



# District School Board of Pasco County

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Heather Fiorentino, Superintendent

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July 8, 2008

## **MEMORANDUM**

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent

**RE:** Procurement Card Program  
Request Permission to Piggyback Volusia County School Board RFP #S-877L9  
Regions Bank

Recently we were advised that the bid we have been piggybacking for procurement cards with Bank of America was terminated by the Volusia County School Board due to on-going problems associated with the merger between MBNA and Bank of America. As a result of the termination with Bank of America, the Volusia County School Board solicited a new Request for Proposal that resulted in a contract (RFP #S877L9) with Regions Bank.

On May 6, 2008 the Purchasing Department requested, and The Board approved, a 60-day piggyback extension with Bank of America. This extension allowed District departments time to review and assess other procurement card programs. The Purchasing Department worked with the Finance and Information Services Departments to find a program that we believe will provide better customer service support and better rebates for The District. However, as the Bank of America contract requires a 90-day termination notice, we are asking for an extension of the contract through September 26, 2008 to fulfill this obligation.

At this time, it is the recommendation of the above-referenced departments to piggyback the new Volusia County Schools RFP #S-877L9 with Regions Bank. The new contract offers:

- A 1% rebate on all purchases in lieu of the current .4%,
- An enhanced reconciliation software application with our current third party vendor, thereby, reducing training time for end-users,
- Enhanced on-line (real-time) customer support features,
- Assistance with technical interfacing updates, and
- No liability to the District for lost or stolen cards.

If permission is granted to piggyback the Volusia School Board's RFP, the attached contract with Regions Bank will need to be executed by The Board. This contract has been reviewed and approved by Nancy Alfonso, School Board Attorney.

Should you have any questions regarding this matter, please contact me.

Attachment (2)

Date/Time: July 2, 2008; 11:08:00