



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

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November 27, 2007

## **MEMORANDUM**

**TO:** Honorable Board Members  
**FROM:** Kendra Goodman, CPPB, Purchasing Agent  
**SUBJECT:** Permission to Directly Negotiate Contract: Apple Inc.  
Computer Hardware, Software and Services

On May 15, 2007, official action (attached) was taken to extend the term of the existing negotiated contract with Apple to June 30, 2007.

The Information Services Department has asked for permission to negotiate a new, three (3)-year agreement with Apple for the term July 1, 2008 – June 30, 2011, which will be renewable annually at the mutual agreement of the parties. Please see the attached memo from Mr. Bruce Baldwin, Director of Information Services, and Mr. Ed Mutell, Supervisor of Information Services, for further information.

Under DOE rule 6A-1.012(10), the District is permitted to negotiate for high-technology purchases, should we choose to do so. We anticipate beginning negotiations with Apple after the winter break. Once concluded, the results of the negotiations, and permission to proceed with high-technology purchases under the Agreement, will be brought back to the Board for final approval.

If you have any questions or concerns, please feel free to call Bruce Baldwin or me at your earliest convenience.

KDG/az  
Attachment