



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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December 1, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Six-Month Renewal of Three-Year Contract
Bid # 08-068-DR: USDA Commodity Beef Processing
JTM Provisions Company and Tyson Sales, & Distribution, Inc.

On January 22, 2008 official action was taken to award the above-referenced bid to Culinary Standards Corporation, JTM Provisions Company, Pierre Foods, Inc., and Tyson Sales & Distribution, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on January 22, 2009.

Julie Hedine, Supervisor for Food and Nutrition Services has requested to renew Bid #08-068-DR: USDA Commodity Beef Processing Bid for six-months instead of a year. Food and Nutrition is currently working on new commodity processing bids for the P.O.W.E.R. Buying Group that will be in effect from July 1, 2009 through June 30, 2008. In an effort to keep all commodity bids aligned with the school year, the Food and Nutrition Department would like to renew Bid #08-068-DR: USDA Commodity Beef Processing Bid for six-months.

Considering services have been satisfactory, Brian Hofineier, Director of School Sales, JTM Provisions Company and Randall H. Collins, Division Business Manager, Tyson Sales & Distribution, Inc. was contacted to verify their willingness to enter into a six-month agreement. As such, JTM Provisions Company and Tyson Sales, & Distribution, Inc. has agreed in writing to enter into a six-month agreement of the contract. However, Joseph Stefanutti, President, Culinary Standards Corporation, and Tony Schroder, Senior Vice President of Sales, Pierre Foods, Inc., did not agree to extend the terms and conditions of this bid due to price increases. We will be soliciting a bid on the items that were previously awarded to Culinary Standards Corporation and Pierre Foods, Inc.

At this time, it is my recommendation to enter into a six-month agreement with JTM Provisions Company and Tyson Sales, & Distribution, Inc. The six-month of the contract will cover the period January 23, 2009 through June 30, 2009

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time: November 21, 2008; 08:27:00

District School Board of Pasco County

Bid Recommendation

Bid Title	USDA Commodity Beef Processing		Number of Vendors Notified	272
Bid Number	08-068-DR		Number of Bids Distributed	6
Date Solicited	10/09/2007		Number of Vendors Bidding	5
Date Opened	11/14/2007		Number of Formal "No Bid" Responses	0
Date Board Presentation	1/22/2008		Funding Source	Special Revenue Funds
Total Savings	Estimated: \$4,250		Grand Total of Bid (First year estimate)	\$85,000

Recommendation:

Recommend acceptance of bids as noted on attached bid tabulation as lowest and best bids meeting written specifications.

Term of Contract: This bid is for USDA Commodity Beef Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group to provide processing of USDA Commodity Foods, which consist of 25 surrounding Counties. This is the first year of a three year bid, renewable annually by written consent of both parties. The first year of the contract is effective January 23, 2008 through January 22, 2009.

Notations and Exceptions:

Recommend rejection of Advanced Food Company for item #1, Beef Chili with Beans, item did not meet reduced fat specification (documentation on file in Purchasing) and did not pass student acceptability testing (see attached). Recommend acceptance of bid to JTM Provisions Co., as next low vendor.

Recommend award for item #2A, to Pierre Foods, Inc. as the lowest and best responsive, responsible bid meeting written specifications.

Recommend rejection of Advanced Food Company for item #3, Beef Sloppy Joe, Reduced Fat: item did not pass student acceptability testing (see attached). Recommend acceptance of bid to JTM Provisions Co., as next low vendor meeting written specifications.

Recommend award for item #4A to JTM Provisions Co. Inc., as the lowest and best responsive, responsible bid meeting written specifications.

Recommend award for item #5B to Pierre Foods, Inc., as the lowest and best responsive, responsible bid meeting written specifications.

Notations and Exceptions Continued:

Recommend award for item #6B to Tyson Sales & Distribution, Inc. as the lowest and best responsive, responsible bid meeting written specifications.

Recommend award for item #6BB to Tyson Sales & Distribution, Inc. as the lowest and best responsive, responsible bid meeting written specifications.

Recommend rejection of item #7B, for, Beef Sloppy Joe, Reduced Fat: Tyson Sales & Distribution, Inc. was the sole bidder but did not meet reduced fat specification (documentation on file in Purchasing). District will not be requesting to purchase from open market. District will implement using item 3A Beef Sloppy Joe from A704 Beef, Boneless Fresh Combo.

Recommend rejection of item #7BB, for, Beef Sloppy Joe, Reduced Fat: Tyson Sales & Distribution, Inc. was the sole bidder but did not meet reduced fat specification (documentation on file in Purchasing). District will not be requesting to purchase from open market. District will implement using item 3A Beef Sloppy Joe from A704 Beef, Boneless Fresh Combo.

Recommend award for item #8C to Culinary Standard Corp. as the lowest and best responsive, responsible bid meeting written specifications.

Total savings was based on current commodity prices and current commercial prices.

Bids Evaluated By:

Julie Hedine, Supervisor for Food and Nutritional Services

Bids Prepared By:

Debra Reaves, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: November 13, 2007 @ 2:30 p.m.		Advanced Food Company	Culinary Standards Corp.	Tyson Sales
BID TITLE: USDA Commodity Beef Processing-FNS		910 W. Park Avenue	1101 E. Washington St.	2210 W. Oaklawn Dr.
BID NUMBER: 08-068-DR		Enid, OK 73701	Louisville, KY 40206	Springdale, AR 72762
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
GROUP A: PROCESSED BEEF PRODUCTS USING				
A594 BEEF, BULK , COARSE:				
1A	Beef, Chili with Beans, Reduced Fat:		NB	NB
	1A Processing Fee/Case	30.85		
	1A DF \$ Value/Case	16.74		
	1A Total Price/Portion (Includes DF \$ Value)	0.4326		
	1AA Bid Price to Distributor/Case	NB	NB	NB
	1AA DF \$ Value/Case			
	1AA Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#	Gorges 32417-328		
	Portion Size:	4.80 oz		
	Portions/Case:	110		
	Case Size:	33 lbs		
	Pounds DF/Case:	11 lbs		
		46% calories from fat		
2A	Beef, Nuggets with Teriyaki Sauce:	NB	NB	NB
	2A Processing Fee/Case			
	2A DF \$ Value/Case			
	2A Total Price/Portion (Includes DF \$ Value)			
	2AA Bid Price to Distributor/Case	NB	NB	NB
	2AA DF \$ Value/Case			
	2AA Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#:			
	Portion Size:			
	Portions/Case:			
	Case Size:			
	Pounds DF/Case:			

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BID NUMBER: 08-068-DR		Enid, OK 73701	Louisville, KY 40206	Springdale, AR 72762
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
GROUP B: PROCESSED BEEF PRODUCTS USING				
A704 BEEF, BONELESS FRESH COMBO:				
4B	Beef, Chili with Beans, Reduced Fat:	NB	NB	NB
	4B Processing Fee/Case			
	4B DF \$ Value/Case			
	4B Total Price/Portion (Includes DF \$ Value)			
	4BB Bid Price to Distributor/Case	NB	NB	NB
	4BB DF \$ Value/Case			
	4BB Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#:			
	Portion Size:			
	Portions/Case:			
	Case Size:			
	Pounds DF/Case:			
5B	Beef, Nuggets with Teriyaki Sauce:	NB	NB	NB
	5B Processing Fee/Case			
	5B DF \$ Value/Case			
	5B Total Price/Portion (Includes DF \$ Value)			
	5BB Bid Price to Distributor/Case	NB	NB	NB
	5BB DF \$ Value/Case			
	5BB Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#			
	Portion Size:			
	Portions/Case:			
	Case Size:			
	Pounds DF/Case:			

