



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 1, 2008

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Request Permission to Negotiate  
Raptor Technologies, Inc.

On February 7, 2006, official action (attached) was granted to allow permission to directly negotiate a contract for the purchase of controlled campus security systems "as needed" for use throughout the District. Considering the third year of this contract will expire on March 7, 2009, the Purchasing Department has been reviewing the existing contract, conditions, and past rationale to verify the applicability of future negotiations through the bid exemptions as presently allowed through the Department of Education rule 6A-1.012 (10) – Information technology.

Currently under the Department of Education rule 6A-1.012(10) allows the Board to enter into direct negotiations for high technology hardware, software and components when it is in their best interest to do so. The term information technology as defined in State Statutes 282.0041(15) means "equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch, or disseminate information of any kind or form."

Given the fact that the Raptor System used throughout the district is software and it automatically and electronically receives and transmit information it appears that the Raptor System fulfills the definition and intent of DOE's terminology for information technology and, therefore, would be exempt from the competitive bidding process.

Based upon past and present rationale, it is my recommendation that this acquisition be negotiated as allowed under the above-referenced rule as a multi-year contract, renewable annually by mutual agreement of both parties for a period not to exceed three years. Upon reaching a successful conclusion, I will forward copies of the contract and prices for your ratification.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachment