



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2221

727/774-2221 TDD: 813/794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 21, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal
Bid #08-130-SN Pictures – Pasco High
Bryn-Alan

On June 3, 2008, Bryn-Alan was recommended to be awarded Pasco High School's Picture contract. The first year of the agreement will expire on June 30, 2009.

Considering services have been satisfactory, Bryn-Alan was contacted to verify their willingness to enter into the second year of the agreement. As such, Bryn-Alan has agreed in writing to enter into the second year of the contract. The second year of the contract will cover the period of July 1, 2009 through June 30, 2010.

If you have any questions, please contact Vickie Jones at 42226 or Stephanie Noble at 42225.

KDG/vj

Attachments (9)

DATE/TIME: April 15, 2009 11:19:00

District School Board of Pasco County

Bid Recommendation

Bid Title	Pictures – Pasco High School		Number of Vendors Notified	46
Bid Number	08-130-SN		Number of Bids Distributed	11
Date Solicited	April 15, 2008		Number of Vendors Bidding	4
Date Opened	May 7, 2008		Number of Formal “No Bid” Responses	0
Date Board Presentation	June 3, 2008		Funding Source	Internal Funds
Total Savings	N/A		Grand Total of Bid	Estimated \$25,000 per year

Recommendation: Recommend acceptance of RFP from Bryn-Alan as noted on the attached tabulation sheet as lowest and best, responsive, responsible proposal receiving the highest points.

Term of Contract: This is a three year contract, renewable annually by mutual agreement of all parties. The first year of the contract will commence on July 1, 2008 and continue through June 30, 2009.

Notations and Exceptions: This RFP was awarded upon a weighted points system. The weighted point criteria were based upon the following weights: Quality (10), Commission (5), Total Price (3), and References (3), Vendor Location (2) and Prior Satisfactory District experience (2) point maximum. Points were assigned on a scale of 5 (High) to 1 (Low) in each of the above entries, then multiplied by the weighted points factor.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Mr. Patrick Reedy, Principal
2 Staff Members
2 Students

Bids Prepared By:

Stephanie Noble, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date/Time: May 28, 2008 11:32:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
RFP TITLE: Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
RFP # 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group I -	Underclass Packages				
	Package A:	\$37.00	\$38.00	\$41.00	\$39.00
	Package B:	\$19.00	\$21.00	\$22.00	\$21.00
	Package C:	\$15.00	\$16.00	\$16.00	\$17.00
	Package D:	\$11.00	\$11.00	\$11.00	\$12.00
	Commission:	43%	40%	40%	40%
	Add Ons				
	1 - 8 x 10	\$8.00	\$9.00	\$9.00	\$9.00
	2 - 5 x 7	\$8.00	\$8.00	\$9.00	\$9.00
	16 - Wallets	\$8.00	\$9.00	\$9.00	\$9.00
	8 - Wallets	\$6.00	\$7.00	\$9.00	\$7.00
	Background Choices	N/A	\$4.00	\$4.00	N/A
	Commission:	20%	40%	\$1.00 per student	0%
Group II -	Senior Portraits & Grad. Pkgs				
	Package A:	\$52.00	\$60.00	\$65.00	\$58.85
	Package B:	\$82.00	\$85.00	\$85.00	\$90.95
	Package C:	\$135.00	\$135.00	\$125.00	\$148.73
	Commission:	35%	None	10%	10%

