

District School Board of Pasco County

Bid Recommendation

RFP Title	Math Equipment & Supplies – “Catalog Discount”		Number of Vendors Notified	495
RFP Number	09-063-AF		Number of Proposals Distributed	23
Date Solicited	October 23, 2008		Number of Vendors Proposing	12
Date Opened	November 13, 2008		Number of Formal “No Bid” Responses	0
Date Board Presentation	December 1, 2008		Funding Source	*See Below
Total Savings	\$1,165.00		Grand Total of Proposal	Estimated \$50,000.00

Recommendation:

Recommend acceptance of RFP’s as noted on the attached bid tabulation sheet, as having the highest average scores and best RFP’s meeting written specifications.

Term of Contract:

The contract is for the purchase of math equipment and supplies on an “as needed” basis to be used throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from December 16, 2008 through December 15, 2009. Discounts will remain firm and in effect throughout the term of the contract.

Notations and Exceptions:

This is a multi-award bid (minimum of six vendors) based upon the highest average scores. Each RFP was evaluated according to a point system (i.e. Highest discount offered 60, Depth of mathematics product line 20, Enhanced services offered to the District 10, References 5, Availability of retail locations 5) as outlined in the specifications with scores totaled to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

Recommend rejection of proposals from Great Source Education Group, Renaissance Learning, Inc., and Siboney Learning Group for submitting proposals for software based products instead of individual math manipulatives. Recommend rejection of proposal from HMH Supplemental Publishers, Inc. for submitting proposals for bulk math manipulatives with curriculum instead of individual math manipulatives.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

* Various funding sources: Capital, Enterprise, General, Special Revenue and Internal

Bids Evaluated By:

Jill Nielsen, Supervisor of Math, Curriculum and Instructional Services

Bids Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date of Opening: November 13, 2008 @ 2:30 pm

**Proposal Title: Math Equipment & Supplies -
"Catalog Discount"**

RFP Number: 09-063-AF

****Board Meeting December 1, 2008****

Company Name	Catalog Name	Discount	RFP Score
Childcraft Education Corp.	2008 Childcraft & 2008 ABC	12%	39.7
PO Box 3239			
Lancaster, PA 17604-3239			
Educators Outlet	Fall 2008 Educators Outlet	18%	52.5
PO Box 397			
Timnath, CO 80547			
ETA/Cuisenaire	2008 ETA/Cuisenaire Math	20%	52.4
500 Greenview Court			
Vernon Hills, IL 60061			
Lakeshore Learning Materials	2008-2009 Lakeshore Elementary & 2008 Lakeshore	5%	29.7
2695 E. Dominguez St.			
Carson, CA 90895			
Nasco	2008 Nasco Math & 2008 Nasco Geometry Algebra	15%	77.4
901 Janesville Ave., PO Box 901			
Fort Atkinson, WI 53538-0901			
School Specialty Education Essentials	2008 Education Catalog	25%	84.8
W6316 Design Drive			
Greenville, WI 54942			
Science Kit	2008 Science Kit Math & 2008 Science Kit Elementary	14%	52.3
777 East Park Drive, PO Box 5003			
Tonawanda, NY 14151			
Summit Learning	2008 Summit Learning Math	15%	69.9
755 Rockwell Ave., PO Box 755			
Fort Atkinson, WI 53538			