

District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing Kendra Goodman, CPPB, Purchasing Agent 813/ 794-2221 Fax: 813/ 794-2111 727/ 774-2221 TDD: 813/ 794-2484 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us November 13, 2007

<u>MEMORANDUM</u>

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Coleman Technologies Inc. Request Permission to "Piggy-Back" Pinellas County Bid 056-0235-B (KC) for Cisco Network Equipment and Maintenance

Currently the Information Services Department purchases Cisco network equipment through Graybar Electric under bid #03-098. This bid is currently in the final year of its five (5)-year term, and will expire on March 4, 2008. Cisco networking equipment provides local connectivity for services to each school, as well as internet, e-mail, and TERMS to each workstation within the school (reference the attached memo from Mr. Bruce Baldwin, Director of Information Services and Mr. Chris Jackson, Supervisor of Network Services).

The Purchasing and Information Services Departments have identified a bid for this equipment which has terms and pricing which are more advantageous to the District. It was solicited by Pinellas County, awarded to Coleman Technologies Inc., and is currently in place through February 20, 2011. Under DOE Rule 6A-1.012(5), the Board may make purchases at the unit prices in contracts awarded by other governmental agencies. Graybar Electric has released the District from its obligation to purchase Cisco equipment for the balance of the current contract term (see attachment). Additionally, Coleman Technologies has agreed to extend the terms and conditions of the Pinellas County bid to the District (see attachment).

We are requesting permission to piggy-back the Pinellas County bid, and to place purchase orders on an as-needed basis not to exceed \$1.2 million for the contract term December 1, 2007 – November 30, 2008 from budgeted general funds. The Purchasing Department will monitor and calculate all Coleman Technologies requisitions to verify that the dollar limits noted above are not exceeded. Should you have any questions, please contact Bruce Baldwin or me at your earliest convenience.

KDG/az Attachments