

District School Board of Pasco County Bid Recommendation

Bid Title	Document Cameras- "As-Needed" Basis		Number of Vendors Notified	120
Bid Number	09-097-SN		Number of Bids Distributed	25
Date Solicited	December 5, 2008		Number of Vendors Bidding	14
Date Opened	January 7, 2009		Number of Formal "No Bid" Responses	0
Date Board Presentation	January 20, 2009		Funding Source	Capital, General, or Internal
Total Savings	Estimated \$ 19,624		Grand Total of Bid	Estimated \$200,000

Recommendation:

Recommend acceptance of bids from Camcor, Inc. and B&H Photo-Video Audio, Inc. as noted on the attached tabulation sheet as lowest and best, responsive, responsible bid meeting written specifications.

Term of Contract:

This bid is for Document Cameras that may be purchased for various schools and departments throughout the District on an as-needed basis. The contract period will begin on January 21, 2009 and continue through January 20, 2010.

Notations and Exceptions:

Recommend rejection of alternate bid from Troxell Communications for Part II as the item being bid does not meet the requirement for memory, SD card slot and S-video output.

Offers from vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Roger Kaminski, Supervisor, Instructional Media and Technology

Bids Prepared By:

Stephanie Noble, Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date/Time: January 14, 2009; 08:36:00

TABULATION SHEET
 Bid 09-097-SN
 Document Camera

DATE OF OPENING: January 7, 2009 @ 2:30 p.m.	Audio Visual Innovations	BES Industries	B & H Photo-Video Audio, Inc.	Blue Media Supply
Bid Name: Document Cameras	6301 Benjamin Road Suite 101	11517 Lake Mead Avenue Suite 406	420 Ninth Avenue	3511 Churst Sreet, Suite F
BID #: 09-097-SN	Tampa, FL 33634	Jacksonville, FL 32256	New York, NY 10001	Clarkston, GA 30021
	800-282-6733	877-237-2802	800-947-8003	404-622-6709
	800-244-8630	888-201-7631	800-858-5517	404-622-1008
DESCRIPTION:	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
PART I				
DC-01-AVerVision CP130 Package (each)	\$401.00	\$349.34	NB	NB
Model Number-	CP130	CP130		
Balance of Line Percentage Off-	12.00%	10.00%		
Alternate				
Model Number-				
Balance of Line Percentage Off-				
PART II				
DC-02-Elmo Model TT-02S package (each)	\$503.50	\$489.99	\$474.00	\$495.00
Model Number-	9419 (TT02S)	CP300 Avermedia	TTO2S	
Balance of Line Percentage Off-	22.00%	10.00%	25.00%	20.00%
Alternate				
Model Number-				
Balance of Line Percentage Off-				

TABULATION SHEET
 Bid 09-097-SN
 Document Camera

DATE OF OPENING: January 7, 2009 @ 2:30 p.m.	Camcor, Inc.	Computrac	Long's Electronics, Inc.	Multiwave
Bid Name: Document Cameras	PO Box 1899 2273 S. Chruch Street	1431 Airport Drive	2630 5th Avenue South	20153 Paseo Del Prado
BID #: 09-097-SN	Burlington, NC 27215	Ball Ground, GA 30107	Irondale, Alabama 35210	Walnut, CA 91789
	800-868-2462	888-468-1957	800-633-4984	800-328-5506
	800-298-1181	770-345-7548	877-633-4984	909-839-7681
DESCRIPTION:	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
PART I				
DC-01-AVerVision CP130 Package (each)	\$347.99	NB	NB	\$400.00
Model Number-	CP130			CP130
Balance of Line Percentage Off-	20.00%			List price \$499
Alternate				
Model Number-				
Balance of Line Percentage Off-				
PART II				
DC-02-Elmo Model TT-02S package (each)	\$486.42	\$477.00	\$559.00	\$640.00
Model Number-	TT02S	TT02S	TT02S	Avermedia SPC300
Balance of Line Percentage Off-	20.00%	0.00%	0.00%	List price \$799
Alternate				
Model Number-				
Balance of Line Percentage Off-				

TABULATION SHEET
 Bid 09-097-SN
 Document Camera

DATE OF OPENING: January 7, 2009 @ 2:30 p.m.	OM Office Supply, Inc.	Pro Video Sales	Smiley's Audio-Visual, Inc.	Southern Business Communications
Bid Name: Document Cameras	5007 Carlisle Pike Suite 101	12501 NW 44 Street	PO Box 6925	9942 Currie Davis Drive, Suite B
BID #: 09-097-SN	Merchanicsburg, PA 17050	Coral Springs, FL 33065	Lakeland, FL 33807-6925	Tampa, FL 33619
	717-763-4216	954-510-7174	863-667-1998	813-241-3947
	717-763-4354	954-510-7184	863-667-3186	813-241-3948
DESCRIPTION:	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
PART I				
DC-01-AVerVision CP130 Package (each)	\$390.00	\$424.20	NB	\$406.27
Model Number-	CP130			VISNCP130
Balance of Line Percentage Off-	14.00%	8.00%		15.00%
Alternate				
Model Number-				
Balance of Line Percentage Off-				
PART II				
DC-02-Elmo Model TT-02S package (each)	\$530.00	\$554.60	\$482.80	\$594.79
Model Number-	TT02S		TT02S	TT02S
Balance of Line Percentage Off-	28.00%	22.00%	20.00%	20.00%
Alternate				
Model Number-				
Balance of Line Percentage Off-				

TABULATION SHEET
 Bid 09-097-SN
 Document Camera

DATE OF OPENING: January 7, 2009 @ 2:30 p.m.	Troxell Communications, Inc.	VSA, Inc.
Bid Name: Document Cameras	1971W. Lumsden Road #148	6429 Seward Ave.
BID #: 09-097-SN	Brandon, FL 33511	Lincoln, NE 68507
	813-571-7391	800-888-2140
	813-571-7439	402-467-3780
DESCRIPTION:	UNIT PRICE	UNIT PRICE
PART I		
DC-01-AVerVision CP130 Package (each)	\$417.23	NB
Model Number-	CP130	
Balance of Line Percentage Off-	10.00%	
Alternate	\$456.12	
Model Number-	Lumens DC155	
Balance of Line Percentage Off-	3.00%	
PART II		
DC-02-Elmo Model TT-02S package (each)	\$492.99	\$492.22
Model Number-	TT02S	TT02S
Balance of Line Percentage Off-	10.00%	30.00%
Alternate	\$357.14	
Model Number-	Lumens DC133	
Balance of Line Percentage Off-	3.00%	