District School Board of Pasco County Bid Recommendation

RFP Title	Exclusive Beverage Contract	Number of Vendors Notified	45
RFP Number	10-019-DR	Number of Bids Distributed	3
Date Solicited	3/27/09	Number of Vendors Bidding	3
Date Opened	5/7/09	Number of Formal "No Bid" Responses	NA
Date Board Presentation	6/16/09	Funding Source	Commissions Revenue
Total Savings	N/A	Grand Total of Bid (Revenue)	\$410,003 Estimated 1 st Year Financial Support

Recommendation: Recommend acceptance of Coca-Cola Enterprises, Inc. proposal based upon successful negotiations of contract document. As you will note on attached tabulation sheet, their RFP was the highest scoring, responsive, responsible proposer meeting written specifications.

Term of Contract: This RFP will be for a period of five (5) years, renewable annually based upon mutual agreement. First year of the contract is effective July 1, 2009 through June 30, 2010. The contract may be renewed for an additional four (4) subsequent one-year terms, under the same terms and conditions as the original contract, with the consent and agreement of both parties. The first year of the contract will be effective July 1, 2009 through June 30, 2010.

<u>Notations and Exceptions</u>: The Beverage committee recommends acceptance of RFP with Coca-Cola Enterprises, Inc. based upon successful negotiation of a contract. If negotiations are successful, the contract will be forwarded for Board Approval. If we are unsuccessful with the highest ranked vendor, Coca-Cola Enterprises, Inc., we are requesting permission to begin negotiations with next highest proposer as outline in RFP.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

- 1. Gerry Brown, Director of Maintenance & Facility Services
- 2. Patrick Reedy, Principal, Pasco High School
- 3. Phil Bell Jr., Supervisor of Athletics
- 4. Angie Stone, Principal, Sunlake High School
- 5. Jason Jones, Principal, River Ridge Middle School

<u>Bids Prepared By</u>: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time: June 10,2009 12:22:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 7, 2009 2:30 PM			Pepsi Bottling Group			
RFP TITLE: EXCLUSIVE BEVERAGE CONTRACT		605 Lake Kathy Drive	7881 Frilville Rd			
RFP #: 10-019-DR		Brandon, FL 33510	Sarasota, FL 34240			
ITEM#	DESCRIPTION	POINTS	POINTS	POINTS	POINTS	POINTS
	Financial Benefit (Maximum 80 points)	65.200	61.000			
	Vending Machine type/Qulaity energy Efficientcies (Maximum15 points)	15.000	8.600			
	Sales/Commission Report (Maximum 15 points)	13.000	7.000			
	Marketing Plan (Maximum 25 points)	21.600	11.600			
	References/Contract History (Maximum 20 points)	15.401	16.308			
	Program Planning - Customer Service (Maximum 20 points)	17.200	10.400			
	Total Possible Points: (175 Points)	147.401	114.908			

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

POINTS	POINTS