



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPB, Purchasing Agent

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May 19, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 09-030-DR: Fresh Bakery Products
Flowers Baking Company

On November 4, 2008, official action was taken to award the above-referenced bid to Flowers Baking Company. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on August 7, 2009.

Considering services have been satisfactory, Bo Strickland, Vice President, Flowers Baking Company, was contacted to verify his willingness to enter into the second year of the agreement. As such, Flowers Baking Company has agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Flowers Baking Company. The second year of the contract will cover the period August 8, 2009 through August 7, 2010.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Date/Time: May 13, 2009 10:46:00



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November 4, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Bid #09-030-DR – Fresh Bakery Products
ButterKrust Bakeries Merging with Flowers Baking Company

On June 3, 2008, official action was taken to award the above-mentioned three-year renewable bid to ButterKrust Bakeries.

We were recently advised that Flowers Baking Company purchased Butterkrust Bakeries and the two companies will be merging operations. Flowers Baking Company has agreed to honor the terms and conditions of our bid with Butterkrust Bakeries for the remainder of the first year of our contract, August 8, 2008 through August 7, 2009. There will be two changes in packaging sizes, but all unit costs will remain the same (see attached).

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachments

Date/Time:

District School Board of Pasco County

Bid Recommendation

Bid Title	Bread & Bread Products		Number of Vendors Notified	26
Bid Number	09-030-DR		Number of Bids Distributed	2
Date Solicited	4/15/08		Number of Vendors Bidding	2
Date Opened	04/17/08		Number of Formal "No Bid" Responses	0
Date Board Presentation	6/3/08		Funding Source	Special Revenue
Total Savings	\$ 17,000.00 Estimated		Grand Total of Bid (First year estimate)	\$ 295,500.00

Recommendation: Recommend acceptance of bid from Butterkurst Bakery as noted on attached tabulation sheet as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This bid is for the Bread and Bread Products for Food and Nutrition Services for use throughout the District. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract will cover the period of August 8, 2008 through August 7, 2009.

Notations and Exceptions: Recommend acceptance of bid from Butterkrust Bakery as the "lowest and best" responsive and responsible bid meeting written specifications. Award was based on total "All or None" pricing as specified in the bid. Grand total is an estimate only. Prices must remain firm and fixed for the first four (4) months of the contract (July through October). The School District may grant fee increases (or decreases) at four (4) month intervals. Prices must remain firm for each four (4) month interval thereafter (November through February, and March through June). Increases (or decreases), if granted, shall be in increments of full cents per purchase unit only and shall be based on the monthly *Producer Price Indexes* (PPI) published by the Bureau of Statistics, U.S. Department of Labor using combined cumulative data with 50% weighting from Commodity Data Series ID: #WPU02120301, Not Seasonally Adjusted, Group: Processed foods and feeds, Item: Wheat flour, using the latest month, final version, and 50% weighting from Industry Data Series ID: #PCU4841104841101, Industry: General freight trucking, local, Product: General freight trucking, local, using latest month, final version.

Recommend rejection of Flowers Baking Co. of Bradenton, LLC, for not submitting a Cashier's or certified check in the amount of \$2,000 as stipulated in bid documents.

Total savings was based on current commodity and commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: May 15, 2008		Butterkrust Bakery	Flowers Baking Co	
BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
1	Bread, 9-Grain: (loaf)			
	Unit Cost Per Loaf:	2.00	2.46	
	Unit Cost Per Usable Slice:	0.142	0.1757	
	Annual Estimated Quantity:	270	270	
	Extended Cost:	540.00	664.20	
	Brand:	Rich Harvest	Nature's Own	
	Code Number:	23	72250-91477	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	24 oz.	
	Usable slices/loaf:	14	14	
2	Bread, 12-Grain: (loaf)			
	Unit Cost Per Loaf:	2.00	2.46	
	Unit Cost Per Usable Slice:	0.142	0.1757	
	Annual Estimated Quantity:	140	140	
	Extended Cost:	280.00	344.40	
	Brand:	Rich Harvest	Nature's Own	
	Code Number:	135	72250-91482	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	24 oz.	
	Usable slices/loaf:	14	14	
3	Bread, Cinnamon Raisin: (loaf)			
	Unit Cost Per Loaf:	2.20	2.39	
	Unit Cost Per Usable Slice:	0.169	0.1992	
	Annual Estimated Quantity:	50	50	
	Extended Cost:	110.00	119.50	
	Brand:	Monks	Nature's Own	
	Code Number:	853	72250-00862	
	How Packed:	1	1	
	Weight/Pkg:	16 oz.	16 oz.	
	Usable slices/loaf:	13	12	

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 BID TABULATION

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BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
4	Bread, Cuban: (package)			
	Unit Cost Per Package:	3.60	2.59	
	Unit Cost Per Loaf:	1.20	0.4316	
	Annual Estimated Quantity:	2,000	2,000	
	Extended Cost:	7,200.00	5,180.00	
	Brand:	New York International	New York	
	Code Number:	825	59-9755-0	
	How Packed:	3-pack	6 pk	
	Weight/Pkg:	32 oz.	22 oz	
	Usable slices/loaf:	n/a	unsliced	
5	Bread, Flax Grain: (loaf)			
	Unit Cost Per Loaf:	2.00	2.01	
	Unit Cost Per Usable Slice:	0.142	0.1116	
	Annual Estimated Quantity:	20	* 16	
	Extended Cost:	40.00	32.16	
	Brand:	Rich Harvest	Roman Meal	
	Code Number:	46	77633-38318	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	20 oz	
	Usable slices/loaf:	14	18	
6	Bread, French, Sliced: (loaf)			
	Unit Cost Per Loaf:	2.20	2.39	
	Unit Cost Per Usable Slice:	0.137	0.265	
	Annual Estimated Quantity:	40	* 71	
	Extended Cost:	88.00	169.69	
	Brand:	New York International	Cobblestone Mill	
	Code Number:	816	72250-04093	
	How Packed:	1	1	
	Weight/Pkg:	16 oz.	16 oz	
	Usable slices/loaf:	16	9	

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 BID TABULATION

DATE OF OPENING: May 15, 2008		Butterkrust Bakery	Flowers Baking Co	
BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
7	Bread, Honey Wheat: (loaf)			
	Unit Cost Per Loaf:	1.36	2.09	
	Unit Cost Per Usable Slice:	0.061	0.1045	
	Annual Estimated Quantity:	1,200	* 1,320	
	Extended Cost:	1,632.00	2,758.80	
	Brand:	Country Hearth	Nature's Own	
	Code Number:	39	72250-03706	
	How Packed:	1	1	
	Weight/Pkg:	20 oz.	20 oz	
	Usable slices/loaf:	22	20	
8	Bread, Oat & Honey: (loaf)			
	Unit Cost Per Loaf:	2.00	2.09	
	Unit Cost Per Usable Slice:	0.142	0.1045	
	Annual Estimated Quantity:	250	* 175	
	Extended Cost:	500.00	365.75	
	Brand:	Rich Harvest	Nature's Own	
	Code Number:	37	72250-90387	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	20 oz	
	Usable slices/loaf:	14	20	
9	Bread, Multi-Grain: (loaf)			
	Unit Cost Per Loaf:	2.00	2.46	
	Unit Cost Per Usable Slice:	0.142	0.1757	
	Annual Estimated Quantity:	625	625	
	Extended Cost:	1,250.00	1,537.50	
	Brand:	Rich Harvest	Nature's Own	
	Code Number:	36	72250-91482	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	24 oz	
	Usable slices/loaf:	14	14	

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: May 15, 2008		Butterkrust Bakery	Flowers Baking Co	
BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
10	Bread, Pumpernickel/Rye: (loaf)			
	Unit Cost Per Loaf:	2.80	2.02	
	Unit Cost Per Usable Slice:	0.112	0.1683	
	Annual Estimated Quantity:	300	* 600	
	Extended Cost:	840.00	1,212.00	
	Brand:	St. Armonds	Cobblestone Mill	
	Code Number:	827	72250-03718	
	How Packed:	1	1	
	Weight/Pkg:	32 oz.	16 oz	
	Usable slices/loaf:	25	12	
11	Bread, Rye: (loaf)			
	Unit cost:	2.64	2.09	
	Unit Cost Per Usable Slice	0.105	0.1161	
	Annual Estimated Quantity:	220	* 305	
	Extended Cost:	580.80	637.45	
	Brand:	St. Armonds	Cobblestone Mill	
	Code Number:	812	72250-04544	
	How Packed:	1	1	
	Weight/Pkg:	32 oz.	20 oz	
	Usable slices/loaf:	25	18	
12	Bread, Texas Toast, White: (loaf)			
	Unit Cost Per Loaf:	1.34	1.42	
	Unit Cost Per Usable Slice:	0.083	0.0887	
	Annual Estimated Quantity:	1,400	* 1,050	
	Extended Cost:	1,876.00	1,491.00	
	Brand:	Lakeside Mill	Breads International	
	Code Number:	27	72250-01851	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	24 oz	
	Usable slices/loaf:	16	16	

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DATE OF OPENING: May 15, 2008		Butterkrust Bakery	Flowers Baking Co	
BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
13	Bread, Texas Toast, Whole Wheat: (loaf)		NB	
	Unit Cost Per Loaf:	1.72		
	Unit Cost Per Usable Slice:	0.107		
	Annual Estimated Quantity:	3,200		
	Extended Cost:	5,504.00		
	Brand:	Butterkrust		
	Code Number:	1,025		
	How Packed:	1		
	Weight/Pkg:	24 oz.		
	Usable slices/loaf:	16		
14	Bread, Wheat and Honey: (loaf)			
	Unit Cost:	2.00	2.46	
	Unit Cost Per Usable Slice:	0.142	0.1757	
	Annual Estimated Quantity:	220	220	
	Extended Cost:	440.00	541.20	
	Brand:	Rich Harvest	Nature's Own	
	Code Number:	22	72250-91480	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	24 oz	
	Usable slices/loaf:	14	14	
15	Bread, Wheat, Large Pullman Loaf: (loaf)			
	Unit Cost Per Loaf:	1.66	2.09	
	Unit Cost Per Usable Slice:	0.066	0.0870	
	Annual Estimated Quantity:	8,700	* 9,063	
	Extended Cost:	14,442.00	18,941.67	
	Brand:	Butterkrust	Roman Meal	
	Code Number:	21	77633-33001	
	How Packed:	1	1	
	Weight/Pkg:	24 oz.	24 oz	
	Usable slices/loaf:	25	24	

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DATE OF OPENING: May 15, 2008		Butterkrust Bakery	Flowers Baking Co	
BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
16	Bun, Hamburger, Plain: (12/package)			
	Unit Cost Per Package:	1.24	3.00	
	Unit Cost Per Bun:	0.103	0.1000	
	Annual Estimated Quantity:	111,000	* 44,400	
	Extended Cost:	137,640.00	133,200.00	
	Brand:	Butterkrust	Flowers	
	Code Number:	65	70210-00609	
	How Packed:	12	30	
	Weight/Pkg:	21 oz.	5,902	
17	Bun, Hamburger, Seeded: (12/package)			
	Unit Cost Per Package:	1.30	3.01	
	Unit Cost Per Bun:	0.108	0.1003	
	Annual Estimated Quantity:	4,000	* 1,600	
	Extended Cost:	5,200.00	4,816.00	
	Brand:	Butterkrust	Flowers	
	Code Number:	75	70210-00611	
	How Packed:	12	30	
	Weight/Pkg:	21 oz.	6 oz	
18	Bun, Hamburger, Wheat Plain: (12/package)			
	Unit Cost Per Package:	1.64	1.49	
	Unit Cost Per Bun:	0.136	0.186	
	Annual Estimated Quantity:	110	* 165	
	Extended Cost:	180.40	245.85	
	Brand:	Butterkrust	Nature's Own	
	Code Number:	351	72250-02315	
	How Packed:	12	8	
	Weight/Pkg:	21 oz.	15 oz	

