

District School Board of Pasco County

Bid Recommendation

RFP Title	Licensed Speech Language Pathology Services		Number of Vendors Notified	208
RFP Number	09-111-AF		Number of Proposals Distributed	67
Date Solicited	February 20, 2009		Number of Vendors Proposing	20
Date Opened	April 15, 2009		Number of Formal “No Bid” Responses	0
Date Board Presentation	June 16, 2009		Funding Source	General and Grant
Total Savings	Estimated \$62,110		Grand Total of Proposal	Estimated \$2.5 Million on as-needed basis

Recommendation:

Recommend acceptance of RFP’s as noted on the attached bid tabulation sheet, as having the highest average scores and best RFP’s meeting written specifications.

Term of Contract:

The intent of this proposal is to establish providers for licensed speech and language services for use throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from July 1, 2009 through June 30, 2010. Pricing will remain firm and in effect throughout the term of the contract.

Notations and Exceptions:

This is a multi-award bid (minimum of three vendors) based upon the highest average scores. Each RFP was evaluated according to the criteria outlined in the specifications, with individual scores totaled and averaged to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

Career Staff Unlimited and Speech & Language Professional Services were disqualified at the proposal opening for failure to provide a confidentiality agreement and company profile as outlined in the Mandatory Submittals section of the RFP documents. Recommend rejection of proposals from following firms:

- Cambridge Healthcare as a request for clarification confirmed that pricing was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

Date/Time:

Notations and Exceptions:

- Cumberland Therapy Services, LLC for providing a counterproposal stating that their hourly rates do not include mileage and that if a therapist is required to work at more than one school in the same workday there will be a charge for mileage.
- Staffing Options and Solutions, Inc. (SOS) for submitting pricing that was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Cost savings for this award were determined using last year's historical expenditures with current bid vendors, calculated as the difference between the average of responsive RFPs received and the average hourly costs of the top three (3) ranked RFPs received.

Bids Evaluated By:

Lisa Yount, Grant Resource Specialist, Exceptional Student Education
Teresa Suarez, Supervisor, Exceptional Student Education
Elizabeth DeCamilla, Grant Resource Specialist, Research and Evaluation

Bid Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: April 15, 2009		
RFP TITLE: Licensed Speech Language Pathology Services		
RFP # 09-111-AF		
BOARD MEETING 06/16/09		
Criteria:		
Pricing		
References		
Availability of Support for Staff / Supervisory Plan		
Potential Number of available SLPs		
Bonus points for prior satisfactory work with DSBPC		
Score:		
	RANK ORDER - HIGH TO LOW	
	Independent Living	96.47
	ABC Speech & Language Therapy, Inc.	89.34
	Beth Ingram Therapy Services	86.36
	Cobb Pediatric Speech Services, Inc. d/b/a Cobb Pediatric Therapy Services	82.96
	Special Communications, LLC	80.63
	EBS - Educational Based Services	78.84
	Community Rehab Associates, Inc.	77.23
	Therx Services, Inc.	73.34
	Progressus Therapy, LLC	73.16
	Atlanta Pediatric Therapy d/b/a Applied Health	71.60
	Sunbelt Staffing	69.24
	Professional Placement Resources, LLC	67.17
	Therapy Dynamics	66.47
	Audrey B. Greenwald, MS, CCC-SLP d/b/a Boca Speech Center	65.80
	Invo Healthcare Associates, Inc.	63.50