



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

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October 29, 2007

## **MEMORANDUM**

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent

**SUBJECT:** Permission to Negotiate: Frontline Placement Technologies  
Automated System for Scheduling Substitute Teachers

During the past 18 months, the Department of Human Resources (HR) has been experiencing a high number of problems with our automated system for scheduling substitute teachers. The HR staff has been working diligently with the District's current contracted vendor, E-School Solutions, to resolve the technical problems they have experienced (see attached documentation from Dr. Renee Sedlack, Director of Human Resources, and Ms. Anita Mullins, Supervisor of Human Resources, for detailed information). To date E-School Solutions has been unsuccessful in their efforts to stabilize and secure the system we have in place. In the opinion of HR's staff, there is a risk to the District that the automated system will fail, leaving our schools without the substitute employees we need on a daily basis.

HR has researched the systems currently being used by other districts. Frontline Placement Technologies is the owner of a proprietary system called AESOP, which is used by Brevard, Collier and Lake Counties. Dr. Sedlack and Ms. Mullins believe that AESOP offers the best solution for the District's requirements.

Under DOE rule 6A-1.012(10), the District is permitted to negotiate for high technology purchases, should we choose to do so. We are asking for permission to negotiate with Frontline Placement Technologies for a replacement system. HR estimates that the approximate expenditure for the balance of the 2007-08 fiscal year will be \$29,375, to be funded out of capital outlay monies. A final contract with itemized expenditures will be brought back to the Board for approval.

Please feel free to contact Dr. Sedlack or me if you have any questions or concerns.

KDG/az  
Attachments