



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 16, 2009

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: One-Year Extension  
Bid # 06-136-GF: Floor Care Products  
Maintenance Department  
Janitor Supply Depot

On April 18, 2006, official action was taken to award the above-referenced bid to Janitor Supply Depot. The third year of the contract will expire on April 19, 2009.

This is a three-year contract renewable annually with the option to extend the bid for up to one additional year as outlined in the bid document's general terms and conditions. Considering services have been satisfactory, Dennis Strally, President, Janitor Supply Depot, was contacted to verify his willingness to extend the terms and prices of the current contract for an additional year. As such, Janitor Supply Depot has agreed in writing to enter into a one-year extension of the contract.

This one-year extension is being requested as a result of the Custodial Services Testing Committee's evaluation of the Green Floor Care Finish Products. To date, between the Florida School Plant Management Association Products Committee and Pasco testing process, they have not found any products that will perform to the standard we need for schools. While we have tested over seventeen (17) finishes there are new and improved products being developed as a direct result of our feedback to the vendors. We do not want to accept a new bid on floor finish products that we know will cost more and perform less. The vendors have told us that the next generation of Green Floor Finish should better meet the performance requirements for schools. Testing will be the only way to know if this is true. Eddie Flicker, District Custodial Services Coordinator, is requesting to extending the bid for an additional year, this will keep our cost down for the next year and give them time to evaluate the next generation of floor finishes.

At this time, it is my recommendation to extend the agreement with Janitor Supply Depot. This one-year extension of the contract will cover the period April 20, 2009 through April 19, 2010. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

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Date/Time: March 10, 2009; 10:57:00