



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing

Kendra Goodman, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2221

727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 10, 2007

## **MEMORANDUM**

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent

**RE:** Third Year Renewal of Three-Year Contract  
Bid #06-096-MK  
Early Childhood Equipment & Supplies-Mfg. Discount

On September 12, 2006, official action (attached) was taken to award the above-referenced bid per the attached tab sheet. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The second year of the agreement will expire on January 1, 2008.

At this time, it is my recommendation to enter into the third year of the agreement. Lawrence Miller, President Pyramid School Products, has declined to renew based on zero quantities purchased during the second year of the contract. Scott Kurtzman, School Specialty, Inc. has agreed in writing to enter into the third year of the contract (see attached). The third year of the contract will cover the period of January 2, 2008 through January 1, 2009.

Should you have any questions regarding this matter, or if I can be of further assistance, please contact me at your earliest convenience.

KDG/vs

Attachments (8)

DATE/TIME: December 12, 2007 11:31:00



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

September 12, 2006

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract  
Bid #06-096-MK  
Early Childhood Equipment & Supplies-Mfg. Discount

On November 22, 2005, official action (attached) was taken to award the above-referenced bid per the attached tab sheet. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on January 2, 2007.

At this time, it is my recommendation to enter into the second year of the agreement. Lawrence Miller, President Pyramid School Products and Scott Kurtzman, School Specialty have agreed in writing to enter into the second year of the contract (see attached). The second year of the contract will cover the period of January 2, 2007 through January 1, 2008.

Should you have any questions regarding this matter, or if I can be of further assistance, please contact me at your earliest convenience.

KDG/mk

Attachments (6)

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	<b>Early Childhood Equipment and Supplies-Mfg. Discount</b>		<b>Number of Vendors Notified</b>	<b>435</b>
<b>Bid Number</b>	<b>06-096-MK</b>		<b>Number of Bids Distributed</b>	<b>62</b>
<b>Date Solicited</b>	<b>10/17/2005</b>		<b>Number of Vendors Responding</b>	<b>12</b>
<b>Date Opened</b>	<b>11/04/2005</b>		<b>Number of Vendors Not Bidding</b>	<b>6</b>
<b>Date Board Presentation</b>	<b>11/22/2005</b>		<b>Number of Vendors Bidding</b>	<b>6</b>
<b>Total Savings</b>	<b>Estimated Savings \$ 25,500.00</b>		<b>Grand Total of Bid</b>	<b>Estimated \$150,000.00 Annually</b>

**Recommendation:** Recommend acceptance of AFP Industries and School Specialty as noted on the attached tabulation sheets as lowest and best bids meeting written specifications.

**Term of Contract:** This is the first year of a three-year contract renewable annually upon mutual agreement of all parties. The first year of the contract will begin on January 2, 2006 and expire on January 1, 2007.

**Notations and Exceptions:** This bid was designed to be awarded to one vendor per manufacturer listed. Estimated yearly expenditures for this contract are \$150,000.

Bids were awarded on a weighted point system: Discount (10 pts.); Vendor Inventory (5 pts.); and Location (5 pts.). Six "No Bids" were received from ABC School Supply, Childcraft Education Corporation, Nasco, Prentke Romich Company, Science Kit & Boreal Laboratories, and Sax Arts & Crafts. Discounts will remain the same throughout the contract term; however, vendors may update catalogs on a semi-annual basis.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Prepared By:**  
Mina Kaeding, Buyer

**Bids Evaluated By:**  
Sherry Wooten, Buyer Assistant

**Reviewed and Authorized By:**  
Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING:</b> November 4, 2005 @ 2:00 PM			AFP Industries, Inc.	Highsmith	Pyramid School Products
<b>BID TITLE:</b> Early Childhood Manufacturer Discount			P.O. Box 43-0747	P.O. Box 800	6510 North 54th Street
<b>BID #06-096-MK</b>			S. Miami, FL 33243	Fort Atkinson, WI 53538	Tampa, FL 33610
			800-962-4041	800-543-2180	800-792-2644
<b>ITEM#</b>	<b>Units</b>	<b>DESCRIPTION</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>
		<b>Whitney Brothers - Discount</b>	No Bid	0.00%	5.00%
		Catalog Received			Yes
		<b>Total Points</b>	<b>No Bid</b>	<b>No Bid</b>	<b>85</b>
		<b>Wood Designs - Discount</b>	No Bid	10.00%	5.00%
		Catalog Received		Yes	Yes
		<b>Total Points</b>	<b>No Bid</b>	<b>55.10</b>	<b>50.25</b>
		<b>Jonti Craft - Discount</b>	-21.00%	10.00%	10.00%
		Catalog Received	Yes	Yes	Yes
		<b>Total Points</b>	<b>55.10</b>	<b>55.10</b>	<b>70.95</b>
					Add 6% to P-cards

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

<b>DATE OF OPENING:</b> November 4, 2005 @ 2:00 PM			School Specialty	Sportmaster	S & S Worldwide
<b>BID TITLE:</b> Early Childhood Manufacturer Discount			100 Paragon Parkway	P.O. Box 5000	75 Mill Street
<b>BID #</b> 06-096-MK			Mansfield, OH 44903	Pittsburg, PA 15206	Colchester, CT 06415
			800-305-0174	412-243-5100	800-243-9323
<b>ITEM#</b>	<b>Units</b>	<b>DESCRIPTION</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>
		<b>Whitney Brothers - Discount</b>	27.00%	No Bid	No Bid
		Catalog Received	Yes		
		<b>Total Points</b>	<b>80</b>	<b>No Bid</b>	<b>No Bid</b>
		<b>Wood Designs - Discount</b>	23.00%	No Bid	No Bid
		Catalog Received	Yes		
		<b>Total Points</b>	<b>80</b>	<b>No Bid</b>	<b>No Bid</b>
		<b>Jonti Craft - Discount</b>	23.00%	12.00%-UPS Items	10.00%
				8.00% Truck Items	
		Catalog Received	Yes	Yes	Yes
		<b>Total Points</b>	<b>80</b>	<b>42.65</b>	<b>59.25</b>
					Shipping charges will apply.