



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

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Department of Purchasing
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June 30, 2009

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid # 09-029-DR: Ice Cream Products
Blue Bell Creameries, L.P.

On August 26, 2008, official action was taken to award the above-referenced bid to Blue Bell Creameries, L.P.. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on August 8, 2009.

Considering services have been satisfactory, John Neal Robinson, Sales Manager, Blue Bell Creameries, L.P. was contacted to verify his willingness to enter into the second year of the agreement. As such, Blue Bell Creameries, L.P., has agreed in writing to enter into the second year of the contract.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. John Neal Robinson, Sales Manager, Blue Bell Creameries, L.P., has submitted pricing for five (5) products that would be either be in compliance with our snack nutrition standards and wellness policy or be available for use in catering functions. Pricing information is as follows:

- | | |
|------------|--|
| 1) \$1.64 | Low-fat Orange Cream Bars, dozen |
| 2) \$20.71 | Gold Rim, variety of flavors, 3 Gallon Tub |
| 3) \$21.17 | Brown Rim, variety of flavors, 3 Gallon Tub |
| 4) \$20.71 | No Sugar Added, variety of flavors, 3 Gallon Tub |
| 5) \$15.98 | Sherbet, variety of flavors, 3 Gallon Tub |

Pricing on these products are below retail prices and found to be competitive. Estimated annual purchases are not anticipated to change the bid award of \$150,000. Julie Hedine, Supervisor for Food and Nutrition Services, request these products be added to our Ice Cream bid.

At this time, it is my recommendation to enter into the second year of the agreement with Café Favorites. The second year of the contract will cover the period August 1, 2008 through July 31, 2009. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Date/Time: June 10, 2009 12:29:00

District School Board of Pasco County

Bid Recommendation

Bid Title	Ice Cream Products		Number of Vendors Notified	35
Bid Number	09-029-DR		Number of Bids Distributed	2
Date Solicited	7/14/08		Number of Vendors Bidding	1
Date Opened	8/8/08		Number of Formal "No Bid" Responses	0
Date Board Presentation	8/19/08		Funding Source	Special Revenue
Total Savings	\$10,000 Estimated		Grand Total of Bid (First year estimate)	\$ 150,000

Recommendation: Recommend acceptance of bid from Blue Bell Creameries, as noted on attached tabulation sheet as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract will cover the period of August 20, 2008 through August 19, 2009.

Notations and Exceptions: Although only one bid was received, prices have been deemed competitive based on a comparison between other Florida School Districts' competitive bids.

Total savings was based on current commodity and other Florida School Districts' competitive bids.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Food and Nutrition Service

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: AUGUST 8, 2008 2:30 PM		Blue Bell Creameries				
BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
5	Fudge Bar: (10,250 Dozen)					
	5A (with Freezer) Each	0.21				
	5A (with Freezer) Dozen	2.52				
	5A Total Cost With Freezer		25,830.00			
	5B (Product only) Each	0.20				
	5B (Product Only) Dozen	2.40				
	5B Total Cost (Product Only)		24,600.00			
	Brand:	Blue Bell				
	Code Number:	105				
	Weight/Each	2 oz				
	How Packed:	5 dozen				
6	Ice Cream Cup, Vanilla, Light: (675 Dozen)					
	6A (with Freezer) Each	0.24				
	6A (with Freezer) Dozen	2.88				
	6A Total Cost With Freezer		1,944.00			
	6B (Product only) Each	0.23				
	6B (Product Only) Dozen	2.76				
	6B Total Cost (Product Only)		1,863.00			
	Brand:	Blue Bell				
	Code Number:	458				
	Weight/Each	3 oz				
	How Packed:	3 dozen				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: AUGUST 8, 2008 2:30 PM		Blue Bell Creameries				
BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
7	Ice Cream Sandwich, Lowfat, Cookies and Cream Flavor: (2,350 Dozen):					
	7A (with Freezer) Each	0.27				
	7A (with Freezer) Dozen	3.24				
	7A Total Cost With Freezer		7,614.00			
	7B (Product only) Each	0.26				
	7B (Product Only) Dozen	3.12				
	7B Total Cost (Product Only)		7,332.00			
	Brand:	Blue Bell				
	Code Number:	132				
	Weight/Each	3 oz				
	How Packed:	2 dozen				
8	Ice Cream Sandwich, Lowfat, Vanilla Flavor: (1,650 Dozen):					
	8A (with Freezer) Each	0.27				
	8A (with Freezer) Dozen	3.24				
	8A Total Cost With Freezer		5,346.00			
	8B (Product only) Each	0.26				
	8B (Product Only) Dozen	3.12				
	8B Total Cost (Product Only)		5,148.00			
	Brand:	Blue Bell				
	Code Number:	128				
	Weight/Each	3 oz				
	How Packed:	2 dozen				

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BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
11	Sherbet Cup, Orange (100 dozen)					
	11A (with Freezer) Each	0.24				
	11A (with Freezer) Dozen	2.88				
	11A Total Cost With Freezer		288.00			
	11B (Product only) Each	0.23				
	11B (Product Only) Dozen	2.76				
	11B Total Cost (Product Only)		276.00			
	Brand:	Blue Bell				
	Code Number:	455				
	Weight/Each	3 oz				
	How Packed:	3 dozen				
12	Sherbet Cup, Rainbow (100 dozen)					
	12A (with Freezer) Each	0.24				
	12A (with Freezer) Dozen	2.88				
	12A Total Cost With Freezer		288.00			
	12B (Product only) Each	0.23				
	12B (Product Only) Dozen	2.76				
	12B Total Cost (Product Only)		276.00			
	Brand:	Blue Bell				
	Code Number:	136				
	Weight/Each	3 oz				
	How Packed:	3 dozen				