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
RFP TITLE: Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
RFP # 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Individual Priced Portraits:				
	8 - 2x3 Wallets	\$20.00	\$18.00	\$45.00	\$23.54
	1 - 8x10	\$30.00	\$30.00	\$45.00	\$34.24
	4 - 3x5	\$36.00	\$35.00	\$45.00	\$41.73
	2 - 5x7	\$30.00	\$34.00	\$45.00	\$37.45
	1 - 11x14	\$45.00	\$40.00	\$90.00	\$52.43
	Add Ons				
	16 - 2x3 Wallets	\$22.00	\$20.00	\$40.00	\$26.75
	24 - 2x3 Wallets	\$28.00	\$25.00	\$60.00	\$32.10
	48 - 2x3 Wallets	\$37.00	\$35.00	\$80.00	\$41.73
	4 - 3x5	\$30.00	\$25.00	\$30.00	\$34.24
	2 - 5x7	\$27.00	\$25.00	\$30.00	\$31.03
	1 - 8x10	\$22.00	\$25.00	\$30.00	\$26.75
	1 - 11x14	\$36.00	\$40.00	\$60.00	\$41.73
	1 - 16x20	\$60.00	\$60.00	\$120.00	\$69.55
	Commission:	25%	0%	10%	0%
Group III -	Cap & Gown				
	Package A:	\$62.00	\$60.00	\$61.00	\$69.55
	Package B:	\$37.00	\$35.00	\$47.00	\$41.73
	Package C:	\$27.00	\$30.00	\$28.00	\$31.03
	Package D:	\$15.00	\$15.00	\$14.00	\$18.19
	Commission:	25%	30%	15%	15%

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
RFP TITLE: Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
RFP # 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Add Ons				
	1 - 8 x 10	\$18.00	\$30.00	\$20.00	\$20.00
	2 - 5 x 7	\$18.00	\$20.00	\$20.00	\$20.00
	16 - Wallets	\$27.00	\$15.00	\$20.00	\$30.00
	8 - Wallets	\$17.00	\$10.00	\$10.00	\$15.00
	Commission:	25%	30%	15%	15%
Group IV-	Panaramic Group Photo	\$10.00	\$15.00	\$12.00	\$17.00
	Commission:	\$2.00 or 20% - greater	40%	\$3.00 per student	\$50.00
GroupV-	Graducation Commencement				
	1 - 8 x 10	\$15.00	\$15.95	\$15.00	\$17.00
	3 - 8 x 10	\$37.00	\$37.00	\$25.00	\$40.00
	4 - 8 x 10	\$47.00	\$47.00	\$35.00	\$50.00
	1 - 5 x 7	\$8.00	\$9.50	\$10.00	\$9.00
	2 - 5 x 7	\$15.00	\$13.95	\$15.00	\$17.00
	4 - 5 x 7	\$28.00	\$27.95	\$20.00	\$30.00
	Commission:	15%	\$1.00 per senior	\$1.00 per student	\$0.50 per senior

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
RFP TITLE: Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
RFP # 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group VI -	Personality and Friends				
	Package A:	\$11.00	\$13.00	\$18.00	\$12.00
	Package B:	\$15.00	\$17.00	\$21.00	\$16.00
	Package C:	\$23.00	\$25.00	\$28.00	\$24.00
	Package D:	\$27.00	\$30.00	\$39.00	\$29.00
	Package E:	\$37.00	\$35.00	\$49.00	\$39.00
	Package F:	\$30.00	\$40.00	\$56.00	\$32.00
	Package G:	\$47.00	\$48.00	\$63.00	\$49.00
	Commission:	25%	40%	20%	40%
	Add Ons				
	1 - 8 x 10	\$8.00	\$6.00	\$9.00	\$9.00
	16 - Wallets	\$8.00	\$6.00	\$9.00	\$9.00
	Commission:	20%	40%	1.00 per student%	40%
Group VII -	Dance & Prom				
	Package A:	\$53.00	\$45.00	\$60.00	\$55.00
	Package B:	\$63.00	\$50.00	\$70.00	\$65.00
	Package C:	\$38.00	\$40.00	\$42.00	\$39.00
	Package D:	\$23.00	\$21.00	\$28.00	\$25.00
	Package E:	\$18.00	\$17.00	\$26.00	\$20.00
	Package F:	\$15.00	\$12.00	\$15.00	\$17.00
	Package G:	\$18.00	\$18.00	\$26.00	\$20.00
	Package H:	\$9.00	\$10.00	N/A	\$10.00
	Commission:	\$3.00 or 20%	\$3.00 or 20%	10%	20% or 3.00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
RFP TITLE: Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
RFP # 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Add Ons				
	1 - 8x10	\$8.00	\$9.00	\$12.00	\$9.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$7.00
	16 - Wallets	\$8.00	\$9.00	\$12.00	\$9.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$7.00
	Commission:	15%	20%	10%	0%
Group VIII -	Homecoming				
	Package A:	\$47.00	\$45.00	\$60.00	\$49.00
	Package B:	\$53.00	\$50.00	\$70.00	\$55.00
	Package C:	\$27.00	\$25.00	\$42.00	\$29.00
	Package D:	\$20.00	\$20.00	\$28.00	\$21.00
	Package E:	\$16.00	\$15.00	\$26.00	\$17.00
	Package F:	\$11.00	\$10.00	\$15.00	\$12.00
	Package G:	\$17.00	\$15.00	\$26.00	\$17.00
	Package H:	\$7.00	\$10.00	N/A	\$8.00
	Commission:	\$1.00 or 20%	\$3.00 or 20%	10%	10% or \$1.00
	Add Ons				
	1 - 8x10	\$8.00	\$9.00	\$12.00	\$8.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$6.00
	16 - Wallets	\$8.00	\$9.00	\$12.00	\$8.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$6.00
	Commission:	10%	\$3.00 or 20%	10%	0%

