



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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November 18, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: SimplexGrinnell
Direct Negotiated Contract for Fire Alarm Installation
Second Year Renewal of Five-Year Contract

On January 22, 2008, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on December 31, 2008.

Considering services have been satisfactory, James E. Hampton, District General Manager, SimplexGrinnell, was contacted to verify his willingness to enter into the second year of the agreement. As such, James E. Hampton has agreed, in writing (attached), to enter into the second year of the contract.

The terms and conditions of the contract allow for changes (increase and decrease) in labor rates based upon the National Occupational Employment and Wage Estimates. SimplexGrinnell has requested, in writing (attached), a price adjustment in accordance with the 2007 National Occupational Employment and Wage Estimates for the second year beginning January 1, 2009: Helper \$10.86 (increase), Lead Installer \$16.10 (decrease), Supervisor \$23.12 (decrease), Project Manager \$34.91 (decrease).

At this time, it is my recommendation to enter into the second year of the agreement with SimplexGrinnell with the appropriate price adjustments. The second year of the contract will cover the period of January 1, 2009 through December 31, 2009 with anticipated expenditures of approximately \$1,395,000. At this time, we are requesting blanket approval in the amount of \$1,395,000 in order to reduce delays in processing work orders dealing with the "life, health, safety" issues associated with fire alarms. As always, the Purchasing Department will monitor and calculate all SimplexGrinnell purchase orders to verify that the dollar limits are not exceeded. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lr

Attachments