



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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September 2, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

SUBJECT: **Phonak Hearing Systems**
Purchase Order # 90002431, 90002432, 90002434, 90002777

The Exceptional Student Education (ESE) Department is requesting permission to place purchase orders totaling \$87,543.57 to Phonak Hearing Systems for equipment used by hearing impaired students and the repair of audiological equipment already owned by the District on an as-needed basis.

The items being purchased are exempt from the competitive pricing requirements as outlined in DOE's Section 6A-1.012 (10). The software FM Success, which was previously purchased by the District, is the only software compatible with the equipment listed on the attached purchase orders to Phonak Hearing Systems. FM Success and the equipment, in our opinion, is considered high-technology as defined in Florida State Statute #2887.057 "hardware, software and related materials used to automatically, electronically, wirelessly collected, retrieve, transmit, communicate and disseminate information."

The ESE Staff has negotiated trade-in prices on equipment declared surplus by the Board on August 26, 2008 and new equipment pricing. Please note on purchase order #90002431, Phonak Hearing Systems has given the District a credit of \$5,300 for the trade-in equipment as approved by the Board on August 26, 2008. The District has purchased items from Phonak Hearing Systems in the past and this equipment will assure compatibility with the existing equipment and software for continuity of services to our students.

Should you have any questions or concerns, please contact me at your earliest convenience.

KDG/sn