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DATE OF OPENING: November 13, 2007 @ 2:30 p.m.		JTM Provisions Co.	Pierre Foods Inc.	
BID TITLE: USDA Commodity Beef Processing-FNS		200 Sales Drive	9990 Princeton Rd.	
BID NUMBER: 08-068-DR		Harrison, OH 45030	Cincinnati, OH 45246	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
GROUP A: PROCESSED BEEF PRODUCTS USING				
A594 BEEF, BULK , COARSE:				
1A	Beef, Chili with Beans, Reduced Fat:		NB	
	1A Processing Fee/Case	24.00		
	1A DF \$ Value/Case	12.23		
	1A Total Price/Portion (Includes DF \$ Value)	36.23 / .4418		
	1AA Bid Price to Distributor/Case	NB	NB	
	1AA DF \$ Value/Case			
	1AA Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#	JTM #CP579		
	Portion Size:	5.83 oz		
	Portions/Case:	82		
	Case Size:	30 lbs		
	Pounds DF/Case:	8.04 lbs		
		32% calories from fat		
2A	Beef, Nuggets with Teriyaki Sauce:	NB	17.85	
	2A Processing Fee/Case		23.37	
	2A DF \$ Value/Case		41.22 / 0.4122	
	2A Total Price/Portion (Includes DF \$ Value)			
	2AA Bid Price to Distributor/Case	NB	NB	
	2AA DF \$ Value/Case			
	2AA Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#:		Pierre #3727	
	Portion Size:		4 @ .70 oz.	
	Portions/Case:		100	
	Case Size:		17.50 lbs	
	Pounds DF/Case:		15.36 lbs	

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BID TITLE: USDA Commodity Beef Processing-FNS		200 Sales Drive	9990 Princeton Rd.
BID NUMBER: 08-068-DR		Harrison, OH 45030	Cincinnati, OH 45246
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE
DESCRIPTION:			
3A	Beef, Sloppy Joe, Reduced Fat:		NB
	3A Processing Fee/Case	23.80	
	3A DF \$ Value/Case	28.24	
	3A Total Price/Portion (Includes DF \$ Value)	52.04 / .3942	
		41% calories from fat	
	3AA Bid Price to Distributor/Case	NB	NB
	3AA DF \$ Value/Case		
	3AA Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#:	JTM #CP545	
	Portion Size:	3.63 oz	
	Portions/Case:	132	
	Case Size:	30 lbs	
	Pounds DF/Case:	18.56 lbs.	
4A	Beef, Ground Sandwich Steak:		NB
	4A Processing Fee/Case	52.50	
	4A DF \$ Value/Case	50.72	
	4A Total Price/Portion (Includes DF \$ Value)	52.50 / .310	
	4AA Bid Price to Distributor/Case	NB	NB
	4AA DF \$ Value/Case		
	4AA Net Price per Case		
	Bid Price/Portion (Includes DF \$ Value)		
	Brand/Code#:	JTM #5813	
	Portion Size:	2.84 oz	
	Portions/Case:	169	
	Case Size:	30 lbs.	
	Pounds DF/Case:	33.33 lbs.	

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BID NUMBER: 08-068-DR		Harrison, OH 45030	Cincinnati, OH 45246	
ITEM	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:				
GROUP B: PROCESSED BEEF PRODUCTS USING A704 BEEF, BONELESS FRESH COMBO:				
4B	Beef, Chili with Beans, Reduced Fat:	NB	NB	
	4B Processing Fee/Case			
	4B DF \$ Value/Case			
	4B Total Price/Portion (Includes DF \$ Value)			
	4BB Bid Price to Distributor/Case	NB	NB	
	4BB DF \$ Value/Case			
	4BB Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#:			
	Portion Size:			
	Portions/Case:			
	Case Size:			
	Pounds DF/Case:			
5B	Beef, Nuggets with Teriyaki Sauce:	NB		
	5B Processing Fee/Case		17.85	
	5B DF \$ Value/Case		22.33	
	5B Total Price/Portion (Includes DF \$ Value)		40.18 / 0.4018	
	5BB Bid Price to Distributor/Case	NB	NB	
	5BB DF \$ Value/Case			
	5BB Net Price per Case			
	Bid Price/Portion (Includes DF \$ Value)			
	Brand/Code#		Pierre #3727	
	Portion Size:		4 @ .70 oz.	
	Portions/Case:		100	
	Case Size:		17.50 lbs	
	Pounds DF/Case:		15.36 lbs	