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: AUGUST 8, 2008 2:30 PM		Blue Bell Creameries				
BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
13	Sherbet Pop Up, Rainbow (820 dozen)					
	13A (with Freezer) Each	0.31				
	13A (with Freezer) Dozen	3.72				
	13A Total Cost With Freezer		3,050.40			
	13B (Product only) Each	0.30				
	13B (Product Only) Dozen	3.60				
	13B Total Cost (Product Only)		2,952.00			
	Brand:	Blue Bell				
	Code Number:	139				
	Weight/Each	2.75 oz				
	How Packed:	5 dozen				
14	Strawberry Banana Bar: (350 dozen)					
	14A (with Freezer) Each	0.22				
	14A (with Freezer) Dozen	2.64				
	14A Total Cost With Freezer		924.00			
	14B (Product only) Each	0.2125				
	14B (Product Only) Dozen	2.55				
	14B Total Cost (Product Only)		892.50			
	Brand:	Blue Bell				
	Code Number:	114				
	Weight/Each	2.25 oz				
	How Packed:	3 dozen				

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BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
15	Sundae Cup, Lowfat, All American: (200 dozen)					
	15A (with Freezer) Each	0.25				
	15A (with Freezer) Dozen	3.00				
	15A Total Cost With Freezer		600.00			
	15B (Product only) Each	0.24				
	15B (Product Only) Dozen	2.88				
	15B Total Cost (Product Only)		576.00			
	Brand:	Blue Bell				
	Code Number:	463				
	Weight/Each	3 oz				
	How Packed:	3 dozen				
16	Sundae Cup, Lowfat, Cherry: (100 dozen)					
	16A (with Freezer) Each	0.25				
	16A (with Freezer) Dozen	3.00				
	16A Total Cost With Freezer		300.00			
	16B (Product only) Each	0.24				
	16B (Product Only) Dozen	2.88				
	16B Total Cost (Product Only)		288.00			
	Brand:	Blue Bell				
	Code Number:	467				
	Weight/Each	3 oz				
	How Packed:	3 dozen				

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DATE OF OPENING: AUGUST 8, 2008 2:30 PM		Blue Bell Creameries				
BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
17	Sundae Cup, Lowfat, Chocolate: (200 dozen)					
	17A (with Freezer) Each	0.25				
	17A (with Freezer) Dozen	3.00				
	17A Total Cost With Freezer		600.00			
	17B (Product only) Each	0.24				
	17B (Product Only) Dozen	2.88				
	17B Total Cost (Product Only)		576.00			
	Brand:	Blue Bell				
	Code Number:	470				
	Weight/Each	3 oz				
	How Packed:	3 dozen				
18	Sundae Cup, Lowfat, Cookies and Cream: (1,500 dozen)					
	18A (with Freezer) Each	0.25				
	18A (with Freezer) Dozen	3.00				
	18A Total Cost With Freezer		4,500.00			
	18B (Product only) Each	0.24				
	18B (Product Only) Dozen	2.88				
	18B Total Cost (Product Only)		4,320.00			
	Brand:	Blue Bell				
	Code Number:	465				
	Weight/Each	3 oz				
	How Packed:	3 dozen				

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DATE OF OPENING: AUGUST 8, 2008 2:30 PM		Blue Bell Creameries				
BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
19	Sundae Cup, Lowfat, Strawberry (100 dozen)					
	19A (with Freezer) Each	0.25				
	19A (with Freezer) Dozen	3.00				
	19A Total Cost With Freezer		300.00			
	19B (Product only) Each	0.24				
	19B (Product Only) Dozen	2.88				
	19B Total Cost (Product Only)		288.00			
	Brand:	Blue Bell				
	Code Number:	469				
	Weight/Each	3 oz				
	How Packed:	3 dozen				
20	Yogurt Cup, Lowfat Frozen, Chocolate (1,000 dozen)					
	20A (with Freezer) Each	0.27				
	20A (with Freezer) Dozen	3.24				
	20A Total Cost With Freezer		3,240.00			
	20B (Product only) Each	0.2575				
	20B (Product Only) Dozen	3.09				
	20B Total Cost (Product Only)		3,090.00			
	Brand:	Blue Bell				
	Code Number:	475				
	Weight/Each	3 oz				
	How Packed:	3 dozen				

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BID TITLE: ICE CREAM PRODUCTS		6901 Parke East Blvd				
BID #: 09-029-DR		Tampa, FL 33610				
ITEM #	DESCRIPTION	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost
21	Yogurt Cup, Lowfat Frozen, Strawberry (200 dozen)					
	21A (with Freezer) Each	0.27				
	21A (with Freezer) Dozen	3.24				
	21A Total Cost With Freezer		648.00			
	21B (Product only) Each	0.2575				
	21B (Product Only) Dozen	3.09				
	21B Total Cost (Product Only)		618.00			
	Brand:	Blue Bell				
	Code Number:	474				
	Weight/Each	3 oz				
	How Packed:	3 dozen				
	GRAND TOTAL: (With Freezer):		80,746.40			
	GRAND TOTAL: (Product Only):		77,196.50			