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
RFP TITLE: Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
RFP # 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group IX -	Special Events/Activities				
	Package A:	\$27.00	\$25.00	\$42.00	\$29.00
	Package B:	\$20.00	\$20.00	\$28.00	\$21.00
	Package C:	\$16.00	\$15.00	\$21.00	\$17.00
	Package D:	\$11.00	\$10.00	\$16.00	\$12.00
	Package G:	\$15.00	\$15.00	\$21.00	\$17.00
	Package H:	\$7.00	\$10.00	N/A	\$8.00
	Commission:	25%	20%	10%	10% or \$1.00
	Add Ons				
	1 - 8x10	\$7.00	\$9.00	\$12.00	\$8.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$6.00
	16 - Wallets	\$7.00	\$9.00	\$12.00	\$8.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$6.00
	Commission:	10%	20%	10%	0%
Group IIX -	JROTC Ball				
	Package A:	\$53.00	\$45.00	\$60.00	\$55.00
	Commission:	20%	20%	10%	20%
	Add Ons				
	1 - 8x10	\$8.00	\$9.00	\$12.00	\$9.00
	1 - 5x7	\$6.00	\$6.00	N/A	\$7.00
	16 - Wallets	\$8.00	\$9.00	\$12.00	\$9.00
	8 - Wallets	\$6.00	\$6.00	N/A	\$7.00
	Commission:	15%	20%	10%	0%

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2008 @ 2:30 p.m.		Bryants Photography	Bryn-Allen Photography	Leonards Photography	Woodside Photography
RFP TITLE: Pictures-Pasco High School		7919 West Gulf to Lake Highway	606 W. Kennedy Blvd.	147 San Marco Blvd.	6336 Rowan Road
RFP # 08-130-SN		Chrystal River, FL 34429	Tampa, Florida	PO Box 1928	New Port Richey, Florida 34653
			813-918-3134	St. Augustine, FL 32085-1928	727-847-7776
			813-251-6548		727-847-9733
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
Group XI-	Sports & Activity Packages				
	1 - 8x10	\$12.00	\$10.00	\$10.00	\$12.50
	Commission:	20%	20%	10%	25%
Group XII-	Individual Team Member				
	Package A:	\$37.00	\$38.00	\$41.00	\$39.00
	Package B:	\$20.00	\$20.00	\$22.00	\$21.00
	Package C:	\$15.00	\$15.00	\$16.00	\$17.00
	Package D:	\$10.00	\$10.00	\$11.00	\$12.00
	Commision:	20%	20%	10%	25%
	Add Ons				
	1 - 8x10	\$8.50	\$9.00	\$8.00	\$9.50
	2 - 5x7	\$8.50	\$8.00	\$8.00	\$9.50
	16 - Wallets	\$8.50	\$9.00	\$8.00	\$19.00
	8 - Wallets	\$6.50	\$7.00	N/A	\$9.50
	Backgroud Choice	N/C	\$4.00	\$4.00	N/A
	Commission:	15%	20%	10%	10%
	Total Points:	88.75	95	73.75	57