

# District School Board of Pasco County

## Bid Recommendation

<b>RFP Title</b>	Telecommunications Maintenance Services		<b>Number of Vendors Notified</b>	560
<b>RFP Number</b>	09-046-AZ		<b>Number of Proposals Distributed</b>	26
<b>Date Solicited</b>	August 22, 2008		<b>Number of Vendors Proposing</b>	2
<b>Date Opened</b>	September 15, 2008		<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	October 21, 2008		<b>Funding Source</b>	General
<b>Total Savings</b>	\$70,036.08		<b>Grand Total of Proposal</b>	\$201,715.92 1 <sup>st</sup> year

**Recommendation:** Recommend acceptance of Verizon Business Network Services, per the attached RFP tabulation, as having the highest average score and best RFP meeting written specifications.

**Term of Contract:** This RFP is a three-year contract, renewable annually at the mutual consent of the parties. It establishes firm-fixed prices for the NEC switching system and Centigram voice mail system for all District schools and building sites. The proposal establishes these prices for three (3) on-site technicians, repair parts as needed, and percent discount for balance of line items, as well as outlining service levels expected.

**Notations and Exceptions:** Responses were independently evaluated by the committee members noted below, with all scores being averaged. Both proposers, Shared Technologies and Verizon Business Network Services (incumbent provider) were interviewed by the committee, and were then scored again by the committee members. Interview scores were added to the RFP response scores. The committee recommends that the services of Verizon, as the highest-scoring proposer, be retained, contingent upon successful negotiation of an operational contract, which will include the RFP by reference. The contract will be brought back to the Board for signature.

Savings are calculated as the difference between the two (2) bidders' annual price for maintenance of all sites, as outlined in the RFP, for a period of one (1) year.

**Proposals Evaluated By:**

Chris Jackson, Supervisor of Information Services  
Ed Mutell, Supervisor of Information Services  
Daryl Schooler, Systems Analyst

**Proposal Prepared By:**

Arlene Zimney, CPPB, C.P.M., Buyer

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

Date/Time :October 15, 2008; 08:36:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

Date of Opening: September 15, 2008		
RFP Title: Telecommunications Maintenance Services	Shared Technologies Inc.	Verizon Business Network Services Inc.
RFP #09-046-AZ	4500 140th Ave. N., Ste 217	3608 Queen Palm Drive
<b>**BOARD MEETING OCTOBER 21, 2008**</b>	Clearwater, FL 33762	Tampa, FL 33619
Competencies, profile & staffing (max. 20 pts)	17.00	18.00
References (max. 10 pts)	4.63	4.49
Catastrophic failure plan (max. 10 pts)	7.33	6.00
Pricing (max. 60 pts, force ranked)	30.00	60.00
<b>Subtotal</b>	58.96	88.49
Interview (max. 25 pts)	21.00	18.67
<b>TOTAL</b>	79.96	107.16