



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

November 18, 2008

## **MEMORANDUM**

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent

**SUBJECT:** Second Year of Three-Year Agreement  
Employee Benefits Consultant, Siver Insurance Consultants (formerly Waters Risk Management)

On October 2, 2007, official action (attached) was taken to approve a three-year negotiated contract with Waters Risk Management for employee benefits consulting. The first year of the contract will expire on December 31, 2008.

In September 2008, Waters Risk Management's practice merged with Siver Insurance Consultants (Siver) in St. Petersburg, FL. Although Al Waters will continue to be the District's primary contact for consulting services, this merger makes available to the District the expertise and services of Siver's entire professional staff. Please reference the attached memo from Waters Risk Management for additional details.

As services have been satisfactory, Siver was contacted to verify their willingness to enter into the second year of the contract, under existing terms and conditions. Their written acknowledgement to do so is attached. There will be no change to the current fee structure. Ms. Mary Tillman, Director of Employee Benefits, Assistance & Risk Management estimates that approximately \$20,000 will be spent with Siver in calendar year 2009, payable through the Group Health Insurance Fund. We are therefore requesting permission to place purchase orders up to that amount as needed for the term January 1, 2009 – December 31, 2009. Please reference the attached letter from Ms. Tillman for additional information.

The original contract was negotiated under DOE Rule 6A-1.012(11). Please contact Mary Tillman or me if you have any questions or concerns.

KDG/az  
Attachments

Date/Time: November 12, 2008; 07:54:00

Date/Time: