



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

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May 5, 2009

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent

**RE:** Bid # 07-116-DR: USDA Commodity Sandwich Processing  
Food and Nutrition Services  
USDA Commodity Sandwich Processing Bid Additions

On July 24, 2007, official action was taken to award the above-referenced bid to Café Favorites on an all or nothing basis. This is a three-year bid, renewable annually by mutual Agreement. On May 6, 2008, the second year of the contract was awarded.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Heidi Blaine, Southeast Sales Manager Non-Commercial, Land O'Lakes, Inc. has submitted pricing for three (3) new products. Food and Nutrition Services is requesting an addition of three (3) new items to the Café Favorites commodity sandwich processing bid award. The Reduced Sodium, Reduced Fat, 160 count Sliced American Cheese, #46268 is available according to the following fee structure:

<b>Commodity Sandwich Processing Bid #07-116-DR</b>	<b>Turkey Breast w/Salami and Cheese on Bun</b>	<b>Turkey Breast w/Pepperoni and Cheese on Bun</b>	<b>Turkey Breast w/Pepperoni and Cheese on Bread</b>
Product Code Number	02572	02672	02772
Case Count	72	72	72
Fee for Service / Case	\$37.20	\$38.79	\$42.83
NOI Bid Price (Commodity Benchmark Price) / Case	\$46.95	\$48.57	\$51.71
DF \$ Value / Case	\$9.75	\$9.78	\$8.88
Net (NOI) Price / Case	\$37.20	\$38.79	\$42.83
Net (NOI) Price / Portion	\$0.52	\$0.54	\$0.59
Total Price / Portion (Includes DF \$ Value)	\$0.65	\$0.67	\$0.72

Adding these new items will allow us to better utilize USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$140,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services requests this product be added to our USDA Commodity Sandwich Processing bid for the remainder of the 2008-2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Date/Time: April 29, 2009 11:02:00