitor, keyboard and mouse) with each PBX per the price as bid. The total of \$960,587 will vary based on District requirements of 10-15 switches during the contract term; unit prices will remain the same throughout the life of the contract.

Bids Evaluated By:
Daryl Schooler, Telecommunications Analyst

Bid Prepared By:
Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:
Kendra Goodman, CPPB, Purchasing Agent

Date/Time: October 31, 2007 09:12:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 21, 2007 @ 2:00 pm					
BID TITLE: Telecom Switching Systems	Nu-Vision Technologies d/b/a Black Box Network Services	Digitech Inc.	Shared Technologies Inc.	Southeastern Telecom	Verizon Network Services (Verizon Business)
BID # 08-062-AZ	6000 New Horizons Blvd.	4011 West South Ave.	PO Box 4869 Dept. 145	5425 Beaumont Center Blvd, Ste 900	3608 Queen Palm Drive Sabal 600
BOARD MEETING NOVEMBER 6, 2007	Amityville, NY 11701	Tampa, FL 33614	Houston, TX 77210	Tampa, FL 33634	Tampa, FL 33619
DESCRIPTION	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE	TOTAL PRICE
Total all or none bid price for one (1) unit	\$64,093.11	\$73,574.00	\$89,441.15	\$78,425.37	\$71,381.11