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BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
19	Bun, Hero/Sub: (6/package)			
	Unit Cost Per Package:	2.04	2.36	
	Unit Cost Per Bun:	0.34	0.3933	
	Annual Estimated Quantity:	3,820	3,820	
	Extended Cost:	7,792.80	9,015.20	
	Brand:	New York International	Flowers	
	Code Number:	1018	70210-00537	
	How Packed:	6	6	
	Weight/Pkg:	24 oz.	24 oz	
20	Bun, Hoagie, Multi-Grain: (12/package)			
	Unit Cost Per Package:	1.88	2.31	
	Unit Cost Per Bun:	0.156	0.385	
	Annual Estimated Quantity:	100	* 200	
	Extended Cost:	188.00	462.00	
	Brand:	Butterkrust	Cobblestone Mill	
	Code Number:	358	72250-91392	
	How Packed:	12	6	
	Weight/Pkg:	24 oz.	18 oz	
21	Bun, Hot Dog, Plain: (16/package)			
	Unit Cost Per Package:	1.68	1.62	
	Unit Cost Per Bun:	0.105	0.1012	
	Annual Estimated Quantity:	16,200	16,200	
	Extended Cost:	27,216.00	26,244.00	
	Brand:	Butterkrust	Flowers	
	Code Number:	176	70210-00644	
	How Packed:	16	16	
	Weight/Pkg:	22 oz.	22 oz	

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 BID TABULATION

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BID TITLE: Fresh Bakery Products - FNS		3355 W. Memorial Blvd	6490 Parkland Dr	
BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
22	Bun, Hot Dog, Wheat: (16/package)			
	Unit Cost Per Package:	1.66	1.49	
	Unit Cost Per Bun:	0.103	0.1862	
	Annual Estimated Quantity:	50	* 100	
	Extended Cost:	83.00	149.00	
	Brand:	Butterkrust	Nature's Own	
	Code Number:	355	72250-91545	
	How Packed:	16	8	
	Weight/Pkg:	22 oz.	11 oz	
23	Bun, Kaiser: (12/package)			
	Unit Cost Per Package:	2.06	2.38	
	Unit Cost Per Bun:	0.171	0.1983	
	Annual Estimated Quantity:	8,175	8,175	
	Extended Cost:	16,840.50	19,456.50	
	Brand:	St. Armonds	Flowers	
	Code Number:	822	70210-10376	
	How Packed:	12	12	
	Weight/Pkg:	35 oz.	24 oz	
24	Bun, Steak: (12/package)			
	Unit Cost Per Package:	1.74	2.59	
	Unit Cost Per Bun:	0.145	0.1079	
	Annual Estimated Quantity:	9,770	* 4,885	
	Extended Cost:	16,999.80	12,652.15	
	Brand:	Butterkrust	Flowers	
	Code Number:	83	70210-00988	
	How Packed:	12	24	
	Weight/Pkg:	24 oz.	58 oz	

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BID NUMBER: 09-030--DR		Lakeland, FL 33815	Sarasota, FL 64243	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
25	English Muffin: (12/package)			
	Unit Cost Per Package:	1.88	2.24	
	Unit Cost Per Muffin:	0.313	0.3733	
	Annual Estimated Quantity:	* 2500 (6 pks)	* 2,500	
	Extended Cost:	4,700.00	5,600.00	
	Brand:	PPL Eng. Muffins	Nature's Own	
	Code Number:	1160	72250-00875	
	How Packed:	6	6	
	Weight/Pkg:	12 oz.	12 oz	
26	Rolls, Dinner: (24/package)			
	Unit Cost Per Package:	1.72	2.09	
	Unit Cost Per Roll:	0.071	0.0870	
	Annual Estimated Quantity:	7,000	7,000	
	Extended Cost:	12,040.00	14,630.00	
	Brand:	Butterkrust	Flowers	
	Code Number:	86	70210-00686	
	How Packed:	24	24	
	Weight/Pkg:	19 oz.	20 oz	
27	Rolls, Dinner, Whole Grain: (12/package)			
	Unit Cost Per Package:	1.02	1.41	
	Unit Cost Per Roll:	0.085	0.1175	
	Annual Estimated Quantity:	30,000	30,000	
	Extended Cost:	30,600.00	42,300.00	
	Brand:	Butterkrust	Nature's Own White Wheat	
	Code Number:	186	72250-91386	
	How Packed:	12	12	
	Weight/Pkg:	NA	15 oz	
	GRAND TOTAL:	\$294,803.30	302,766.02	
	Bond Check Received (Yes or No):	Yes	No	