## District School Board of Pasco County Bid Recommendation

Bid Title	Health Supplies "Discount" Catalog – District Wide	Number of Vendors Notified	80
Bid Number	09-084-GF	Number of Bids Distributed	14
Date Solicited	November 15, 2008	Number of Vendors Bidding	6
Date Opened	December 11, 2008	Number of Formal "No Bid" Responses	8
Date Board Presentation	January 20, 2009	Funding Source	Asset
Total Savings	\$5,000.00 Estimated	Grand Total of Bid (First year estimate)	\$75,000.00

**<u>Recommendation</u>**: Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

<u>Term of Contract</u>: This bid is for the entire District's "as needed" requirements for health supplies requested by the Student Services Department. The percentage bid is firm and fixed for the term of the bid (catalogs may be updated in January and July only.) This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is February 6, 2009 through February 5, 2010.

<u>Notations and Exceptions</u>: This is a multi-award bid (up to three vendors) based on a weighted point system which considers, discount, inventory, location and service. The award is determined by ranking the vendors highest to lowest based upon the largest number of points. The following companies are recommended for award:, School Health Corporation (70 points), School Kids Healthcare (51 points), and Henry Schein Inc. (49 points).

Recommend rejection of bids from Gulf South Medical and Laerdal Medical Corporation for failure to meet the specification for sufficient catalog inventory of health supply related items. Therefore, there were not enough items to analyze for bid evaluation purposes. Recommend rejection of bid from Moore Medical for failure to supply a catalog as required in the bid documents for evaluation purposes.

Total savings were based on past usage.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**<u>Bids Evaluated By</u>**: Lisa Kern, Supervisor of Student Services for Health

**<u>Bids Prepared By</u>:** Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

## DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: DECEMBER 11, 2008 2:30 PM		Gulf South Medical Supply	Henry Schein Inc.	Laerdal Medical Corp.
RFP TITLE: HEALTH SUPPLY CATALOG		4345 Southpoint Blvd	135 Duryea Rd. Mail Rt. E 255	167 Myers Corners Rd
RFP #: 09-084-GF		Jacksonville, FL 32216	Melville, NY 11747	Wappingers Falls, NY 12590
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	HEALTH SUPPLIES			
	DISCOUT FROM CATALOG			
	Discount Supplies:	22%	15%	10%/5%
	Discount Equipment:	11%	15%	
		11/0	10 / 0	10,0,0,0
	BUSINESS LOCATION	Jacksonville, FL	Melville, NY	Wappingers Falls, NY
	\$50.00 Minimum (Yes/No)	No	Yes	
				\$10 fee for orders under \$100
	TOTAL POINTS	Disqualified	49	Disqualified

## DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: DECEMBER 11, 2008 2:30 PM		Moore Medical LLC	School Health Corp.	School Kids Healthcare
RFP TITLE: HEALTH SUPPLY CATALOG		1890 New Britain Ave	865 Muirfield Dr	1711 Paramount Court
RFP #: 09-084-GF		Farmington, CT 06032-3112	Hanover Park, IL 60133	Waukesha, WI 53186
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	HEALTH SUPPLIES			
	DISCOUT FROM CATALOG			
	Discount Supplies:	18%	12%	10%
	Discount Equipment:	0%	NA	10%
	BUSINESS LOCATION	Farmington, CT 06032-3112	Hanover Park, IL	Waukesha, WI
	\$50.00 Minimum (Yes/No)	No	Yes	Yes
	TOTAL POINTS	Disqualified	70	51